BizLink Holding Inc 3665.TT

Investor Relations

Company Introduction

BizLink

AMERICA'S MOST RESPONSIBLE COMPANIES 2020
Newsweek
statista

2020

Sept 7

Safe Harbor Statement

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Who We Are

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- ▶ **Who We Are**
- Key Financials
- Product Offerings
- ESG & Awards

About BizLink

Who We Are

- Forerunner for IT, EV, EA, and Optical interconnection solutions
- Vertically-integrated production lines in 17 locations worldwide
- Based in Fremont: Silicon Valley Mindset on a global scale
- Decades-long business partnerships for first-mover advantages
- Six founders continue to be deeply involved in daily operations

Where We Are

Interconnect solutions for the IT, Electrical Appliance, Motor Vehicle, Industrial, Medical, Optical, Semiconductor Capital Equipment, and Photovoltaic industries

Business Model

- ODM capabilities with in-house design, NPI, production, and testing
- Diversified production footprint to link customers with end-markets
- Focused on commercial and industrial markets and applications
- Superior at high-mix-low-volume in Motor Vehicle, Industrial, and Medical sectors

Bridging the divide with the Silicon Valley

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Milestones of a 23-Year History

1996
Founded BizLink as an IT & CE interconnect focused business

1999
Launched interconnect product line for motor vehicles

1997
Founded Fremont, CA (USA) Headquarters

2000
Began making optical devices & cables

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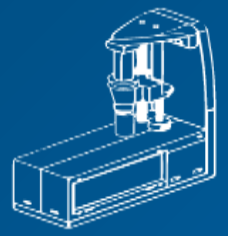
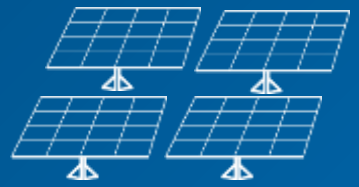
2001
Started making interconnect products for industrial markets



2002
Began making medical interconnect products

2008
Began making solar power interconnect products



2011
Listed on the TWSE (3665.TT)

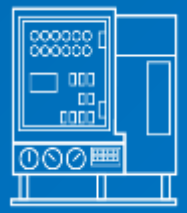
2014
Mass-produced 4K2K docking stations

