

Interconnect Made Easy.



BizLink Holding Inc 3665.TT

Investor Relations
Company Introduction

BizLink



2021

May 14

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Who We Are

Table of Contents

► [Who We Are](#)

[Key Financials](#)

[Product Offerings](#)

[ESG & Awards](#)





About BizLink

Who We Are

- Forerunner for IT, EV, EA, and Optical interconnection solutions
- Vertically-integrated production lines in 17 locations worldwide
- Based in Fremont: Silicon Valley Mindset on a global scale
- Decades-long business partnerships for first-mover advantages
- Six founders continue to be deeply involved in daily operations

Where We Are

Interconnect solutions for the IT, Electrical Appliance, Motor Vehicle, Industrial, Medical, Optical, Semiconductor Capital Equipment, and Photovoltaic industries

Business Model

- ODM capabilities with in-house design, NPI, production, and testing
- Diversified production footprint to link customers with end-markets
- Focused on commercial and industrial markets and applications
- Superior at high-mix-low-volume in Motor Vehicle, Industrial, and Medical sectors

Milestones of a 24-Year History

1996

Founded BizLink as an
IT & CE interconnect
focused business



1999

Launched interconnect
product line for motor
vehicles



1997

Founded Fremont, CA
(USA) Headquarters

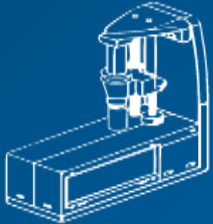


2000

Began making optical
devices & cables

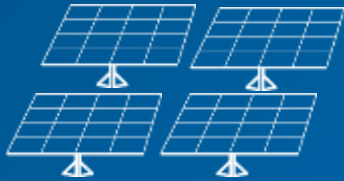
2001

Started making interconnect products for industrial markets



2008

Began making solar power interconnect products



2014

Mass-produced 4K2K docking stations



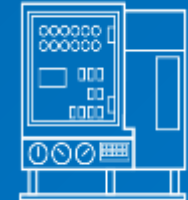
2018

Published our 1st corporate sustainability report



2020

Entered System Integration business via acquisition



2002

Began making medical interconnect products



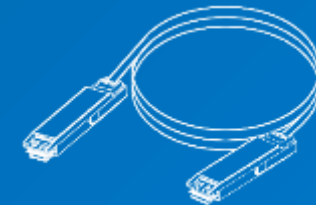
2011

Listed on the TWSE (3665.TT)



