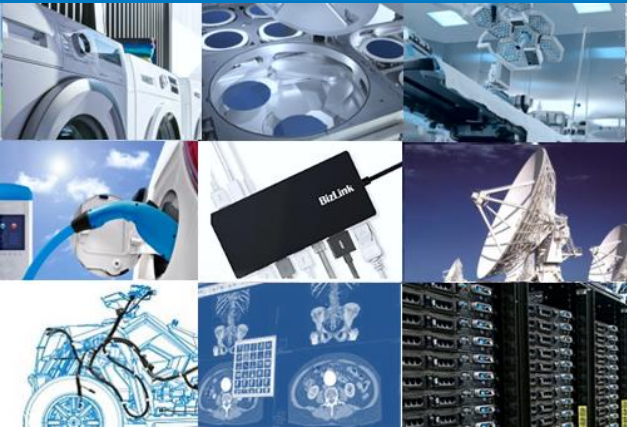


Interconnect Made Easy.



BizLink Holding Inc.

3665.TT

BizLink

2018

April Version

Who We Are

- Founded in 1996, headquartered in California
- IPO in 2011
- US\$510M revenue in 2017
- 15 production sites in U.S., China, Malaysia, Mexico, Slovakia and Serbia.

What We Do

Interconnect solutions for the IT solutions, electrical appliances, motor vehicle, industrial, semiconductor, medical, telecommunication, and photovoltaic fields.

Why We Exist

BizLink exists to improve life through innovative, high quality products, and service solutions.

What Makes Us Different

- Extensive design and customization capabilities with in-house component manufacturing
- Global support in sales, engineering, and logistics
- Proactive and leading in environmental initiatives



