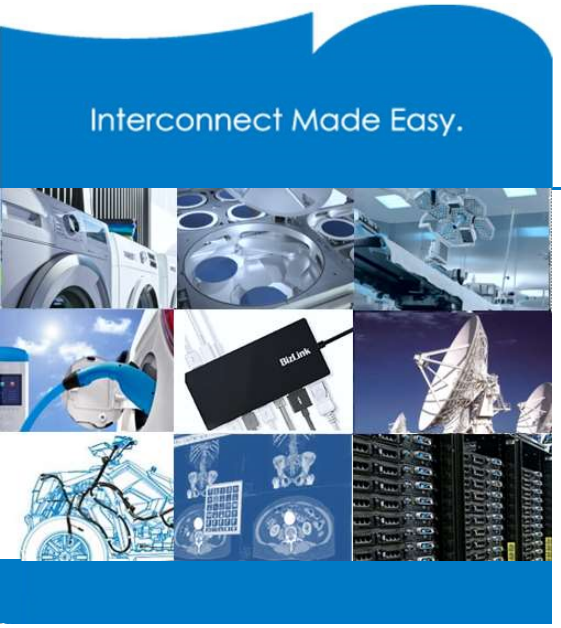

BizLink Group

Company Introduction

Global Version | November Update

BizLink

2019

20191111

Safe Harbor Statement

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Who We Are

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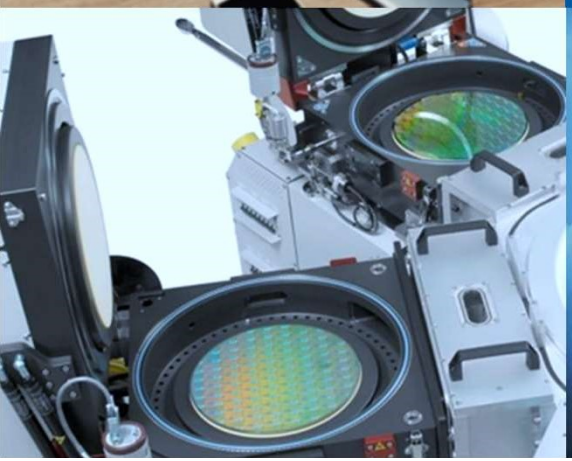
- **Who We Are**
- Key Financials
- Product Offerings



About BizLink

Who We Are

- Forerunner in cables in multiple industries
- Vertically-integrated production lines in 15 locations
- Silicon Valley Mindset on a global scale
- Strong business relationships, many lasting over a decade
- Founders still deeply involved in daily operations

What We Do

Interconnect solutions for the IT, electrical appliances, motor vehicle, industrial, medical, optical, and photovoltaic industries

Business Model

- Extensive design and customization capabilities with in-house component manufacturing
- Customer-centric, quick response & close to markets
- Proactive and leading in environmental initiatives

Bridging the divide with the Silicon Valley

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Our Global Footprint Brings us Closer to Customers

