

Interconnect Made Easy.



# BizLink Holding Inc.

3665.TT

**BizLink**

2018

May Version

## Who We Are

- Founded in 1996, headquartered in California
- IPO in 2011
- US\$510M revenue in 2017
- 15 production sites in U.S., China, Malaysia, Mexico, Slovakia and Serbia.

## What We Do

Interconnect solutions for the IT solutions, electrical appliances, motor vehicle, industrial, semiconductor, medical, telecommunication, and photovoltaic fields.

## Why We Exist

BizLink exists to improve life through innovative, high quality products, and service solutions.

## What Makes Us Different

- Extensive design and customization capabilities with in-house component manufacturing
- Global support in sales, engineering, and logistics
- Proactive and leading in environmental initiatives



## Major Customers

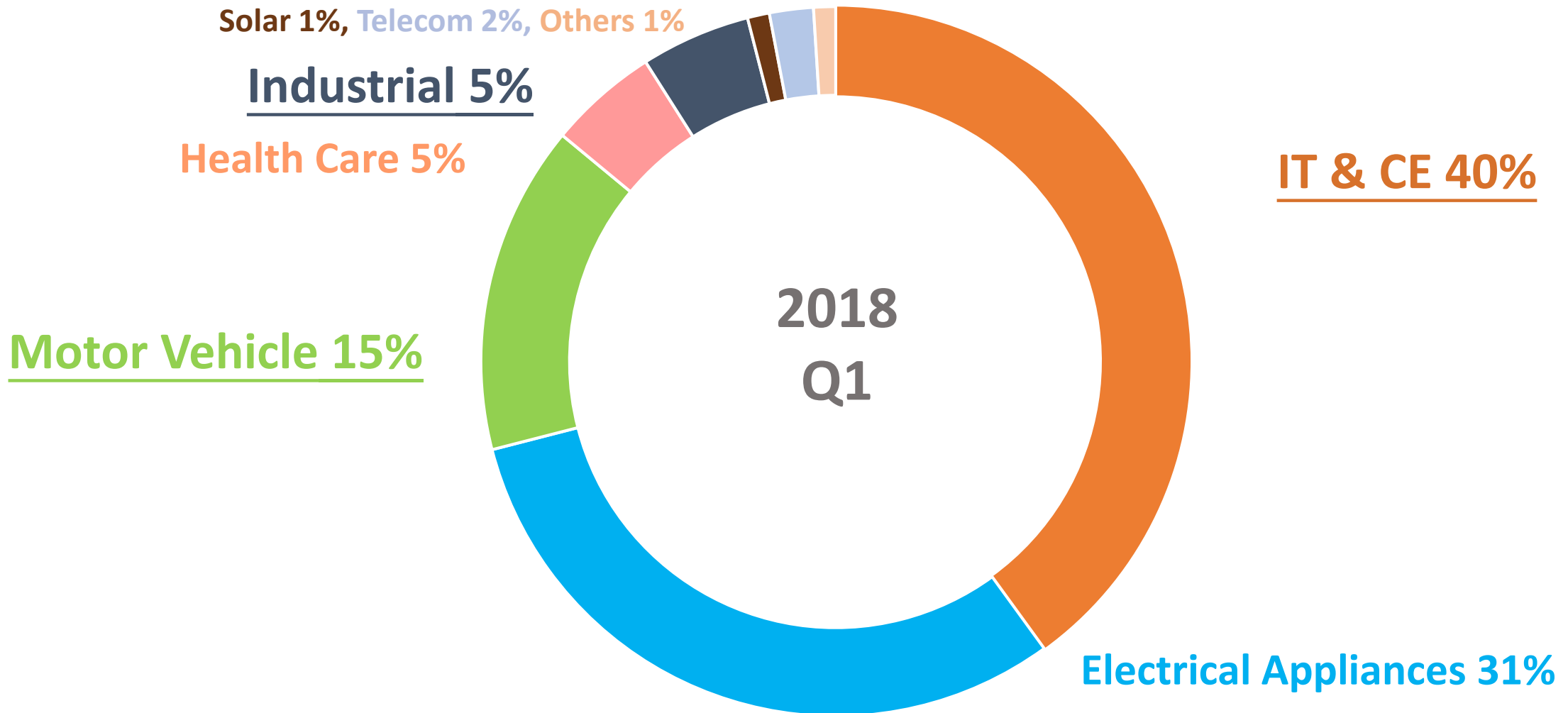


# Contents



- ▶ **Numbers**
- ▶ **Product Update**

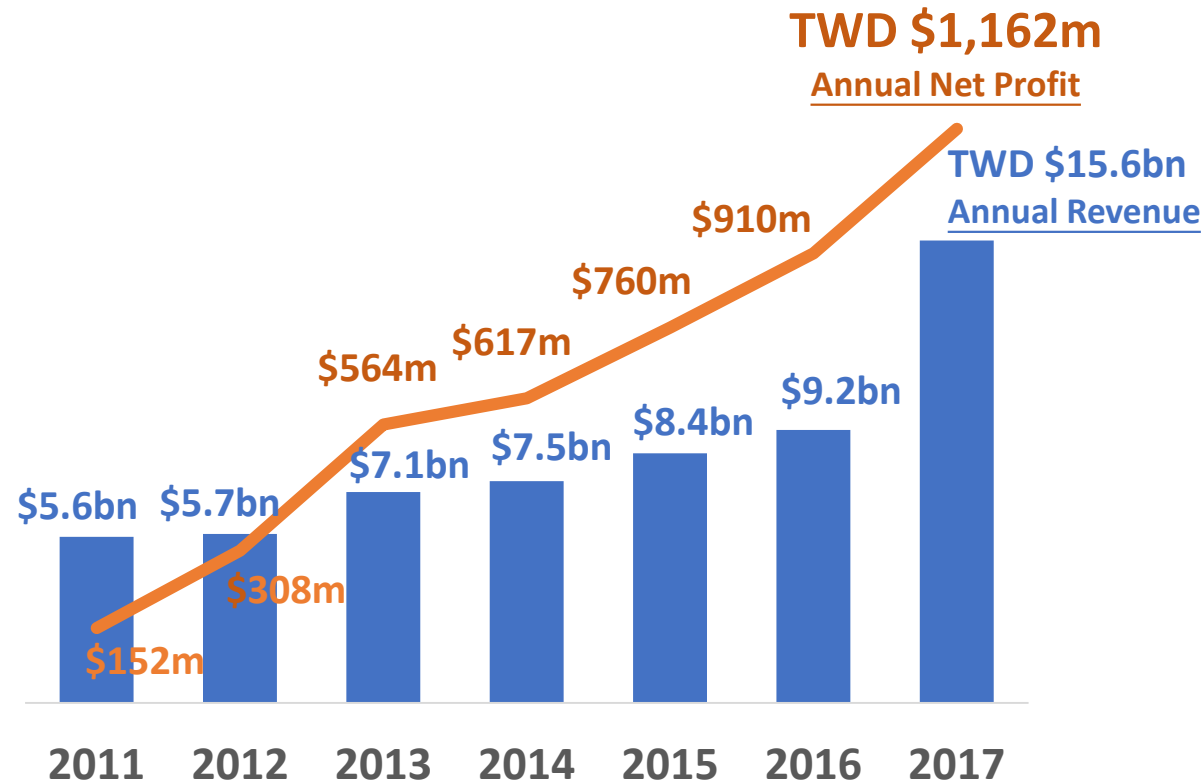
# Product Mix by Segment



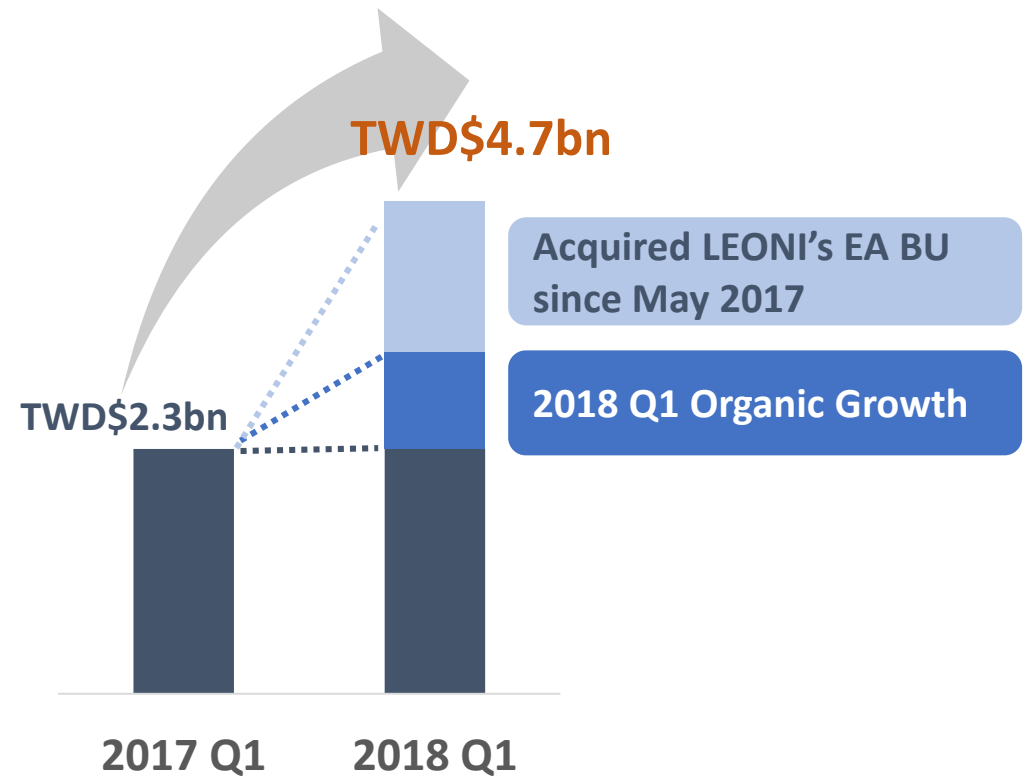
- BizLink completed acquisition of LEONI's Electrical Appliance Assemblies Business Group in May 2017
- Sales breakdown referred to 2018 Q1 numbers

