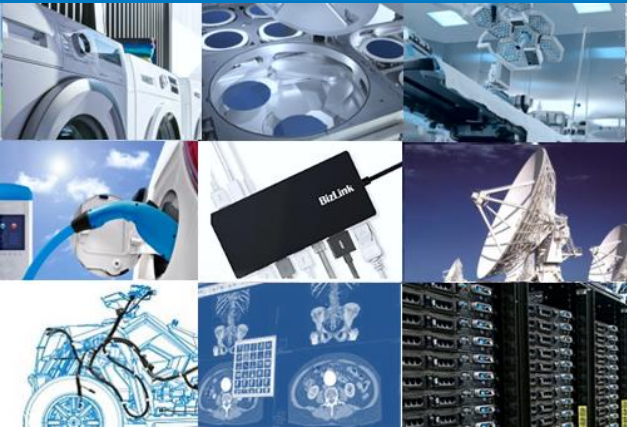


Interconnect Made Easy.



# BizLink Holding Inc.

3665.TT

**BizLink**

2018

August Update

## Who We Are

- Founded in 1996, headquartered in California
- IPO in 2011
- US\$510M revenue in 2017
- 15 production sites in U.S., China, Malaysia, Mexico, Slovakia and Serbia.

## What We Do

Interconnect solutions for the IT solutions, electrical appliances, motor vehicle, industrial, semiconductor, medical, telecommunication, and photovoltaic fields.

## Why We Exist

BizLink exists to improve life through innovative, high quality products, and service solutions.

## What Makes Us Different

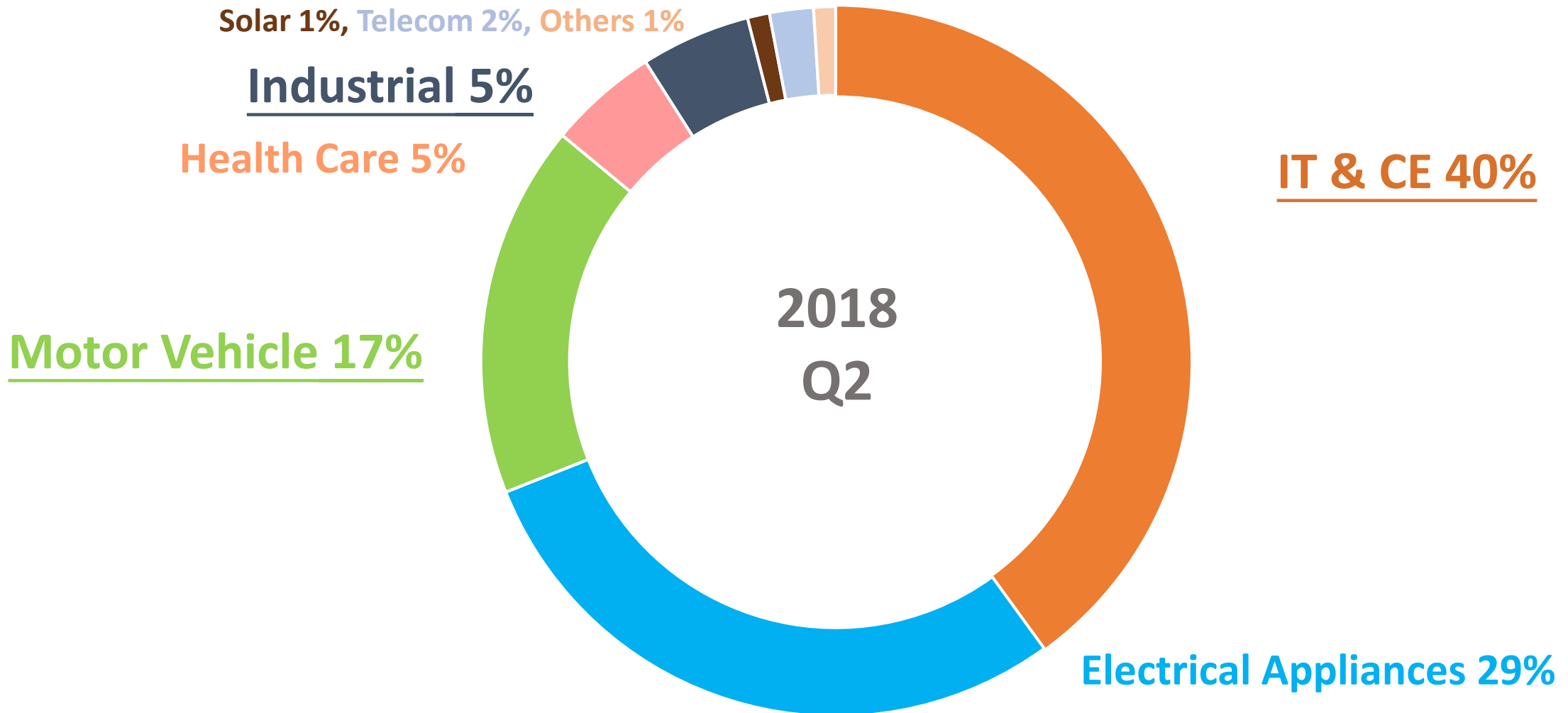
- Extensive design and customization capabilities with in-house component manufacturing
- Global support in sales, engineering, and logistics
- Proactive and leading in environmental initiatives