Major Customers

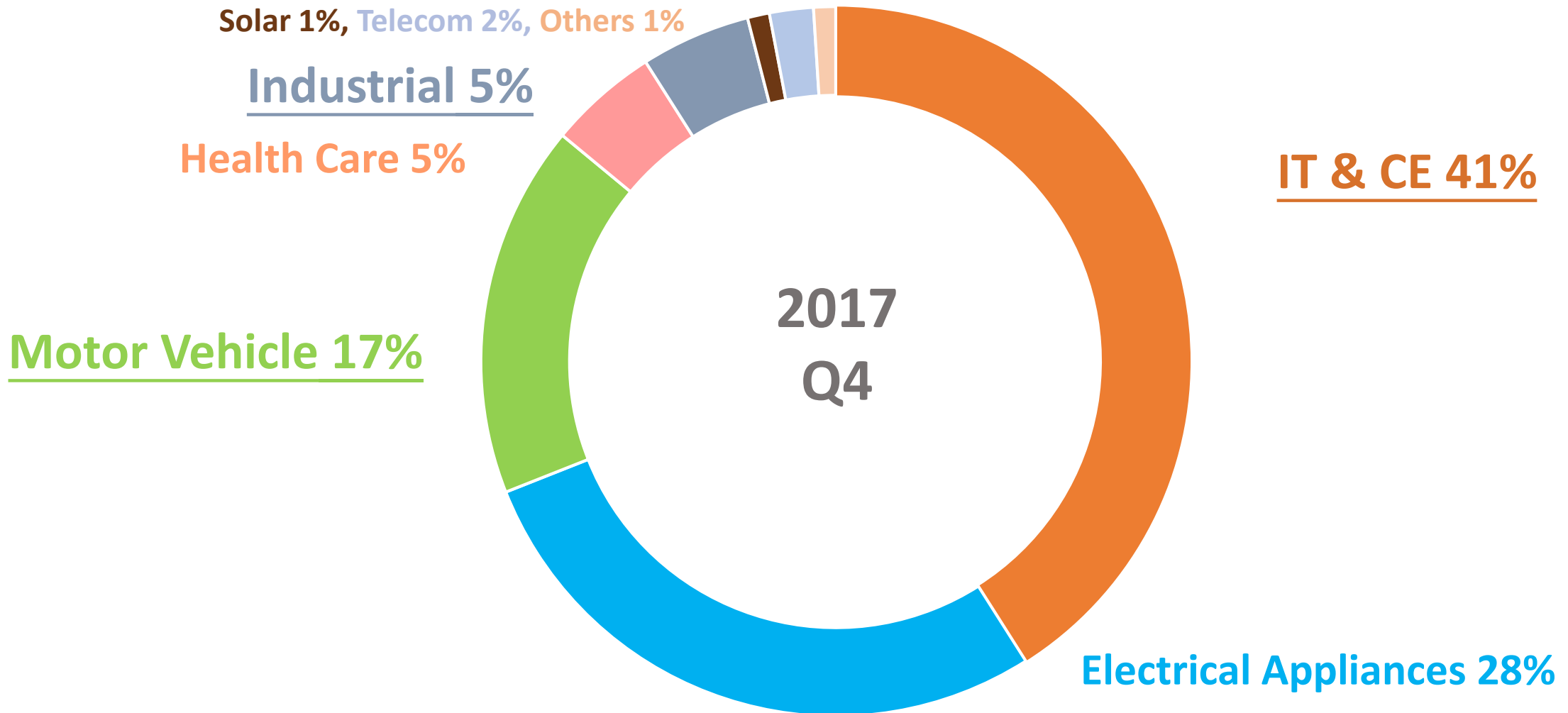


Contents

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- ▶ **Numbers**
- ▶ **Product Update**

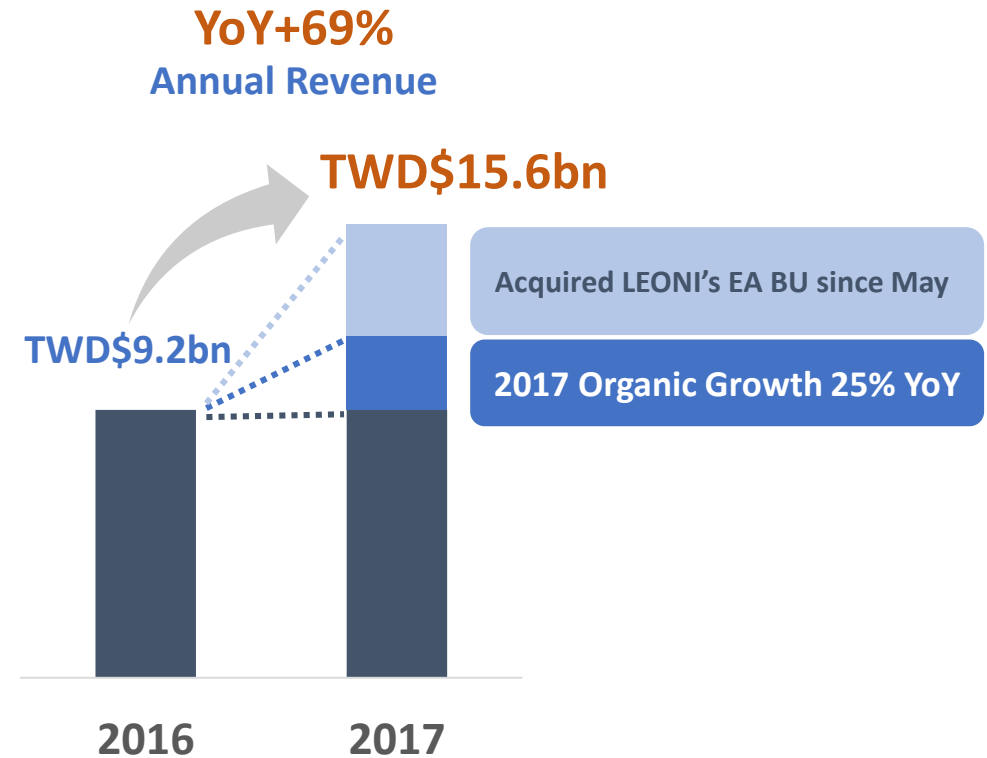
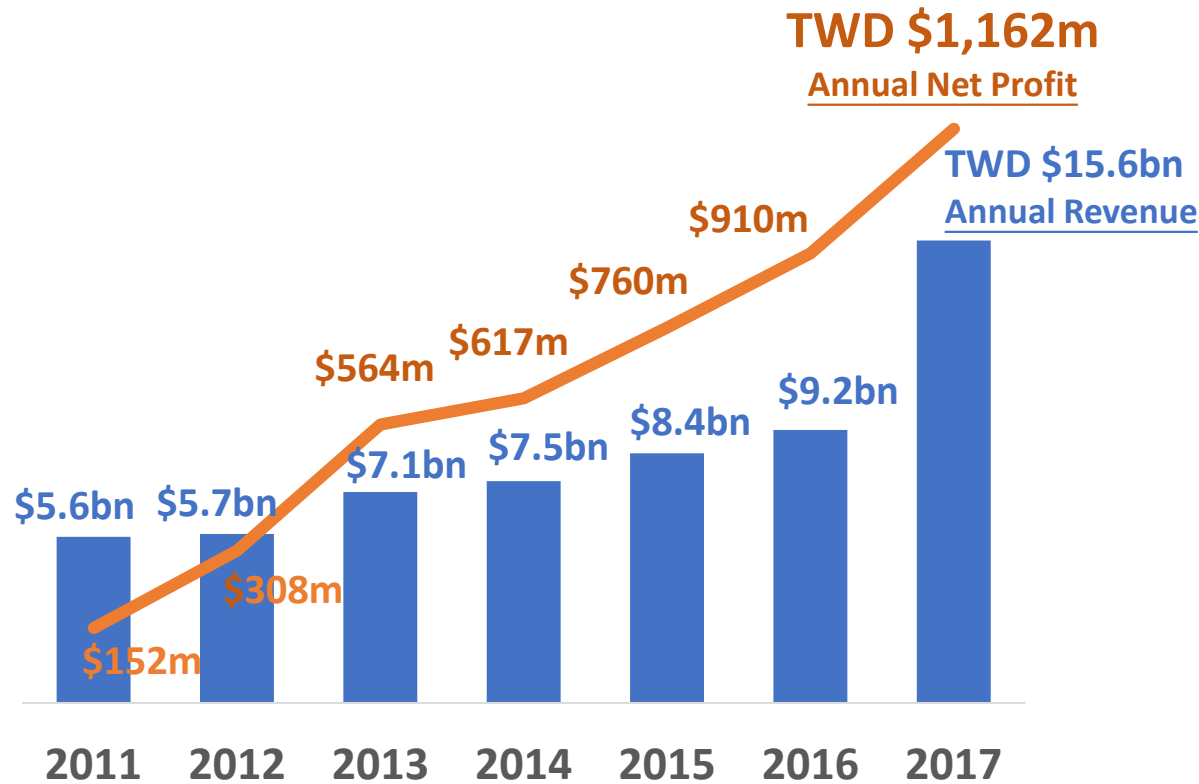
Product Mix by Segment