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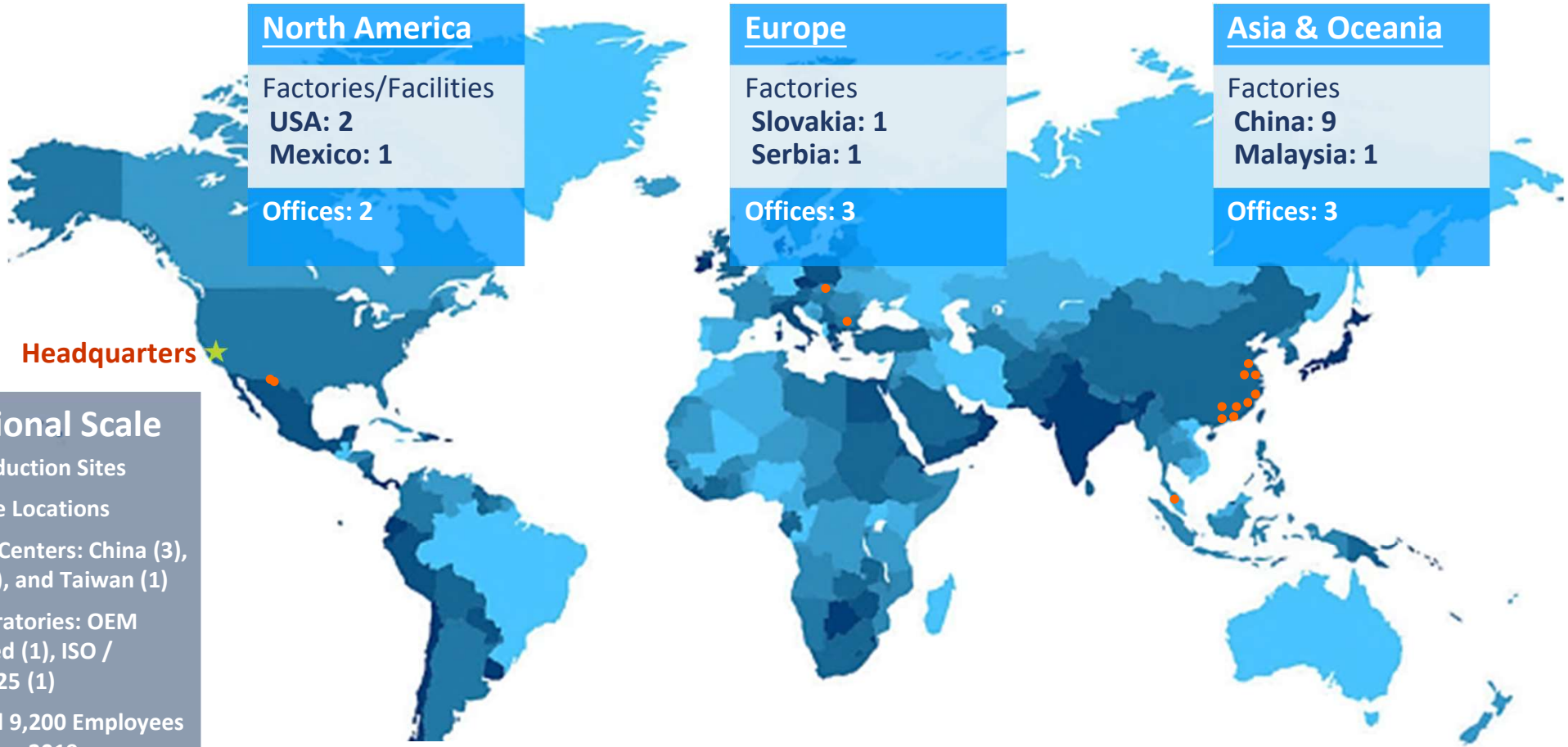

Operational Scale

- 15 Production Sites
- 8 Office Locations
- 5 R&D Centers: China (3), USA (1), and Taiwan (1)
- 6 Laboratories: OEM Certified (1), ISO / IEC17025 (1)
- Around 9,200 Employees as of Nov 2019