# Revenue & Net Profit

Both annual revenue & net profit hit record high



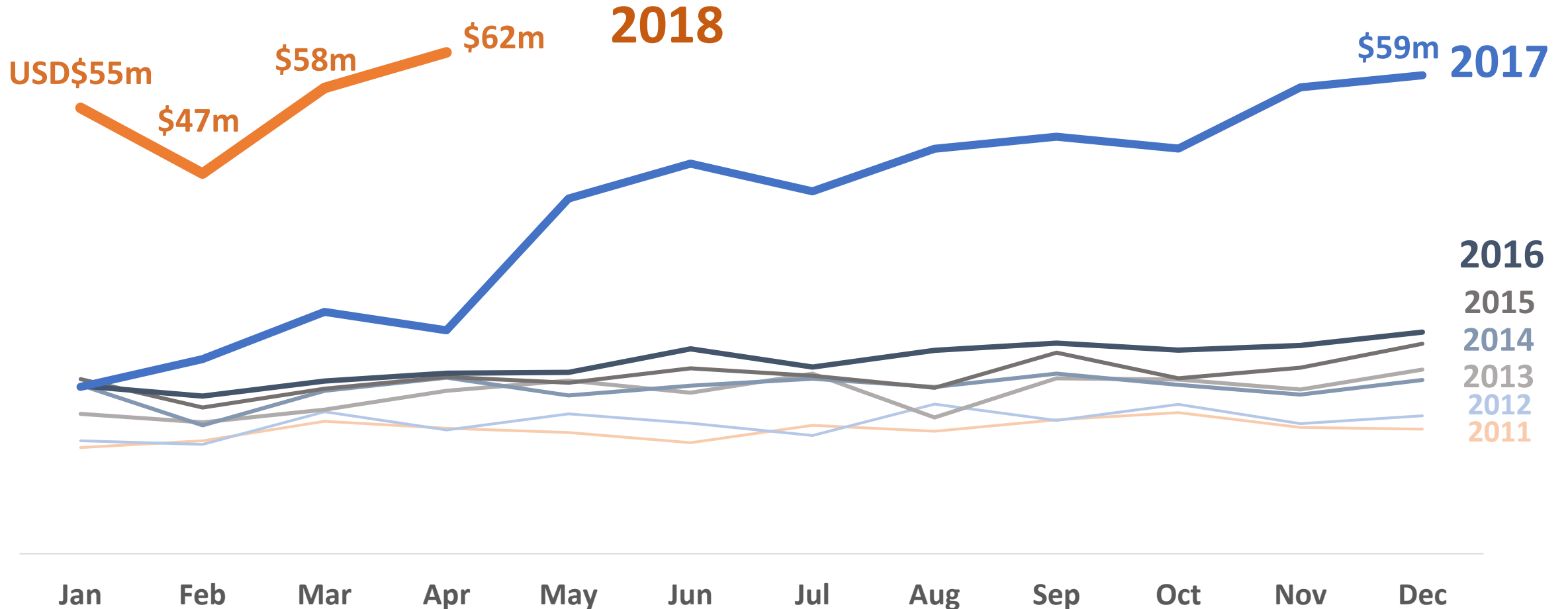
2018 Q1 revenue growth 102% YoY



• BizLink completed acquisition of LEONI's Electrical Appliance Assemblies Business Group in May 2017

# YTD Consolidated Net Sales

2018 YTD consolidated net sales increase 117% YoY (as of April)



\* BizLink completed acquisition of LEONI's Electrical Appliance Assemblies Business Group in May 2017.

# Contents

A blue decorative graphic consisting of a solid blue shape with a wavy, undulating top edge, positioned in the upper right corner of the slide.

- ▶ Numbers
- ▶ **Product Update**

## IT & CE Solutions

### ▶ Cable Docking & HUB

Multiple-monitor solutions with 4K resolution, all-in-one display signal integration features, and USB-C Power Delivery.

### ▶ Dongles

For commercial workstations, Ultrabook & handheld devices

### ▶ Server & Data Center Service cables

- Active Optical Cables (AOC): QSFP+ 40
- High speed copper cable: QSFP 28
- PCIe-4 & SAS-4: Oculink, Slim SAS, Mini-SAS HD

### ▶ USB Type-C applications

- A complete product line solutions supplier in the world
- Thunderbolt Gen3 cables

### ▶ Consumer Electronics

The image displays a collection of BizLink products in a grid format. The categories and their contents are as follows:

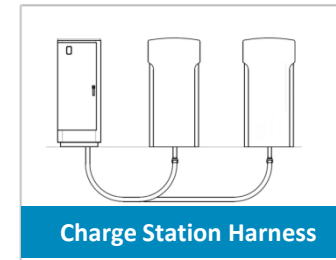
- USB Type-C Solutions:** Shows a USB-C dock and a laptop.
- Cable Docking Stations:** Shows a workstation with multiple monitors and a dock.
- Portable Docking Stations:** Shows a laptop connected to a dock with multiple monitors.
- Active Optical Cables:** Shows an orange optical cable and several QSFP transceivers.
- USB-C Dongles:** Shows three different dongle types: Mini DisplayPort to HDMI, Mini DisplayPort to VGA, and USB 3.0 Ethernet.
- Thunderbolt - 3:** Shows a Thunderbolt 3 cable.
- USB Type-C applications:** A row of five sub-images: USB-C Connector, Passive Cable, Dongles Active cable, Mini-dock, and Full Function Cable Docking.