- BizLink completed acquisition of LEONI's Electrical Appliance Assemblies Business Group in May 2017
- Sales breakdown referred to 2017 Q4 numbers

Both annual revenue & net profit hit record high

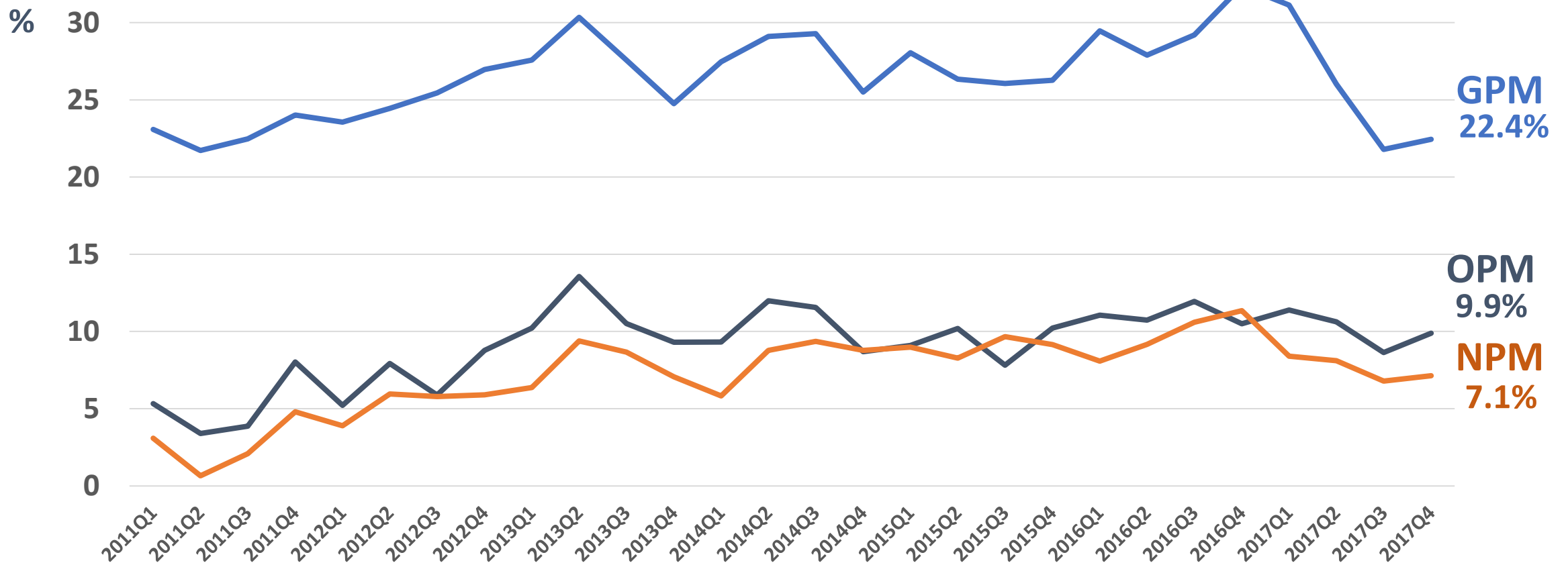
2017 revenue growth 69% YoY with strong momentum