2017

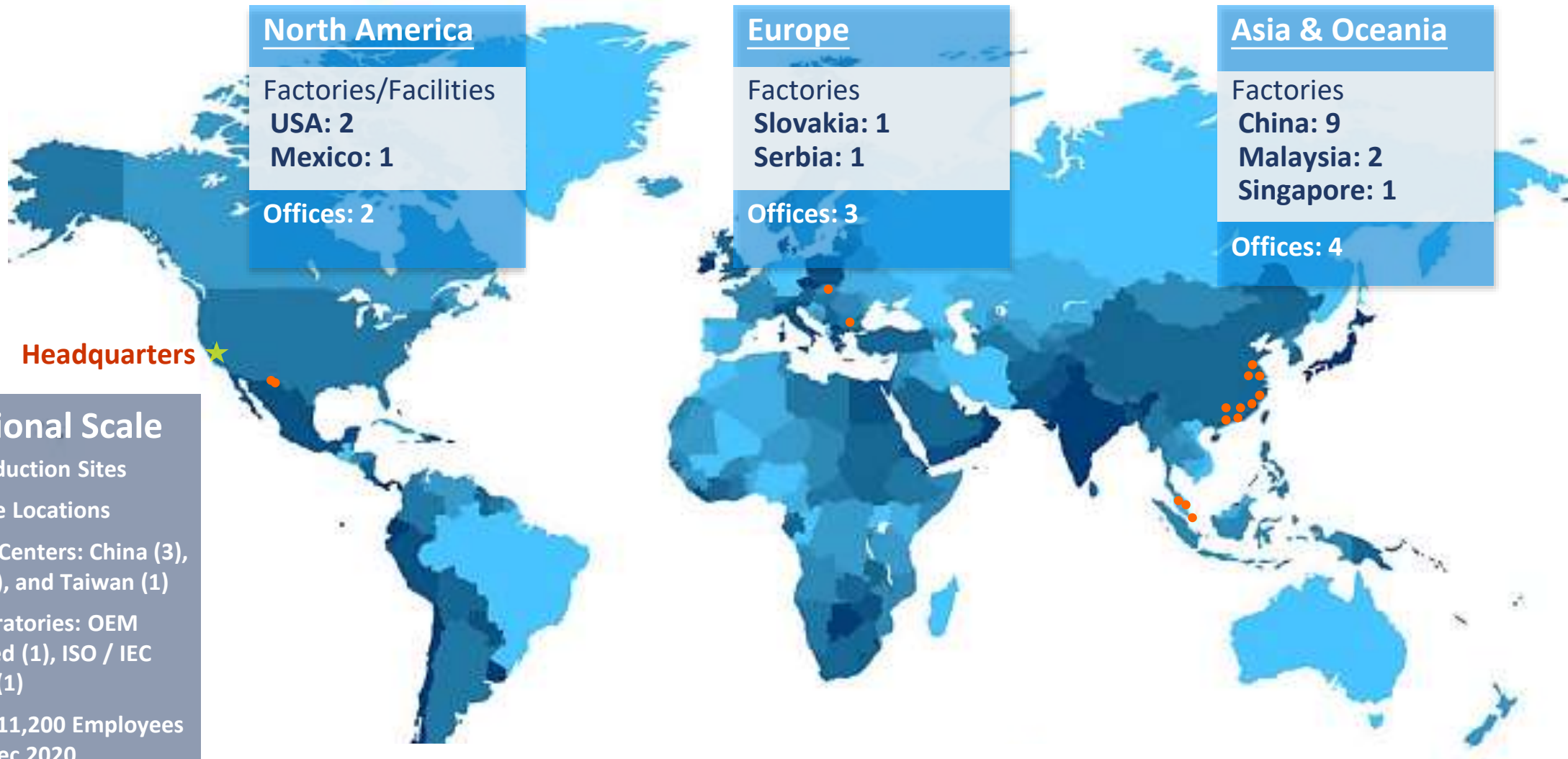
Entered into electrical appliance interconnect business via acquisition



2019

Launched 400G QSFP-DD cables

Our Global Footprint Brings us Closer to Customers



Headquarters ★

Operational Scale

- 17 Production Sites
- 9 Office Locations
- 5 R&D Centers: China (3), USA (1), and Taiwan (1)
- 6 Laboratories: OEM Certified (1), ISO / IEC 17025 (1)
- About 11,200 Employees as of Dec 2020

What Makes Us Different?

the DNA of
BizLink

Culture



- Silicon Valley Mindset: Innovation, Flexibility, Speed, Competence, and Out-the-of-Box Thinking
- Global, Long-Lasting Partnerships with Customers

Support



- High Flexibility
- Quick Response
- Customer-Oriented

Product



- Forerunner in IT, EV, EA, and Optical industries
- Leverage capabilities and experience across regions and industries to address wider range of and emerging applications

Manufacture



- Production footprint located in key regions
- One-stop shop: from design to mass production
- Automated manufacturing capabilities