## Major Customers



# Product Mix by Segment



- BizLink completed acquisition of LEONI's Electrical Appliance Assemblies Business Group in May 2017
- Sales breakdown referred to 2018 Q1 numbers

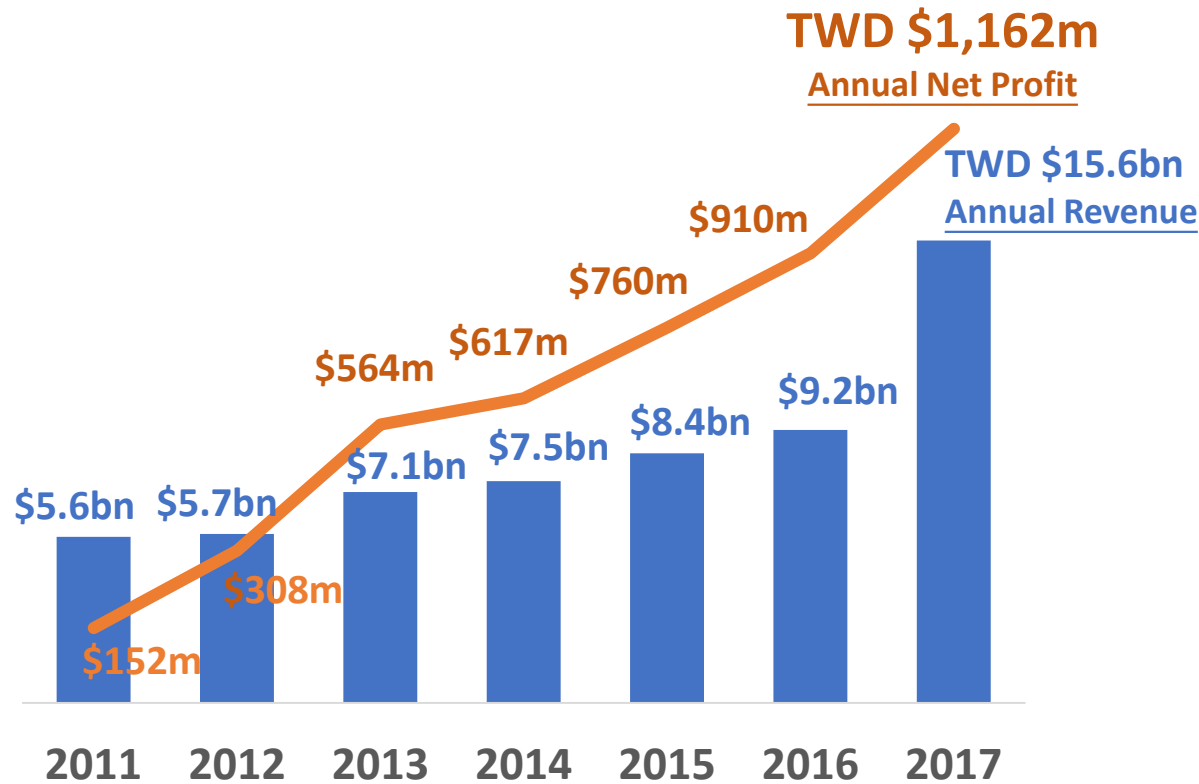
# Contents

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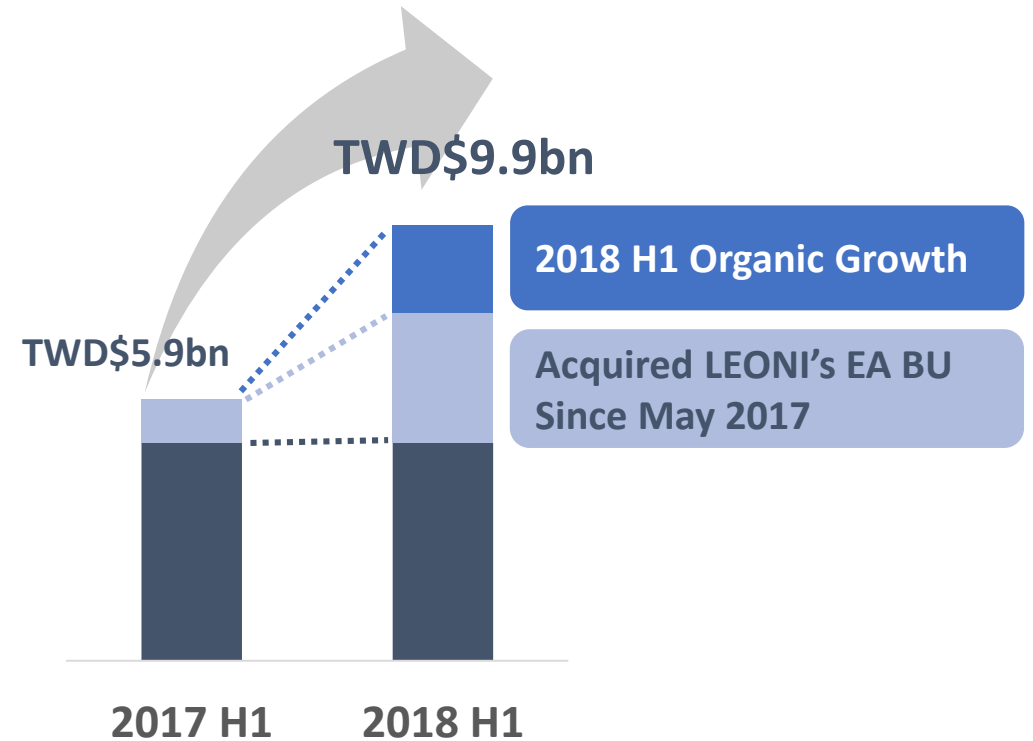
- ▶ **Numbers**
- ▶ **Product Update**