- BizLink completed acquisition of LEONI's Electrical Appliance Assemblies Business Group in May 2017
- Sales breakdown referred to 2017 Q4 numbers

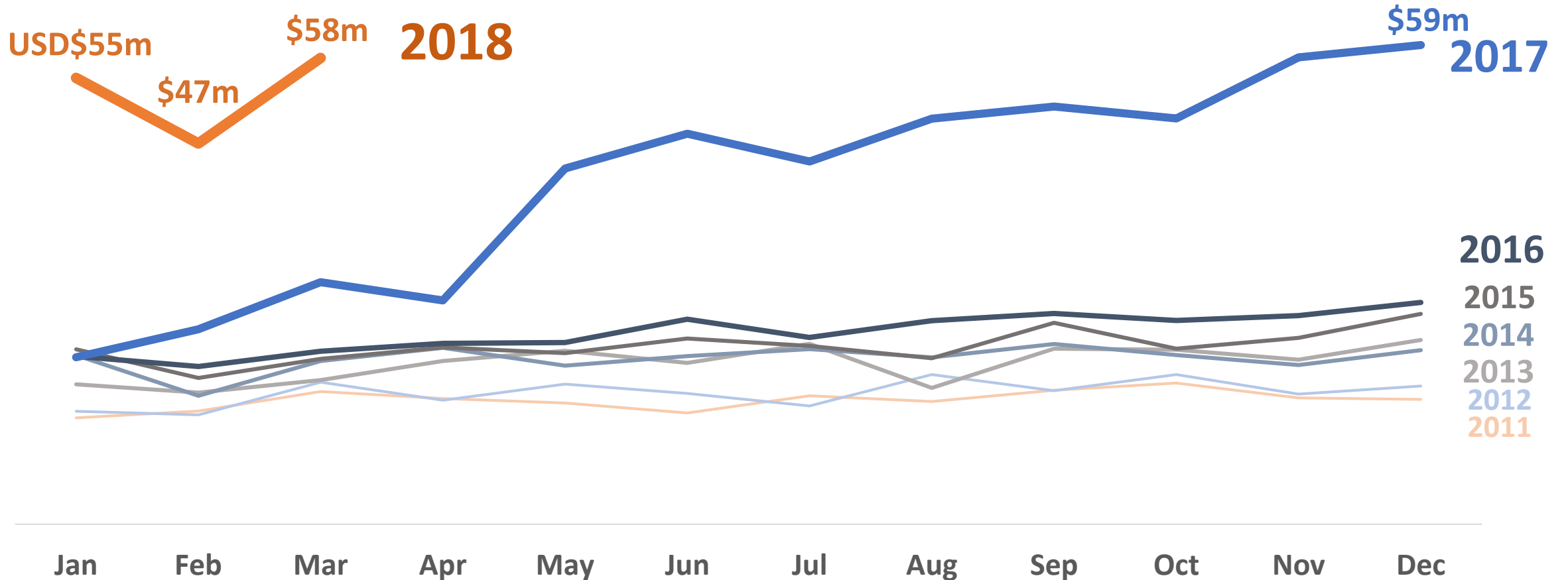
GPM, OPM & NPM

- Stable operating profit margin
- Both gross profit margin & net profit margin rebound in 2017 Q4



YTD Consolidated Net Sales

2018 YTD consolidated net sales increase 114% YoY (as of March)



* BizLink completed acquisition of LEONI's Electrical Appliance Assemblies Business Group in May 2017.