Key Financials

Table of Contents

Who We Are

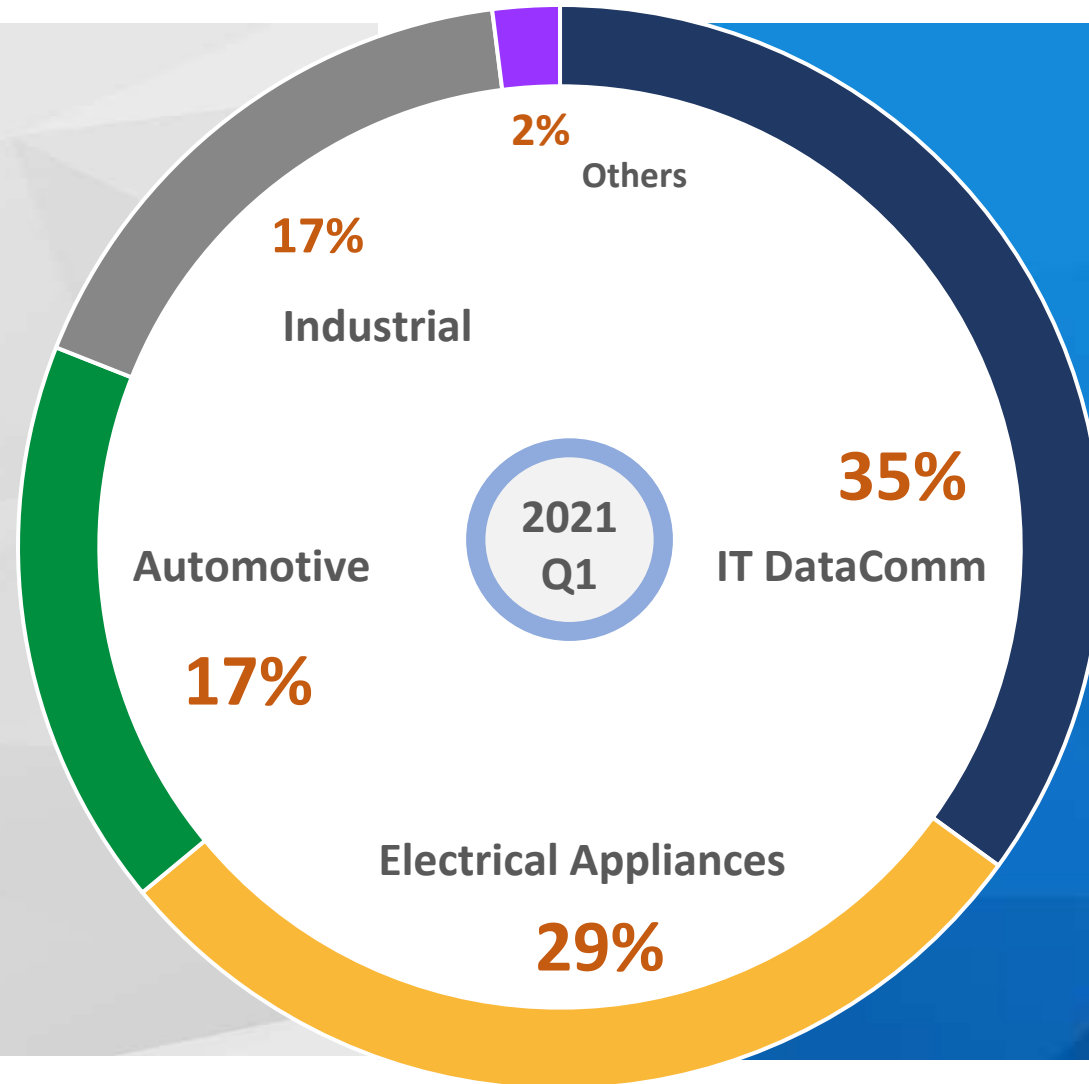
► **Key Financials**

Product Offerings

ESG & Awards



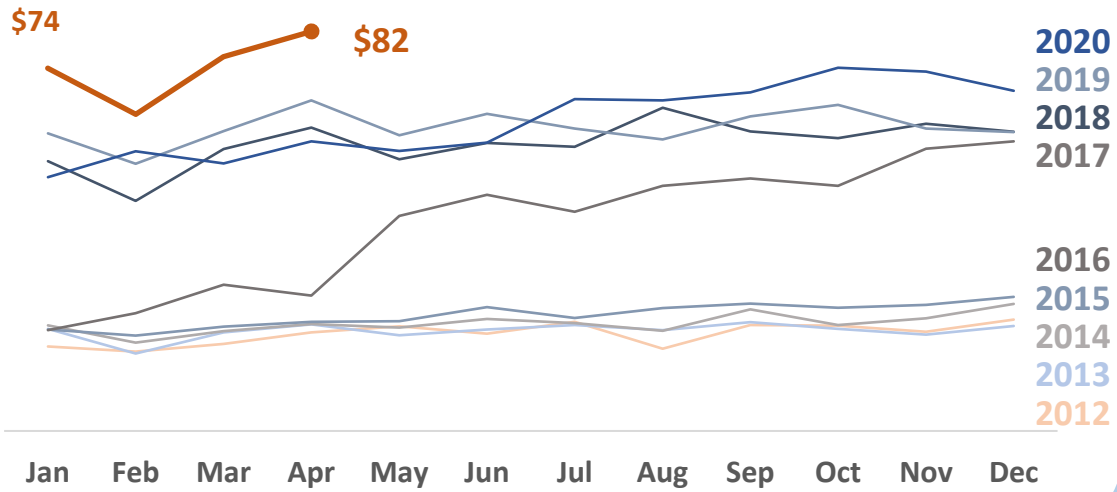
Product Sales Breakdown



Sales and Sales Mix

Consolidated Net Sales

USD, Million, Monthly

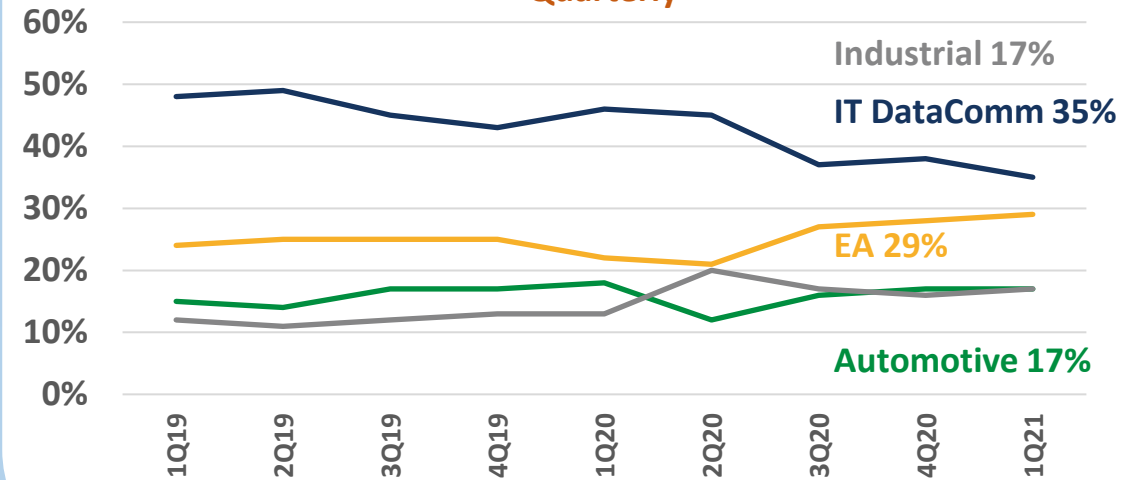


Note: Speedy's Financials Consolidated from Apr 8, 2020

Unaudited

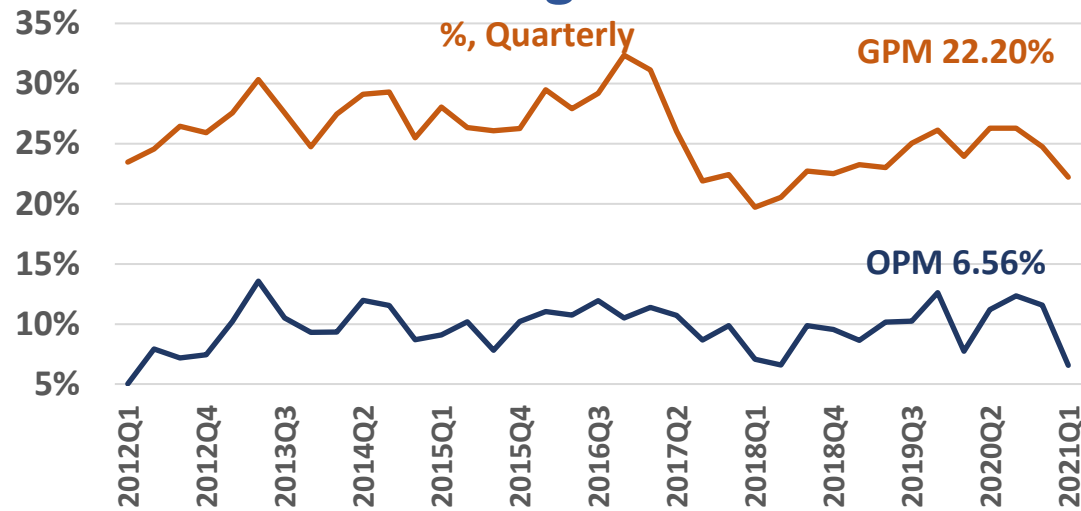
Sales Mix

Quarterly

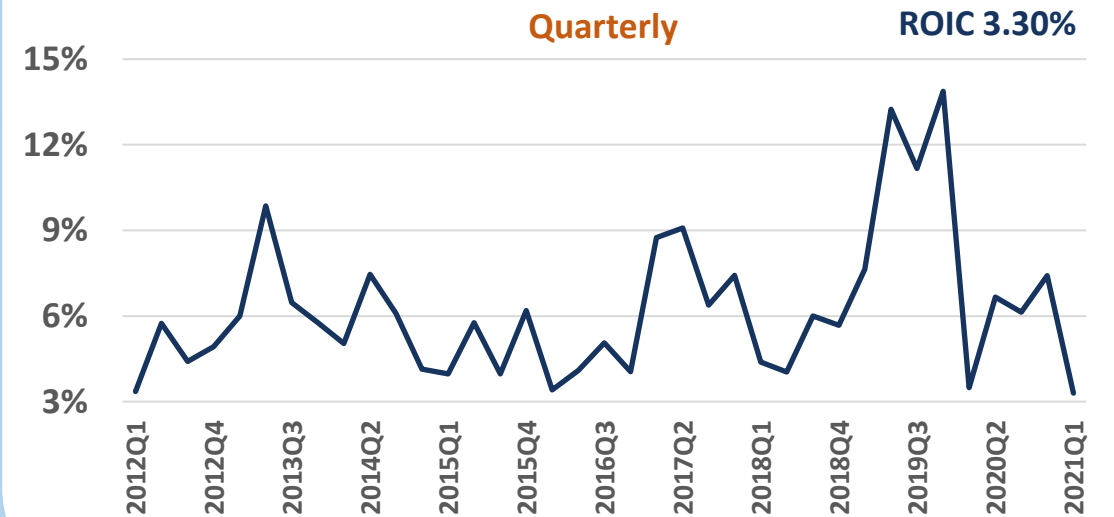


Margins and ROIC

Margins



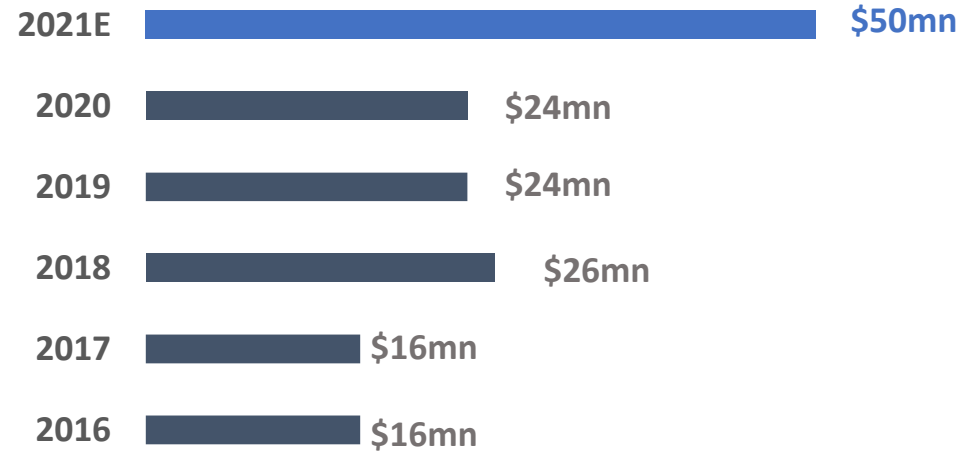
ROIC



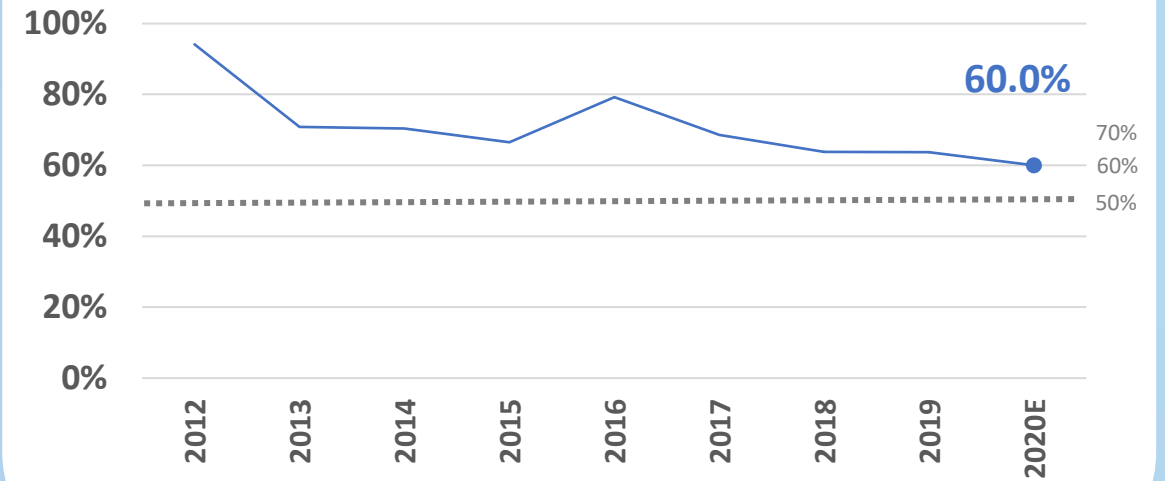
CapEx and DPR

Capital Expenditure

USD, Million, Budget



Dividend Payout Ratio



Quarterly Update and Outlook

2021 Q1 Highlights

Quarterly sales (in USD) achieved a record high, but rising raw material prices and IC shortages led to higher overall manufacturing costs. Negotiations with our global supply chain partners are ongoing to stabilize costs and to maintain production capacity in order to lower further inflationary impacts.