2017
Entered into electrical appliance interconnect business via acquisition

2018
Published our 1st corporate sustainability report

2019
Launched 400G QSFP-DD cables

2020
Entered System Integration business via acquisition



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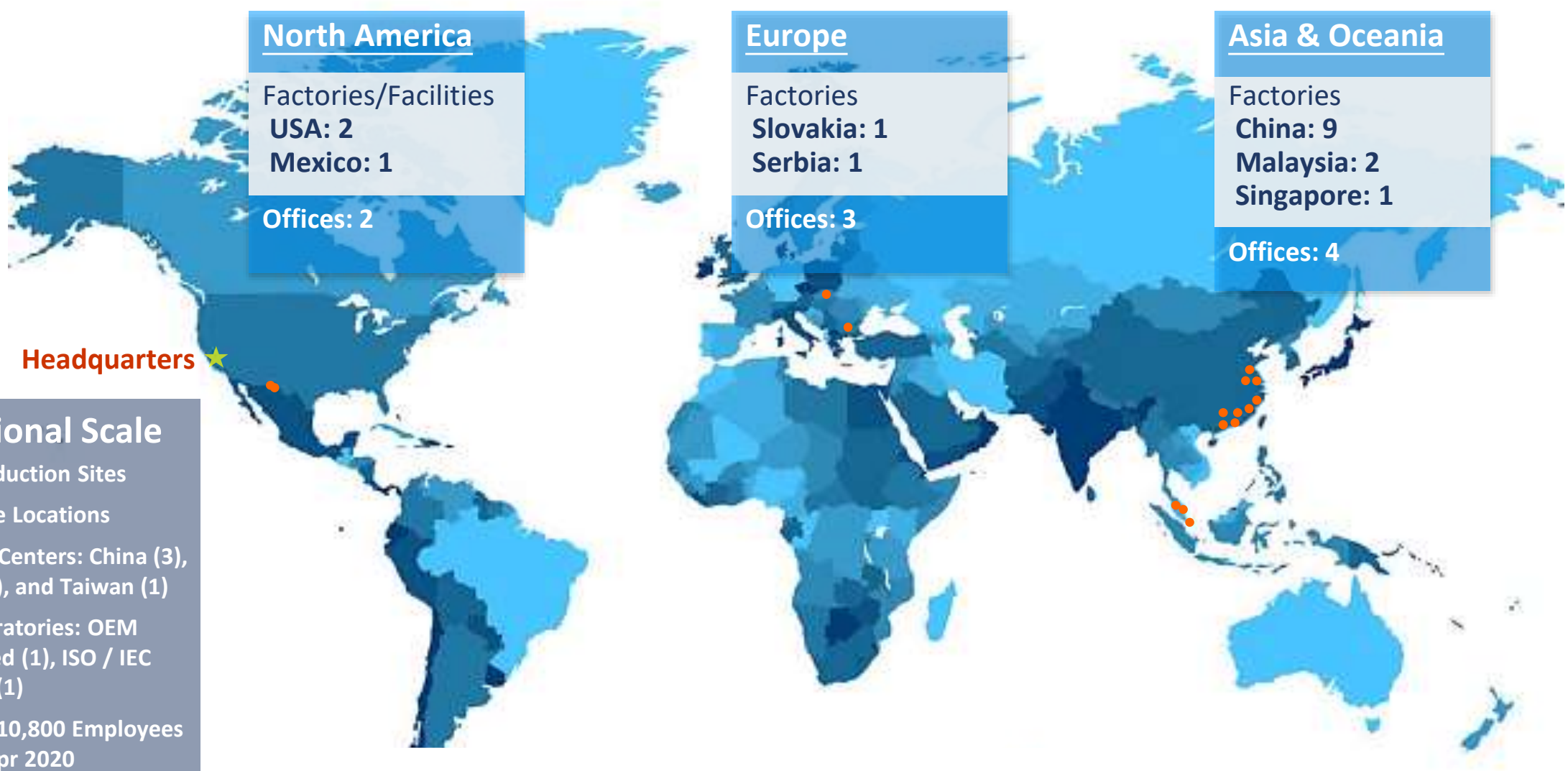
Our Global Footprint Brings us Closer to Customers

BizLink



Operational Scale

- 17 Production Sites
- 9 Office Locations
- 5 R&D Centers: China (3), USA (1), and Taiwan (1)
- 6 Laboratories: OEM Certified (1), ISO / IEC 17025 (1)
- About 10,800 Employees as of Apr 2020

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What Makes Us Different?

the DNA of BizLink

Culture

- Silicon Valley Mindset: Innovation, Flexibility, Speed, Competence, and Out-the-of-Box Thinking
- Global, Long-Lasting Partnerships with Customers

Support

- High Flexibility
- Quick Response
- Customer-Oriented

Product

- Forerunner in IT, EV, EA, and Optical industries
- Leverage capabilities and experience across regions and industries to address wider range of and emerging applications

Manufacture

- Production footprint located in key regions
- One-stop shop: from design to mass production
- Automated manufacturing capabilities