Ratios

In USD Thousands	2017Q4	2016Q4	Increase %	2017Q1~4	2016Q1~4	increase%
Revenue	168,157	78,600	113.9%	512,431	285,389	79.6%
Net Income (TIFRS)	12,016	8,857	35.7%	38,187	28,202	35.4%
EPS (US\$/pershare)	0.1074	0.0857	25.3%	0.3058	0.2860	6.9%
EPS (NT\$/pershare)	3.26	2.74	19.1%	10.68	9.23	15.8%
Total Assets	465,358	308,416	50.9%	465,358	308,416	50.9%
Total Liabilities	210,355	143,097	47.0%	210,355	143,097	47.0%
Total Shareholders' Equity	255,003	165,319	54.2%	255,003	165,319	54.2%
Book Value (US\$/pershare)	2.206	1.606	37.4%	2.206	1.606	37.4%
Book Value (NT\$/pershare)	65.65	51.78	26.8%	65.65	51.78	26.8%
NI %	7.15%	11.27%	-36.6%	7.45%	9.88%	-24.6%
PBT %	9.76%	16.02%	-39.1%	9.65%	12.62%	-23.6%
ROA (%)	2.58%	2.87%	-10.1%	8.21%	9.14%	-10.3%
ROE (%)	4.71%	5.36%	-12.1%	14.98%	17.06%	-12.2%
Current ratio	1.71	3.31	-48.3%	1.71	3.31	-48.3%
Quick ratio	1.11	2.52	-56.0%	1.11	2.52	-56.0%

2017 Q4 Highlight

- Information Technology showed strong momentum in Q4.
- Motor Vehicle and Medical Harnesses' pull-in volume remained stable.
- Demand for industrial harnesses has lagged slightly
- The Electrical Appliances business unit's revenue decreased slightly due to seasonal holidays

2018 Q1 – Q2 Outlook

- Information Technology: Demand for commercial docking stations dipped after year-end holidays; the new model started shipment in Q1.
- Motor Vehicle: Shipments for the new EV model harnesses will increase in the first half of 2018 to accommodate customer's adjusted production schedule.
- Industrial: The semiconductor equipment industry is expected to experience solid demand in the Asia market.
- Electrical Appliances: Revenue growth in the first quarter is expected to be limited due to seasonal factors in China facilities. The ongoing rise in copper prices will be gradually reflected to end customers.

Contents

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- ▶ Numbers
- ▶ **Product Update**

IT & CE Solutions

▶ Cable Docking & HUB

Multiple-monitor solutions with 4K resolution, all-in-one display signal integration features, and USB-C Power Delivery.

▶ Dongles

For commercial workstations, Ultrabook & handheld devices

▶ Server & Data Center Service cables

- Active Optical Cables (AOC): QSFP+ 40
- High speed copper cable: QSFP 28
- PCIe-4 & SAS-4: Oculink, Slim SAS, Mini-SAS HD

▶ USB Type-C applications

- A complete product line solutions supplier in the world
- Thunderbolt Gen3 cables

▶ Consumer Electronics

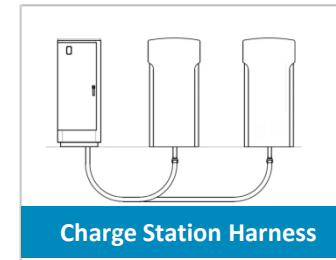
The image displays a collection of BizLink products organized into several categories:

- USB Type-C Solutions:** Shows a USB-C dock and a laptop connected to it.
- Cable Docking Stations:** Shows a multi-monitor workstation setup with a central docking station.
- Portable Docking Stations:** Shows a laptop connected to a portable docking station, which is also connected to a monitor.
- Active Optical Cables:** Shows a coiled orange active optical cable and several QSFP transceivers.
- USB-C Dongles:** Shows three different USB-C dongles: Mini DisplayPort to HDMI, Mini DisplayPort to VGA, and USB 3.0 Ethernet.
- Thunderbolt - 3:** Shows a Thunderbolt 3 cable.
- USB Type-C applications:** A row of five sub-images showing: USB-C Connectors, Passive Cables, Dongles/Active cables, Mini-docks, and Full Function Cable Docking stations.