- IT DataComm: IC shortages continued to impact docking and dongles while shipments to customers remained strong, leading to lower overall inventory. Shipments to data-center customers stayed strong.
- Electrical Appliances: overall shipments to customers were up.
- Automotive: overall shipments to customers stayed strong.
- Industrial: Medical further recovered while Semi-Cap continued to grow.

2021 Q2-Q3 Outlook

The future is still bright despite near-term hurdles.

Raw material pricing remains high and IC shortages persist while logistics costs have crept up, and we are working to limit their impacts.

The effects from the pandemic have led to a permanent lifestyle change across work, play, and learn with global demand to last for electrical appliances, electric vehicles, and data-centers.

Semiconductor dollar content will visibly increase across these markets over the next few years.

Our global customers continue to diversify their supply chain and to boost their capacity, and we aim to grow with our partners over the longer-term.

Product Offerings

Table of Contents

Who We Are

Key Financials

► **Product Offerings**

ESG & Awards



Products We Provide

IT DataComm



Product Applications

High Speed Cable for Data Centers

- 400G: QSFP-DD DAC
- 32G (PCIe 5.0): GenZ, MCIO
- Loopback Modules
- DCS Power Whips

Cable Solutions

- Thunderbolt, USB-C Passive / Active
- VR: Interface Adapters and Active

Docking Stations

- 4K and Thunderbolt-3 Models, Ergonomic Docks for Tablets
- Audio Conferencing: Headset-Free Calls

USB-C Dongles



400G QSFP-DD Direct Attach Cable



USB 3.1 Gen 2 USB-C Active Cable



Power Whip



Active VR Cable



4K, Thunderbolt-3 Docking Stations



Ergonomic Tablet Dock



Audio Conferencing Dock



USB-C to HDMI HDR Dongle

Products We Provide Electrical Appliances



Product Applications

World Plugs & Customized Power Cords and Connectors

- Variety of Standardized & Customized Plugs

Wire and Cable Harness with Special Features

- Ready-to-Fit
- Additional Features: Integration of Electrical & Mechanical Parts, Over-Moldings, & More

Systems and Customized Solutions

- Customer-Specific
- Sample Applications: Tooling, Kitchenware, Batteries



World Plugs & Connectors



In-line Filter Power Cord



Harness Systems with Integrated Features



Premium Power Cord with Integrated LED



Over-Molding of Fixings and Housings



Cable System with Shock Absorption



Systems & Customized Cord Winder Systems



Cable Storage Solution

Products We Provide

Automotive



Product Applications

EV Battery Management Systems Harness

High Voltage Charging

- Harness and Module Solutions

EV Supply Equipment (EVSE)