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Key Financials

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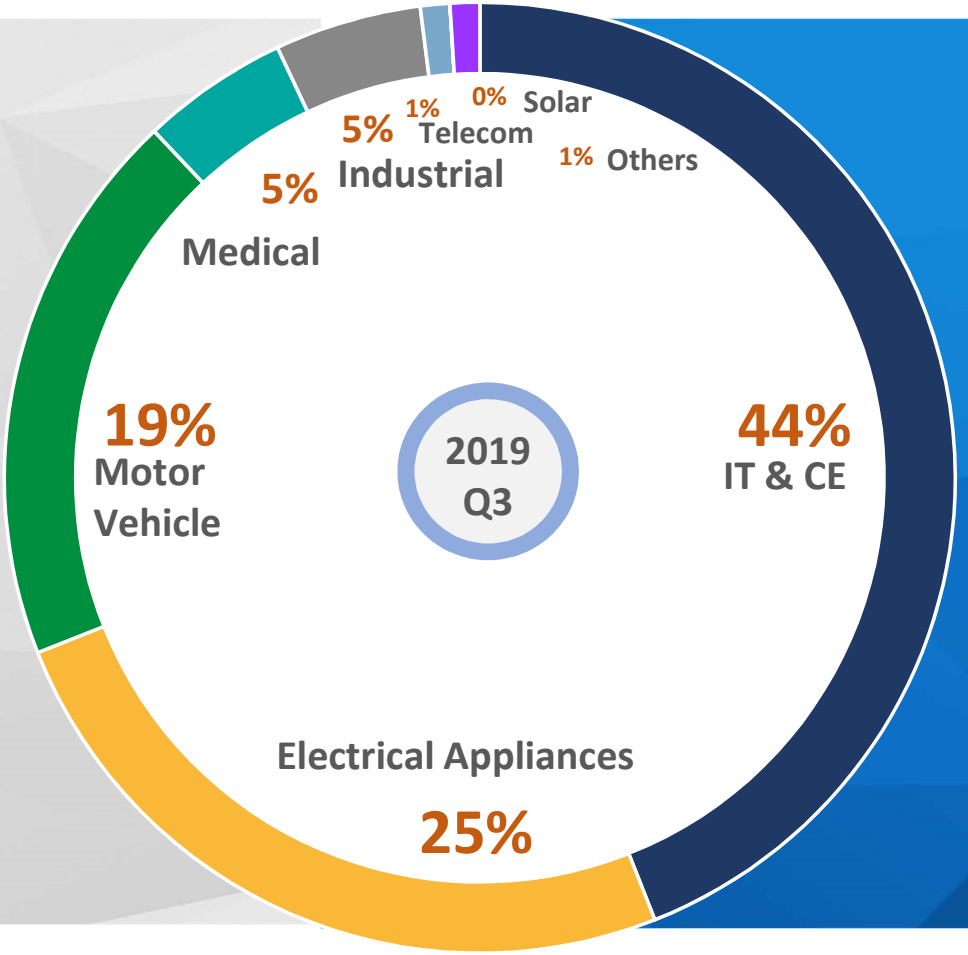
Who We Are

▶ **Key Financials**

Product Offerings

Product Sales Breakdown



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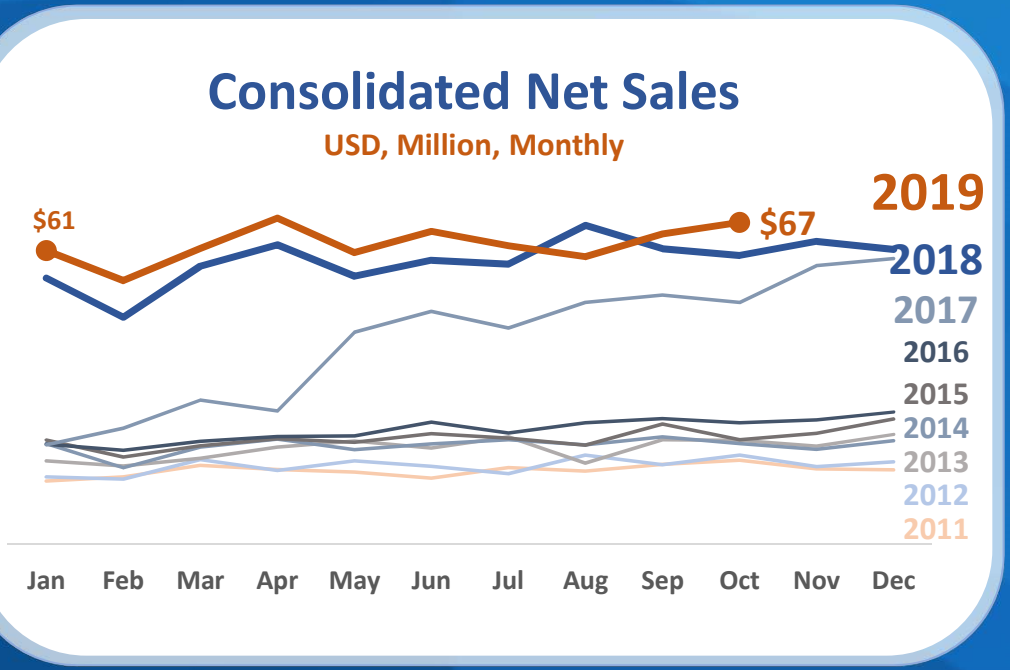
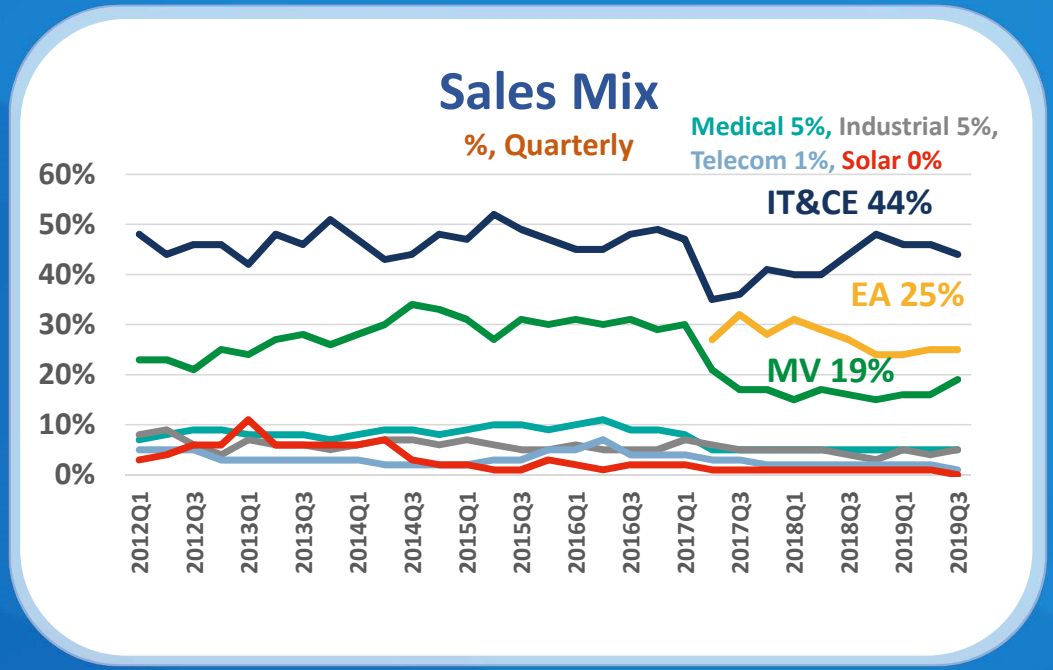
Sales and Sales Mix