Motor Vehicle

- ▶ **Electric powered application harness**
 - EV Battery Management Systems (BMS) harness
 - Energy storage equipment harness
 - Fast charging station harness and module
- ▶ **Sports vehicle main harness**

ATVs, snowmobiles, sport air/watercrafts, and luxury motorcycles
- ▶ **Car electronics harness**
 - Advanced Driver Assistance Systems (ADAS) – Visual signal harness for rear camera system
 - In-Vehicle Infotainment



Medical Equipment

- ▶ **New generation CT scan harness**
- ▶ **Medical imaging cables for digital radiography**
- ▶ **Automated analyzer harness**
- ▶ **Therapy device cable**

Industrial

- ▶ **Cables for automation equipment**
New installations and annual maintenance programs for wafer foundries and panel fabrications
- ▶ **Cables for semiconductor equipment**
Wafer fabrication and testing equipment
- ▶ **Passenger aviation harness**
Galley air chiller and aviation entertainment



New Generation CT



Medical Imaging Cable



Automated Analyzer



Industrial Cables



Galley Air Chiller



Oil and Gas Equip.



Semiconductor Inspection Equip.

Electrical Appliances

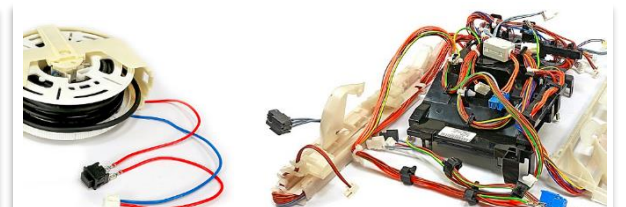
Customized products covering white goods, power and garden tools, kitchen appliances, industrial, special cables, and professional copiers.

- ▶ **Get Connected: IoT for Smart Home**
- ▶ **New Business Model for Appliances**

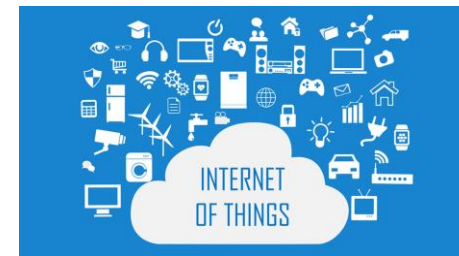
IoT realized the visions of the sharing economy, the time-sharing leasing and the resource sharing.



Specialized Power Chord



Systems & Customized Solutions



Wireless & Connected Appliances

Solar

Solar projects demand slow down

- High-end market : TUV1500V certified High voltage junction box. Targeted at Power plant projects
- Entry-level market : Developed economy models.

Telecom

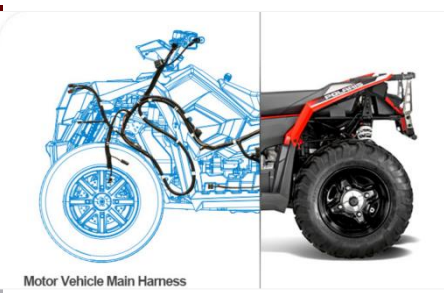
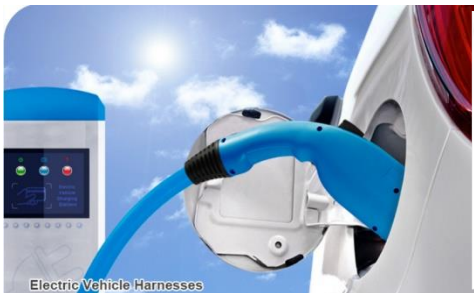
Optical Technology for Data Center

- Active optical cable (AOC) & Transceiver
- Trunk cable (LC, MPO & Fanout)

Telecom

- Interconnect protection
- TAP & Monitoring application
- Wavelength management





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