- USA, EU and GB Regional Standards

Energy Storage Harness

Sports Vehicle Main Power Harness

ADAS / Autonomous Driving Harness

In-Vehicle Infotainment

ABS Braking System Sensor Wiring



EV Battery Mgt System Harness



EV Temp. Voltage Stability Harness



High-Current Power Harness



High-Current Acceleration Fuse



Portable EV Charger



EV Battery Pack High-Voltage Harness



Main Power & Engine Harness



Tail-Light Harness: Motorcycle / Off-Road

Products We Provide

Medical

Product Applications

General Diagnostic Equipment

- MRI / CT / PET
- Ultrasound Machine
- Oximeter
- X-Ray Machine

Laboratory Equipment

- Life Science and Analytical Instrument
- Modular Microscope

Life Support Equipment

- Anaesthetic Machine
- Defibrillator

Medical Monitors

- ECG / EKG Device
- Patient Monitor

Professional Specialty in

- Highly Integrated and Complex Cable
- High Frequency Signal and Image Transmission



Balun Cable



USB Extender Cable



Phase Cable



Micro-Coaxial Cable



Drag Chain Cable



Photo-Electric Hybrid Cable



Defibrillator Cable



FPC Cable

Products We Provide

Industrial

Product Applications

Semiconductor Equipment

- Deposition & Etching Equipment
- Chip and Wafer Defect Inspector
- MLCC Production Tester

Testing Equipment

Oil & Gas Equipment

Passenger Aviation Systems

- Box Build – Galley Air Chiller
- Cable Harness – Inflight Infotainment

Train & Monorail Electronic Systems

Robotics, Power, Heavy Electrical Equipment & Automation



Semicon. Pedestal
Temperature Cable



Semicon. Equipment
Cable Assembly



Power Cable for Data
Storage Equipment



Power Supply Converter
Cable Assembly



Cable Assembly for
Power Supply Testing



Oil & Gas Cable
Assembly



Air Chiller Machine:
Electrical Box Harness



Train & Monorail Cable
Assembly

Capability We Provide

One-Stop System Integration

Full Turnkey Solutions for System Integration / Box-Build Assemblies

Experienced Engineering Team

- Early Involvement: Engineering / Manufacturing Design
- Reverse Engineering

Supply Chain & Project Management

- Tailored Order Planning / Contracts to Customer Requirement

Under One-house Production Capabilities

- Sheet Metal Fabrication for Enclosures and Mechanical parts
- Wire Harness and Cable Assembly
- PCBA Assembly – SMT and MI Line Production
- System Integration Assembly – including Software Loading and Function Testing



System Integration



Box Build Assembly



PCBA Assembly



Sheet Metal Fabrication



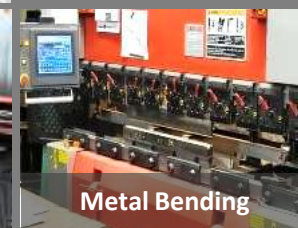
Rack Assembly



Metal Laser Cutting



Turret Punching



Metal Bending

Products We Provide

Optical

Product Applications

Data Center

- Active Optical Cables
- High Speed Transceivers

Telecommunication

- Optical Protection Switch
- High Density Tap Module
- Free Space DWDM, CWDM, WM1 and CEx Modules
- AOC and Transceivers

IT & Medical

- USB-C AOC for Conference Room and VR/AR
- Medical Equipment AOC



QSF28-AOC Active Cable



QSF28 Transceivers



High Density Tap Module



O/E Integrated Module



Octo-Optical Fiber Switch



Ultra-Compact CWDM / DWDM



HDMI-AOC Active Cable



DP-AOC Active Cable

Products We Provide

Solar

Product Applications

In-House Designed Solar Interconnect Solutions

- In-line Fuse Holder Design for Roof-top and Power Plant Protection Solutions
- Levelized Cost of Energy: Branch Cable to Realize LCOE
- Power Plant Projects: IEC / UL 1500V Certified Junction Box and Solar Power Plant Accessories