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Key Financials

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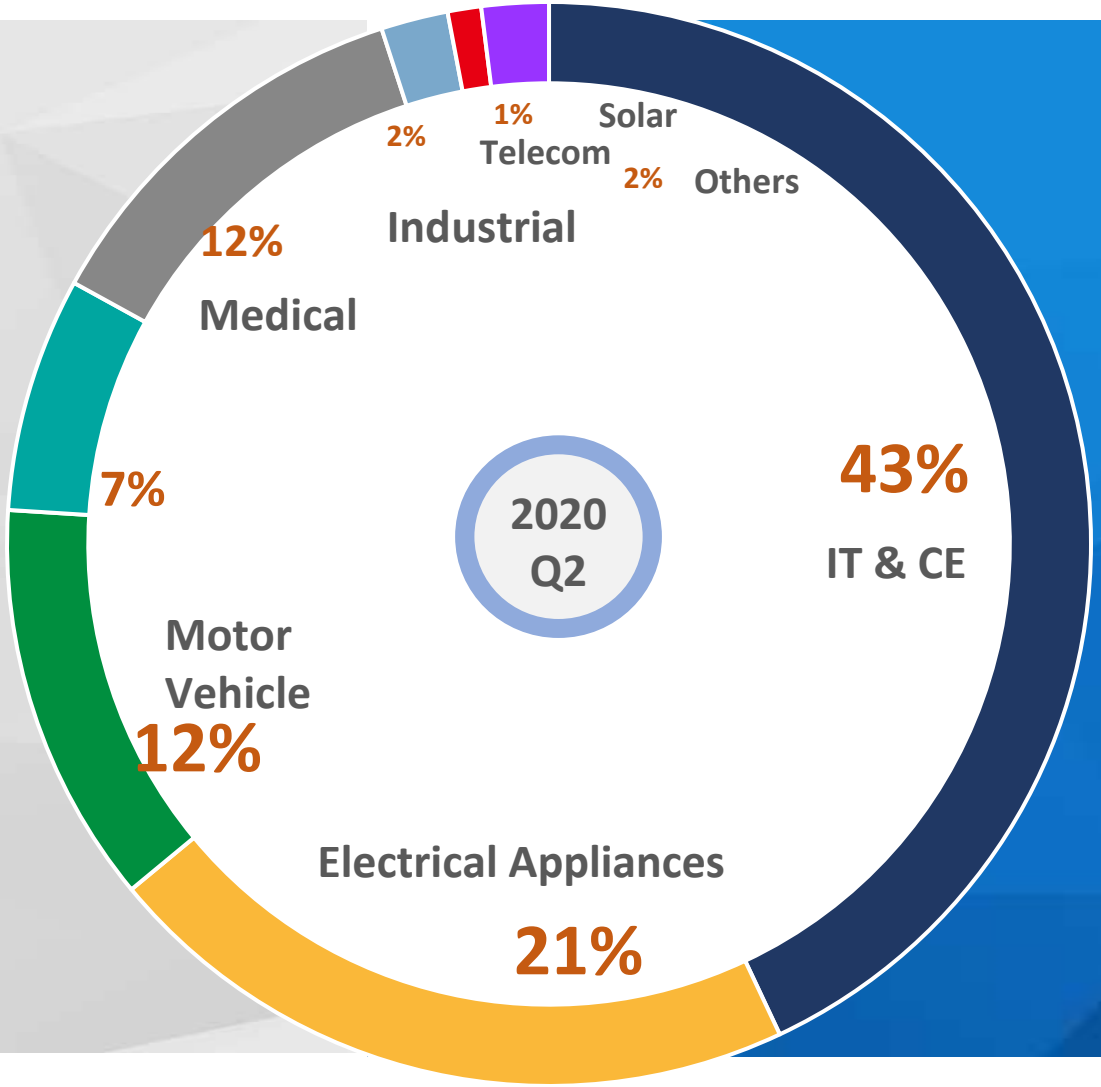
Product Sales Breakdown



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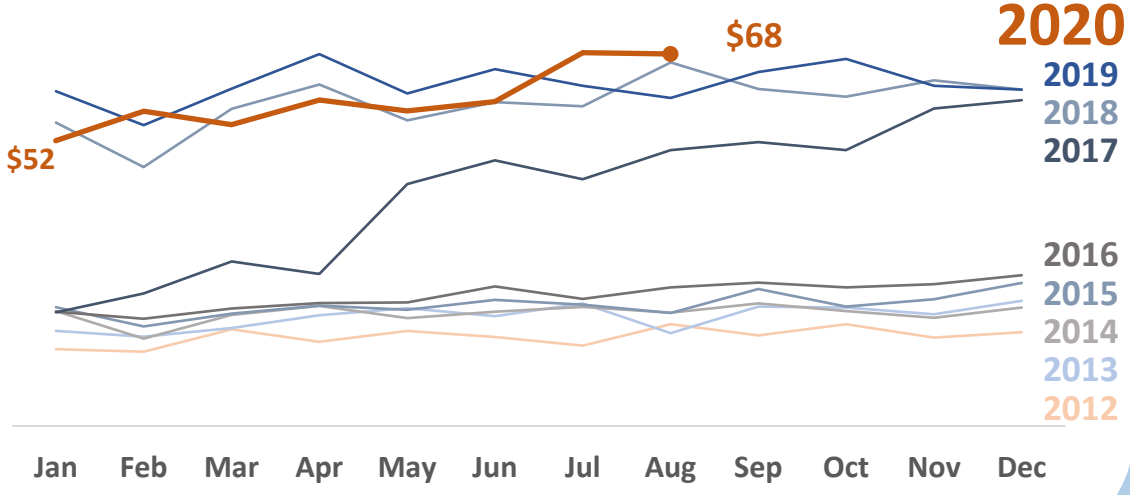
Sales and Sales Mix