## Motor Vehicle

- ▶ **Electric powered application harness**
  - EV Battery Management Systems (BMS) harness
  - Energy storage equipment harness
  - Fast charging station harness
  - Electric Vehicle Supply Equipment, EVSE
- ▶ **Car electronics harness**
  - Advanced Driver Assistance Systems (ADAS) – Visual signal harness for rear camera system
  - In-Vehicle Infotainment
- ▶ **Sports vehicle main harness**

ATVs, snowmobiles, sport air/watercrafts, and luxury motorcycles

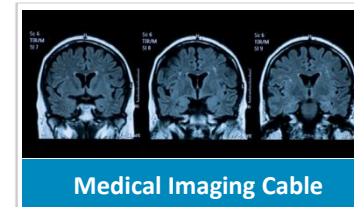


## Industrial

- ▶ **Cables for semiconductor equipment**  
Wafer fabrication and testing equipment
- ▶ **Cables for automation equipment**  
New installations and annual maintenance programs for wafer foundries and panel fabrications
- ▶ **Passenger aviation harness**  
Galley air chiller and aviation entertainment

## Medical Equipment

- ▶ **New generation CT scan harness**
- ▶ **Medical imaging cables for digital radiography**
- ▶ **Automated analyzer harness**
- ▶ **Therapy device cable**

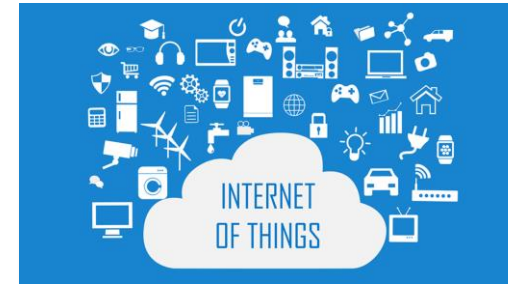


## Electrical Appliances

Customized products covering white goods, power and garden tools, kitchen appliances, industrial, special cables, and professional copiers.

- ▶ **Get Connected: IoT for Smart Home**
- ▶ **New Business Model for Appliances**

IoT realized the visions of the sharing economy, the time-sharing leasing and the resource sharing.



<b>Product</b>						
<b>Application</b>	Washing Machine	Refrigerator	Hair Dryer	Food Processor	Rice Cooker	Demolition Hammer
<b>Category</b>	White Goods	White Goods	Personal Care	Kitchen Appliances	Kitchen Appliances	Power Tools & Gardening
<b>End Product</b>						

## Solar

### Solar projects demand slow down

- High-end market : TUV1500V certified High voltage junction box. Targeted at Power plant projects
- Entry-level market : Developed economy models.

## Telecom

### Optical Technology for Data Center

- Active optical cable (AOC) & Transceiver
- Trunk cable ( LC, MPO & Fanout )

## Telecom

- Interconnect protection
- TAP & Monitoring application
- Wavelength management



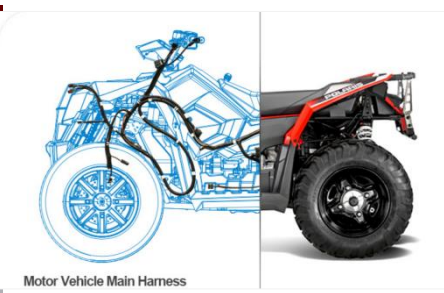
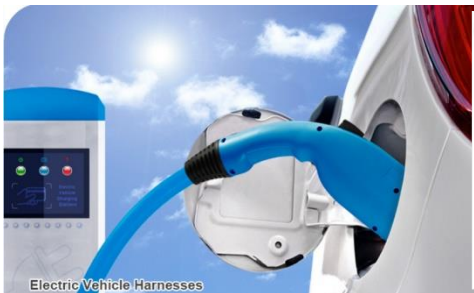
TUV1500V Junction Box

DC Branch Cable Series

Eco Junction Box



Big Data & Cloud Computing



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[www.bizlinktech.com](http://www.bizlinktech.com)

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