Customized Connectivity and Energy Storage Solutions

	
S418 1500V Connector	S415 1500V Branch Connector
	
DC Branch Fuse Holder	S417 1500V Fuse Connector
	
DC Branch Cable 1500V / 1000V	TUV & UL PV Cable



ESG & Awards

Table of Contents

Who We Are

Key Financials

Product Offerings

► **ESG & Awards**



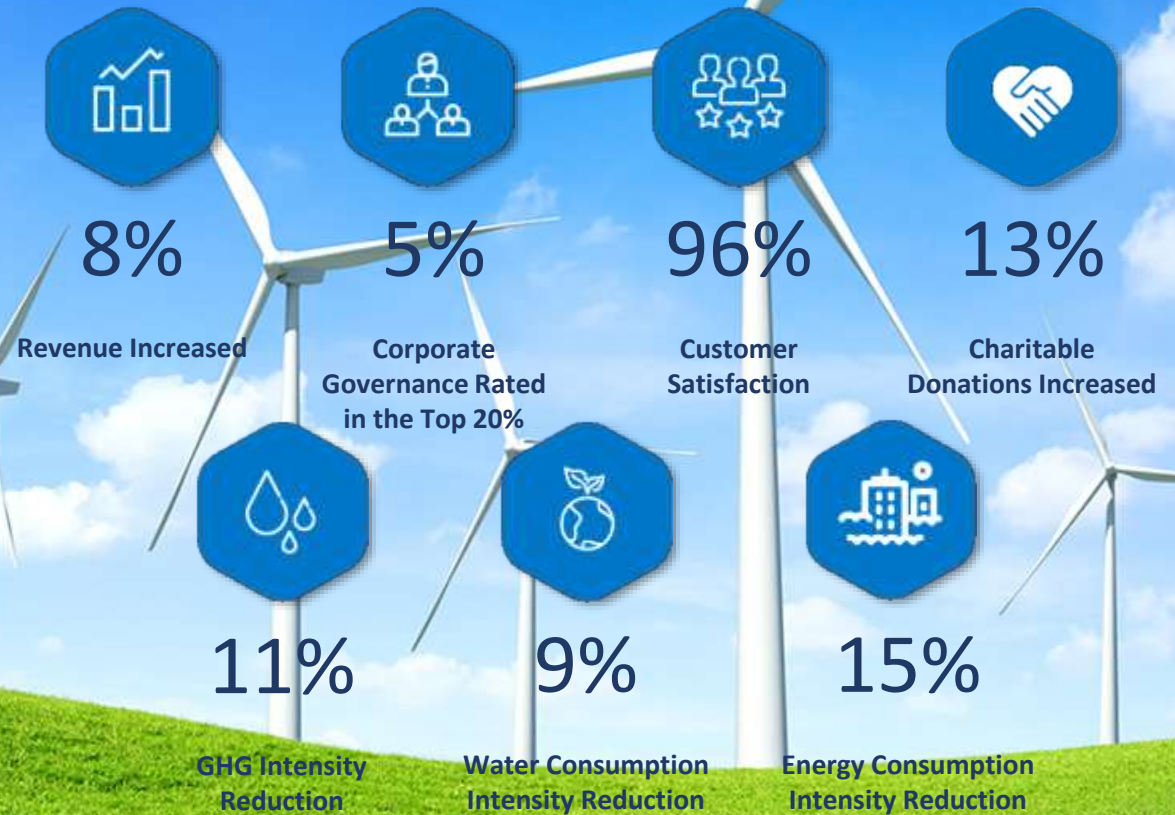
ESG - Sustainability Achievements in 2019



Scan QR Code or View CSR Reports:
www.bizlinktech.com/about/corporate



Our commitment to corporate sustainability creates value for BizLink and our stakeholders by helping us mitigate risks, reduce costs, and build brand value.



Awards – Recognizing Excellence

**Newsweek –
2020 & 2021
America’s Most
Responsible
Companies**

**AsiaMoney –
2019 & 2020
Asia’s
Outstanding
Companies –
Taiwan Automobiles &
Components Sector**

**IR Magazine –
2019 Best IR Award
- Best IR in Taiwan
- Best IR in
Greater China
(Technology Sector)**

2019 - 2020

**Taiwan Stock
Exchange –
2019 Corporate
Governance
Top-5%**

**Philips – 2020
Sustainability
Award**

**TWSE-FTSE
Taiwan Indices
- Mid-Cap 100
(effective 9/21/2020)
- Technology
(effective 3/22/2021)**

**Deloitte –
2019 Technology
Fast 500 Asia
Pacific
#59 in Taiwan
#420 Overall**





Interconnect Made Easy.