Consolidated Net Sales

USD, Million, Monthly



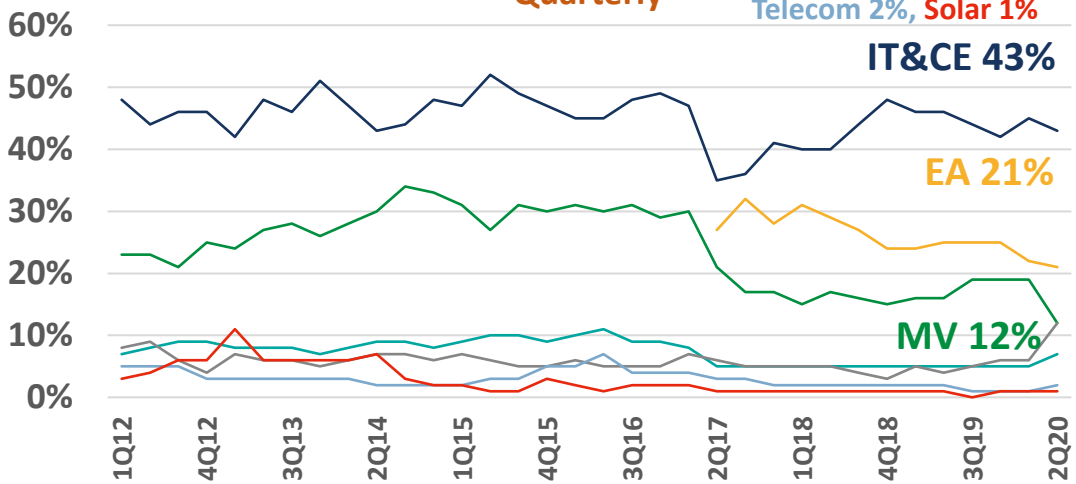
Note: Speedy's Financials Consolidated from Apr 8, 2020

Unaudited

Sales Mix

Quarterly

Medical 7%, Industrial 12%, Telecom 2%, Solar 1%



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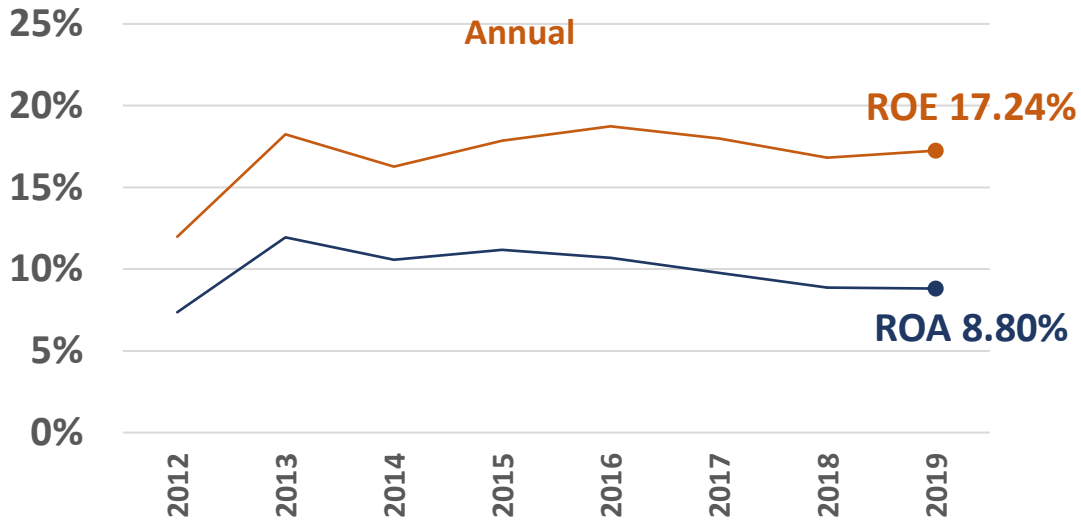
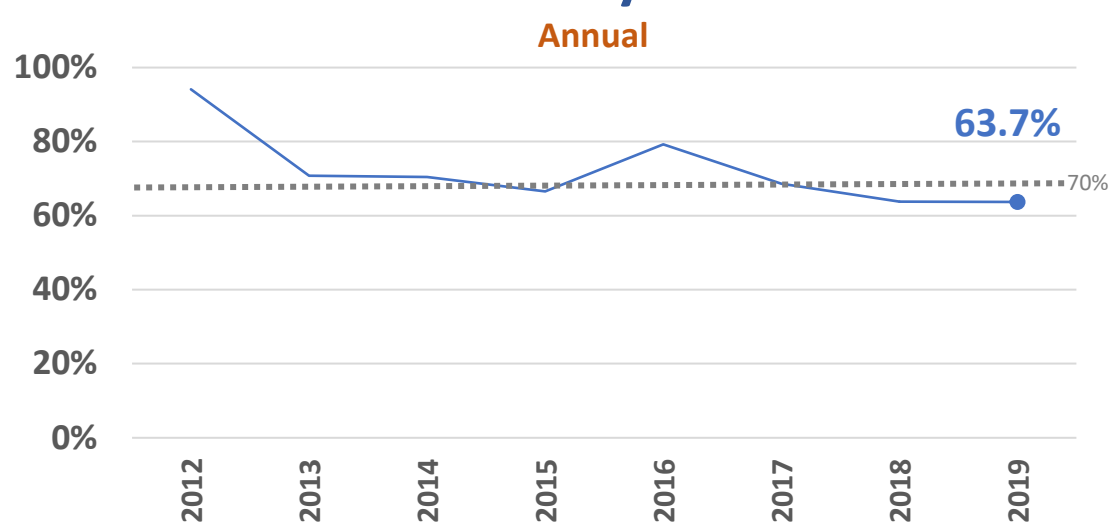
ROE & ROA and DPR