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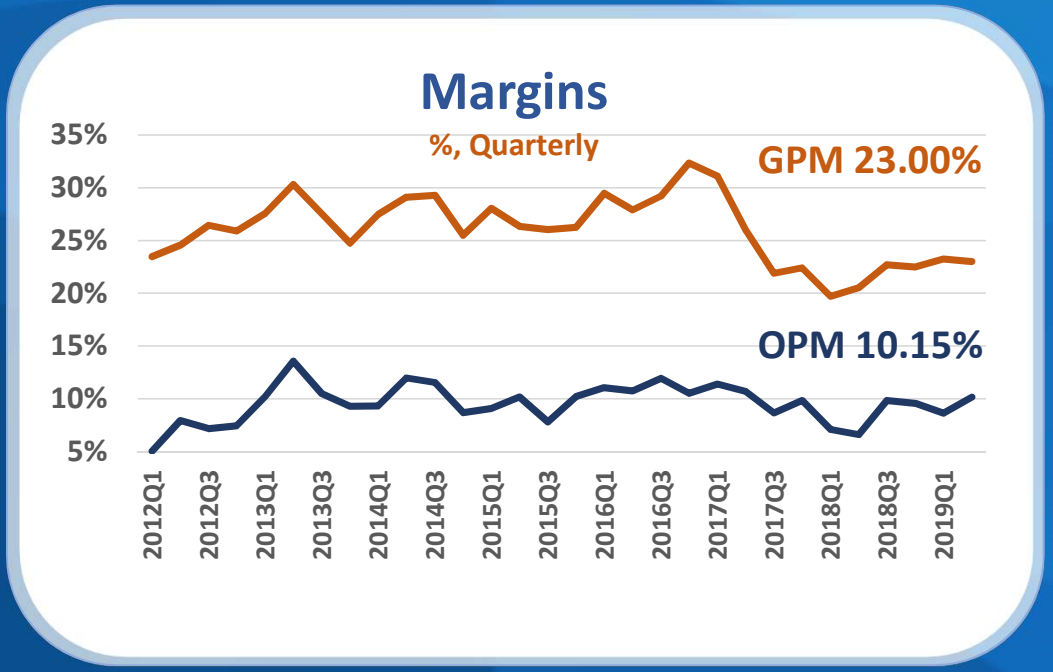
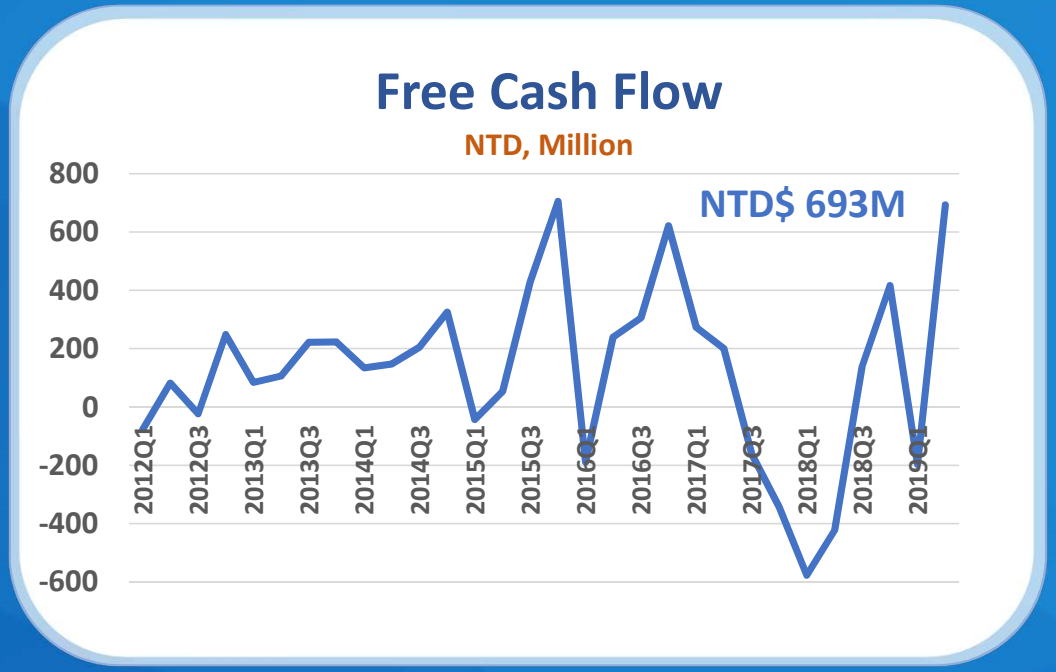
Margins and Free Cash Flow





