

# Third Quarter 2022 Performance

**BizLink**  
3665.TT

“ Our secular sales further grew, reaching 41% of total for the first time in 3Q 2022. Our secular sales mix in 9M 2022 is at 38%, and will continue to grow over the longer-term. ”

## FINANCIAL & PRODUCT HIGHLIGHTS

For complete financial data, please refer to BizLink's press release issued on November 10, 2022, which is available on our IR website. Financials in TWD. Growth rates in USD, versus the same period prior year.

### TOTAL SALES

Q3  
**\$14,526M**  
Up 96%

### OPERATING MARGIN

Q3  
**10.73%**  
+87 bps

### EPS

Q3  
**\$7.64**  
Up 68%



**Industrial**  
**+270%**



**IT & DataComm**  
**+37%**



**Automotive**  
**+104%**



**Electrical Appl.**  
**-8%**

### GROSS MARGIN

Q3  
**25.75%**  
+209 bps

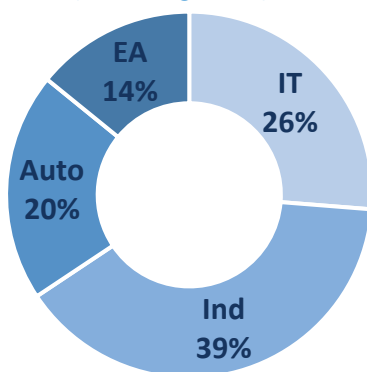
### NET INCOME

Q3  
**\$1,184M**  
Up 95%

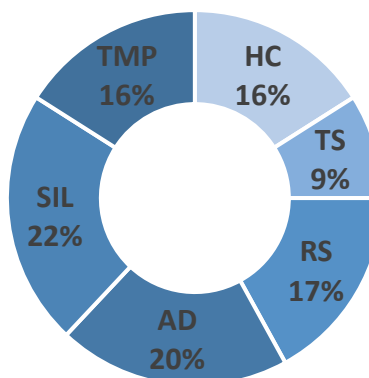
## PRODUCT SEGMENT & BREAKDOWN

### Q3 Sales Mix

(including INBG)

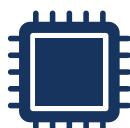


### INBG BU Sales Mix



- Healthcare
- Telecomm Systems
- Robotic Solutions
- Automation & Drives
- Silicone
- Tailor-made Products

## LONG TERM SECULAR DRIVERS



**Factory Automation, Capital Equipment**  
**High Performance Computing, EV**

## GLOBAL FOOTPRINT

**Total 32 sites**

**Europe**  
**North Asia**  
**South Asia**  
**North America**