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Product Offerings

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Products We Provide

IT & CE

Product Applications

High Speed Cable for Data Centers

- 400G: QSFP-DD DAC
- 32G (PCIe 5.0): GenZ, MCIO
- Loopback Modules
- DCS Power Whips

Cable Solutions

- Thunderbolt, USB-C Passive / Active
- VR: Interface Adapters and Active

Docking Stations

- 4K and Thunderbolt-3 Models, Ergonomic Docks for Tablets
- Audio Conferencing: Headset-Free Calls

USB-C Dongles

400G QSFP-DD Direct Attach Cable

USB 3.1 Gen 2 USB-C Active Cable

Power Whip

Active VR Cable

4K, Thunderbolt-3 Docking Stations

Ergonomic Tablet Dock

Audio Conferencing Dock

USB-C to HDMI HDR Dongle

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Products We Provide

Electrical Appliances

Product Applications

World Plugs & Customized Power Cords and Connectors

- Variety of Standardized & Customized Plugs

Wire and Cable Harness with Special Features

- Ready-to-Fit
- Additional Features: Integration of Electrical & Mechanical Parts, Over-Moldings, & More

Systems and Customized Solutions

- Customer-Specific
- Sample Applications: Tooling, Kitchenware, Batteries

World Plugs & Connectors

In-line Filter Power Cord

Harness Systems with Integrated Features

Premium Power Cord with Integrated LED

Over-Molding of Fixings and Housings

Cable System with Shock Absorption

Systems & Customized Cord Winder Systems

Cable Storage Solution

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Products We Provide

Motor Vehicle

Product Applications

EV Battery Management Systems Harness

High Voltage Charging

- Harness and Module Solutions

EV Supply Equipment (EVSE)

- USA, EU and GB Regional Standards

Energy Storage Harness

Sports Vehicle Main Power Harness

ADAS / Autonomous Driving Harness

In-Vehicle Infotainment

ABS Braking System Sensor Wiring

EV Battery Mgt System Harness

EV Temp. Voltage Stability Harness

High-Current Power Harness

High-Current Acceleration Fuse

Portable EV Charger

EV Battery Pack High-Voltage Harness

Main Power & Engine Harness

Tail-Light Harness: Motorcycle / Off-Road

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Products We Provide

Medical

Product Applications

General Diagnostic Equipment

- MRI / CT / PET
- Oximeter
- Ultrasound Machine
- X-Ray Machine

Laboratory Equipment

- Life Science and Analytical Instrument
- Modular Microscope

Life Support Equipment

- Anaesthetic Machine
- Defibrillator

Medical Monitors

- ECG / EKG Device
- Patient Monitor

Professional Specialty in

- Highly Integrated and Complex Cable
- High Frequency Signal and Image Transmission