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Product Offerings

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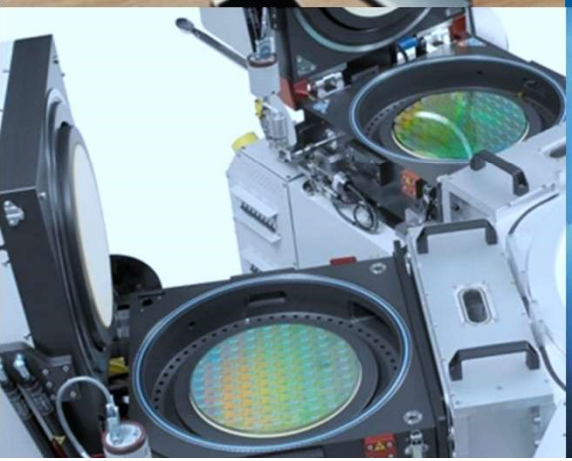

Markets & Product We Serve

IT & CE

Product Applications

High Speed Cable for Data Centers

- 400G: QSFP-DD DAC
- 32G (PCIe 5.0): GenZ, MCIO
- Loopback Modules
- DCS Power Whips

Cable Solutions

- Thunderbolt, USB-C Passive / Active
- VR: Interface Adapters and Active

Docking Stations

- 4K and Thunderbolt-3 Models, Ergonomic Docks for Tablets
- Audio Conferencing: Headset-Free Calls