# Revenue & Net Profit

Both Annual Revenue & Net Profit Hit Record High



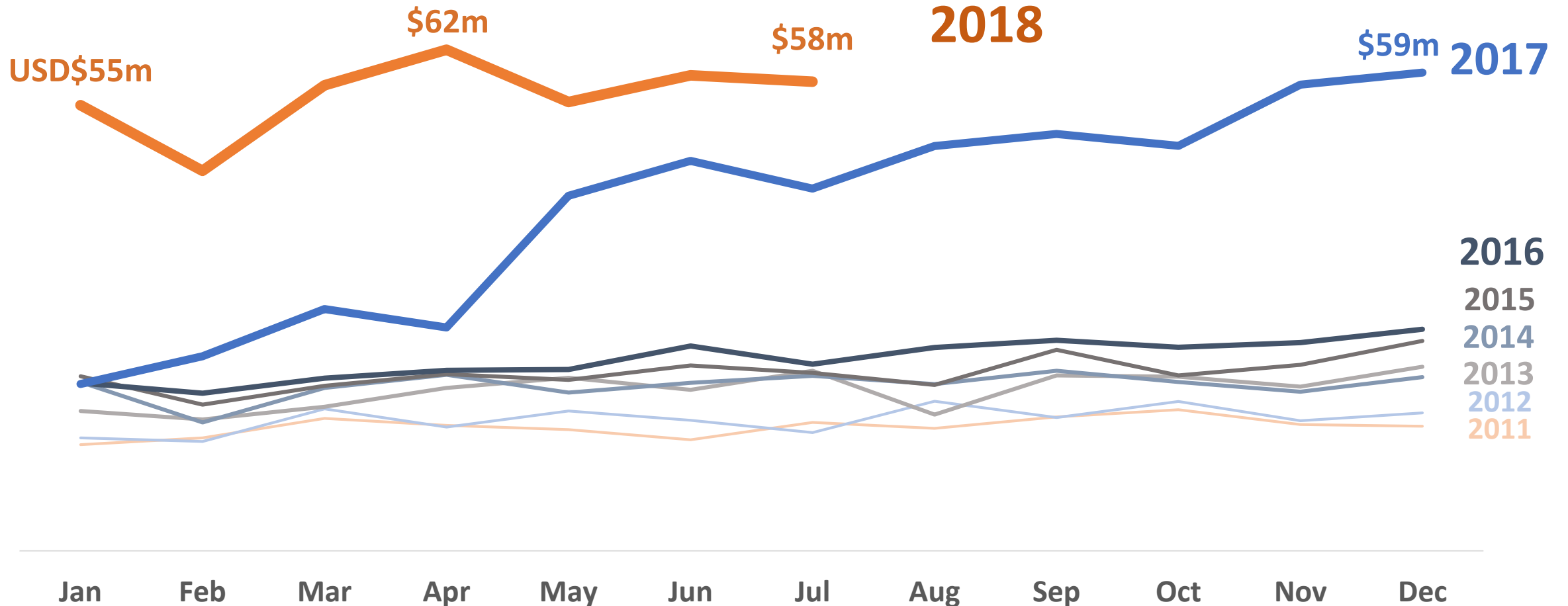
2018 H1 revenue growth 66% YoY



- BizLink completed acquisition of LEONI's Electrical Appliance Assemblies Business Group in May 2017

# YTD Consolidated Net Sales

2018 YTD consolidated net sales increase 65% YoY (as of July)



\* BizLink completed acquisition of LEONI's Electrical Appliance Assemblies Business Group in May 2017.

# Contents

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- ▶ Numbers
- ▶ **Product Update**

## IT & CE Solutions

### ▶ Cable Docking & HUB

Multiple-monitor solutions with 4K resolution, all-in-one display signal integration features, and USB-C Power Delivery.

### ▶ Dongle

For commercial workstations, Ultrabook & handheld devices

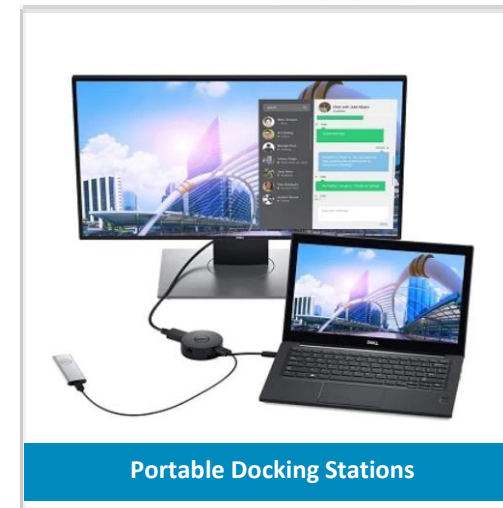
### ▶ Server & Data Center Service cable

- Active Optical Cables (AOC): QSFP+ 40
- High speed copper cable: QSFP 28
- PCIe-4 & SAS-4: Oculink, Slim SAS, Mini-SAS HD

### ▶ USB Type-C applications

- A complete product line solutions supplier in the world
- Thunderbolt Gen3 cables

### ▶ Consumer Electronics





## Motor Vehicle

### ▶ Electric Powered Application Harness

- Battery Management Systems (BMS) harness
- EV DC Charging high voltage harness and module
- Electric Vehicle Supply Equipment (EVSE): GB & EU Portable EV AC charging system with control pilot box
- Energy Storage harness