Balun Cable

USB Extender Cable

Phase Cable

Micro-Coaxial Cable

Drag Chain Cable

Photo-Electric Hybrid Cable

Defibrillator Cable

FPC Cable

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Products We Provide

Industrial

Product Applications

Semiconductor Equipment

- Deposition & Etching Equipment
- Chip and Wafer Defect Inspector
- MLCC Production Tester

Testing Equipment

Oil & Gas Equipment

Passenger Aviation Systems

- Box Build – Galley Air Chiller
- Cable Harness – Inflight Infotainment

Train & Monorail Electronic Systems

Robotics, Power, Heavy Electrical Equipment & Automation

Semicon. Pedestal Temperature Cable

Semicon. Equipment Cable Assembly

Power Cable for Data Storage Equipment

Power Supply Converter Cable Assembly

Cable Assembly for Power Supply Testing

Oil & Gas Cable Assembly

Air Chiller Machine: Electrical Box Harness

Train & Monorail Cable Assembly

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Capability We Provide

One-Stop System Integration

Full Turnkey Solutions for System Integration / Box-Build Assemblies

Experienced Engineering Team

- Early Involvement: Engineering / Manufacturing Design
- Reverse Engineering

Supply Chain & Project Management

- Tailored Order Planning / Contracts to Customer Requirement

Under One-house Production Capabilities

- Sheet Metal Fabrication for Enclosures and Mechanical parts
- Wire Harness and Cable Assembly
- PCBA Assembly – SMT and MI Line Production
- System Integration Assembly – including Software Loading and Function Testing

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Products We Provide

Optical

Product Applications

Data Center

- Active Optical Cables
- High Speed Transceivers

Telecommunication

- Optical Protection Switch
- High Density Tap Module
- Free Space DWDM, CWDM, WM1 and CEx Modules
- AOC and Transceivers

IT & Medical

- USB-C AOC for Conference Room and VR/AR
- Medical Equipment AOC

QSFP28-AOC Active Cable

QSFP Transceivers

High Density Tap Module

O/E Integrated Module

Octo-Optical Fiber Switch

Ultra-Compact CWDM / DWDM

HDMI-AOC Active Cable

DP-AOC Active Cable

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Products We Provide

Solar

Product Applications

In-House Designed Solar Interconnect Solutions

- In-line Fuse Holder Design for Roof-top and Power Plant Protection Solutions
- Levelized Cost of Energy: Branch Cable to Realize LCOE
- Power Plant Projects: IEC / UL 1500V Certified Junction Box and Solar Power Plant Accessories

Customized Connectivity and Energy Storage Solutions

S418 1500V Connector

S415 1500V Branch Connector

DC Branch Fuse Holder

S417 1500V Fuse Connector

DC Branch Cable 1500V / 1000V

TUV & UL PV Cable

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ESG & Awards

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ESG - Sustainability Achievements in 2018

Scan QR Code or View CSR Reports at
www.bizlinktech.com/about/corporate

Our **commitment** to corporate sustainability **creates value** for BizLink and our stakeholders by helping us **mitigate risks**, **reduce costs**, and **build brand value**.

37%
Revenue Increased

20%
Corporate Governance Rated in the Top 20%

97%
Customer Satisfaction

38%
Charitable Donations Increased

7%
GHG Intensity Reduction

23%
Water Consumption Intensity Reduction

78%
Energy Consumption Intensity Reduction

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Awards – Recognizing Excellence

Newsweek –
2020 America's Most Responsible Companies #149

AsiaMoney –
2019 Asia's Outstanding Companies –
Taiwan Automobiles & Components Sector

IR Magazine –
2019 Best IR Award
- Best IR in Taiwan
- Best IR in Greater China (Technology Sector)

Taiwan Stock Exchange –
2019 Corporate Governance Top-5%

GE Healthcare Group (China) –
2019 Supplier Responsibility Award

2020 Added into FTSE TWSE Indices –
"Mid-Cap 100" and "Eight Industries"

Deloitte –
2019 Technology Fast 500 Asia Pacific
#59 in Taiwan
#420 Overall

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Interconnect Made Easy.

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