USB-C Dongles

400G QSFP-DD Direct Attach Cable

USB 3.1 Gen 2 USB-C Active Cable

Thunderbolt Cables

Active VR Cable

4K, Thunderbolt-3 Docking Stations

Ergonomic Tablet Dock

Audio Conferencing Dock

USB-C to HDMI HDR Dongle

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Markets & Product We Serve

Electrical Appliances

Product Applications

World Plugs & Customized Power Cords and Connectors

- Variety of Standardized & Customized Plugs

Wire and Cable Harness with Special Features

- Ready-to-Fit
- Additional Features: Integration of Electrical & Mechanical Parts, Over-Moldings, & More

Systems and Customized Solutions

- Customer-Specific
- Sample Applications: Tooling, Kitchenware, Batteries

World Plugs & Connectors

In-line Filter Power Cord

Harness Systems with Integrated Features

Premium Power Cord with Integrated LED

Over-Molding of Fixings and Housings

Cable System with Shock Absorption

Systems & Customized Cord Winder Systems

Cable Storage Solution

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Markets & Product We Serve

Motor Vehicle

Product Applications

EV Battery Management Systems Harness

High Voltage Charging

- Harness and Module Solutions

EV Supply Equipment (EVSE)

- USA, EU and GB Regional Standards

Energy Storage Harness

Sports Vehicle Main Power Harness

ADAS / Autonomous Driving Harness

In-Vehicle Infotainment

ABS Braking System Sensor Wiring

EV Battery Mgt System Harness

EV Temp. Voltage Stability Harness

High-Current Power Harness

High-Current Acceleration Fuse

Portable EV Charger

EV Battery Pack High-Voltage Harness

Main Power & Engine Harness

Tail-Light Harness: Motorcycle / Off-Road

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Markets & Product We Serve

Industrial

Product Applications

Semiconductor Equipment

- Deposition
- Etching

Testing Equipment

Oil & Gas Equipment

Passenger Aviation Systems

- Galley Air Chiller
- Entertainment

Train & Monorail Electronic Systems

Robotics, Power, Heavy Electrical Equipment & Automation

Semicon. Pedestal Temperature Cable

Semicon. Equipment Cable Assembly

Power Cable for Data Storage Equipment

Power Supply Converter Cable Assembly

Cable Assembly for Power Supply Testing

Oil & Gas Cable Assembly

Air Chiller Machine: Electrical Box Harness

Train & Monorail Cable Assembly

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Markets & Product We Serve

Medical

Product Applications

General Diagnostic Equipment

- MRI / CT / PET
- Ultrasound Machine
- Oximeter
- X-Ray Machine

Life Support Equipment

- Anaesthetic Machine
- Defibrillator

Medical Monitors

- ECG / EKG Device
- Patient Monitor

Professional Specialty in

- Highly Integrated and Complex Cable
- High Frequency Signal and Image Transmission

Balun Cable

USB Extender Cable

Phase Cable

Micro-Coaxial Cable

Drag Chain Cable

Photo-Electric Hybrid Cable

Defibrillator Cable

FPC Cable

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Markets & Product We Serve

Optical

Product Applications

Data Center

- Active Optical Cables
- High Speed Transceivers
- Cable Management

Telecommunication

- Protection Switch
- TAP & Monitoring
- Wavelength Management: CWDM/DWDM

IT & Medical

- HDMI, DP, & USB-C through Optical Fiber
- Medical Equipment Connectivity

QSFP28-AOC Active Cable

QSFP Transceivers

TAP & Monitoring

O/E Integrated Module

Octo-Optical Fiber Switch

Ultra-Compact CWDM / DWDM

HDMI-AOC Active Cable

DP-AOC Active Cable

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Markets & Product We Serve

Solar

Product Applications

In-House Designed Solar Interconnect Solutions

- In-line Fuse Holder Design for Roof-top and Power Plant Protection Solutions
- Levelized Cost of Energy: Branch Cable to Realize LCOE
- Power Plant Projects: IEC / UL 1500V Certified Junction Box and Solar Power Plant Accessories

Customized Connectivity and Energy Storage Solutions

S418 1500V Connector

S415 1500V Branch Connector

DC Branch Fuse Holder

S417 1500V Fuse Connector

DC Branch Cable 1500V / 1000V

TUV & UL PV Cable

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