### ▶ Sports Vehicle Main Harness

- ATVs, snowmobiles, sport air/watercraft, and luxury motorcycles

### ▶ Car Electronics Harness

- Advanced Driver Assistance Systems (ADAS) / Autonomous Driving System harness – Visual and radar sensor harness
- In-Vehicle Infotainment
- ABS Braking system sensor wiring

EV BMS Harness



Energy Storage Cable



EVSE



Charging Equipment Cables



Main Power Harness



Car Electronics & ADAS Harness



## Industrial

- ▶ **Cables for Semiconductor Equipment**

Wafer fabrication and testing equipment

- ▶ **Cables for Automation Equipment**

New installations and annual maintenance programs for wafer foundries and panel fabrications

- ▶ **Passenger Aviation Harness**

Galley air chiller and aviation entertainment

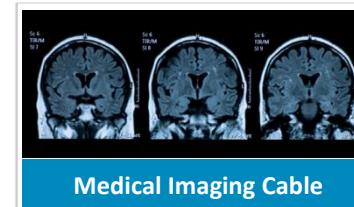
## Medical Equipment

- ▶ **CT & MRI Imaging Harness**

- ▶ **Medical Imaging Cables for Digital Radiography**

- ▶ **Automated Analyzer Harness**

- ▶ **Therapy Device Cable**

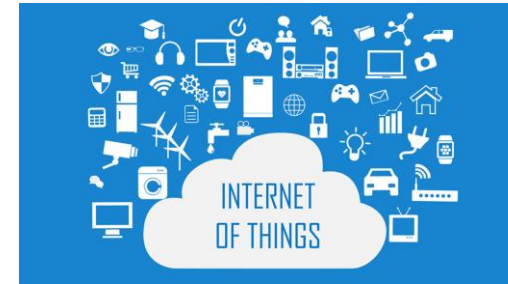


## Electrical Appliances

Customized products covering white goods, power and garden tools, kitchen appliances, industrial, special cables, and professional copiers.

- ▶ **Get Connected: IoT for Smart Home**
- ▶ **New Business Model for Appliances**

IoT realized the visions of the sharing economy, the time-sharing leasing, and the resource sharing.



|                    |                 |              |               |                    |                    |                         |
|--------------------|-----------------|--------------|---------------|--------------------|--------------------|-------------------------|
| <b>Product</b>     |                 |              |               |                    |                    |                         |
| <b>Application</b> | Washing Machine | Refrigerator | Hair Dryer    | Food Processor     | Rice Cooker        | Demolition Hammer       |
| <b>Category</b>    | White Goods     | White Goods  | Personal Care | Kitchen Appliances | Kitchen Appliances | Power Tools & Gardening |
| <b>End Product</b> |                 |              |               |                    |                    |                         |

## Telecom

### Optical Technology for Data Center

- Active optical cable (AOC) & Transceiver
- Trunk cable ( LC, MPO & Fanout )

### Telecom

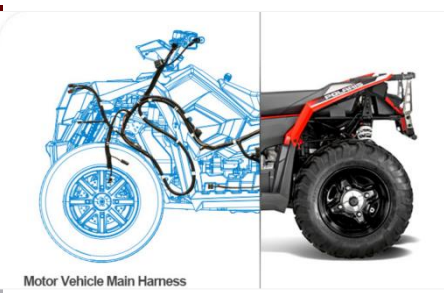
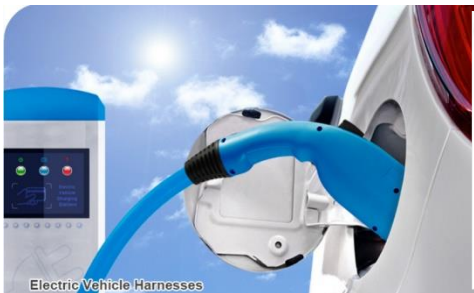
- Interconnect protection
- TAP & Monitoring application
- Wavelength management

## Solar

### Solar Projects

- High-end market: TUV1500V certified High voltage junction box. Targeted at power plant projects
- Entry-level market : Developed economy models.





# BizLink

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[www.bizlinktech.com](http://www.bizlinktech.com)

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