

Interconnect Made Easy.



# BizLink Holding Inc 3665.TT

Investor Relations  
Company Introduction

**BizLink**



2020

Aug 13

## Safe Harbor Statement

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# Who We Are

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# About **BizLink**

## Who We Are

- Forerunner for IT, EV, EA, and Optical interconnection solutions
- Vertically-integrated production lines in 17 locations worldwide
- Based in Fremont: Silicon Valley Mindset on a global scale
- Decades-long business partnerships for first-mover advantages
- Six founders continue to be deeply involved in daily operations

## Where We Are

Interconnect solutions for the IT, Electrical Appliance, Motor Vehicle, Industrial, Medical, Optical, Semiconductor Capital Equipment, and Photovoltaic industries

## Business Model

- ODM capabilities with in-house design, NPI, production, and testing
- Diversified production footprint to link customers with end-markets
- Focused on commercial and industrial markets and applications
- Superior at high-mix-low-volume in Motor Vehicle, Industrial, and Medical sectors

# Milestones of a 23-Year History

**1996**

Founded BizLink as an  
IT & CE interconnect  
focused business



**1999**

Launched interconnect  
product line for motor  
vehicles



**1997**

Founded Fremont, CA  
(USA) Headquarters

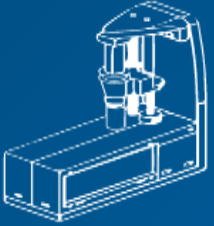


**2000**

Began making optical  
devices & cables

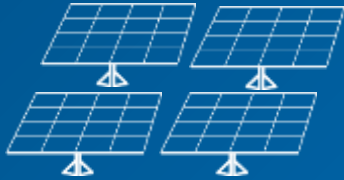
**2001**

Started making interconnect products for industrial markets



**2008**

Began making solar power interconnect products



**2014**

Mass-produced 4K2K docking stations



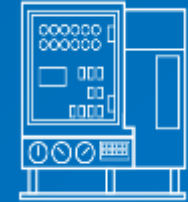
**2018**

Published our 1<sup>st</sup> corporate sustainability report



**2020**

Entered System Integration business via acquisition



**2002**

Began making medical interconnect products



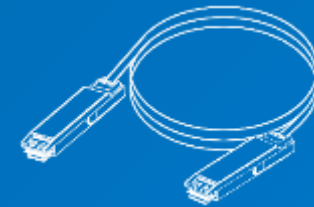
**2011**

Listed on the TWSE (3665.TT)



**2017**

Entered into electrical appliance interconnect business via acquisition

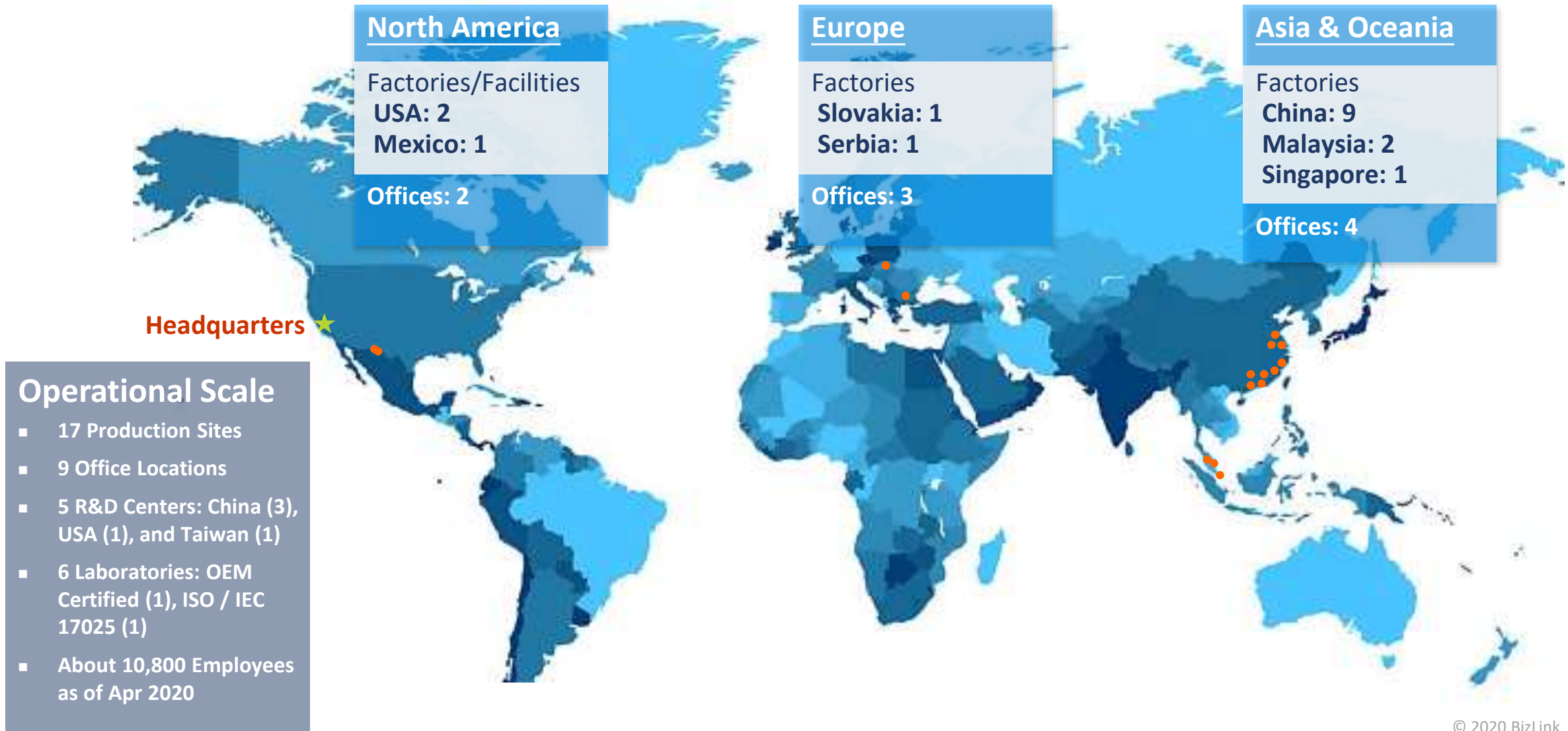


**2019**

Launched 400G QSFP-DD cables



# Our Global Footprint Brings us Closer to Customers



# What Makes Us Different?

the DNA of  
BizLink

## Culture



- Silicon Valley Mindset: Innovation, Flexibility, Speed, Competence, and Out-the-of-Box Thinking
- Global, Long-Lasting Partnerships with Customers

## Support



- High Flexibility
- Quick Response
- Customer-Oriented

## Product



- Forerunner in IT, EV, EA, and Optical industries
- Leverage capabilities and experience across regions and industries to address wider range of and emerging applications

## Manufacture



- Production footprint located in key regions
- One-stop shop: from design to mass production
- Automated manufacturing capabilities



# Key Financials

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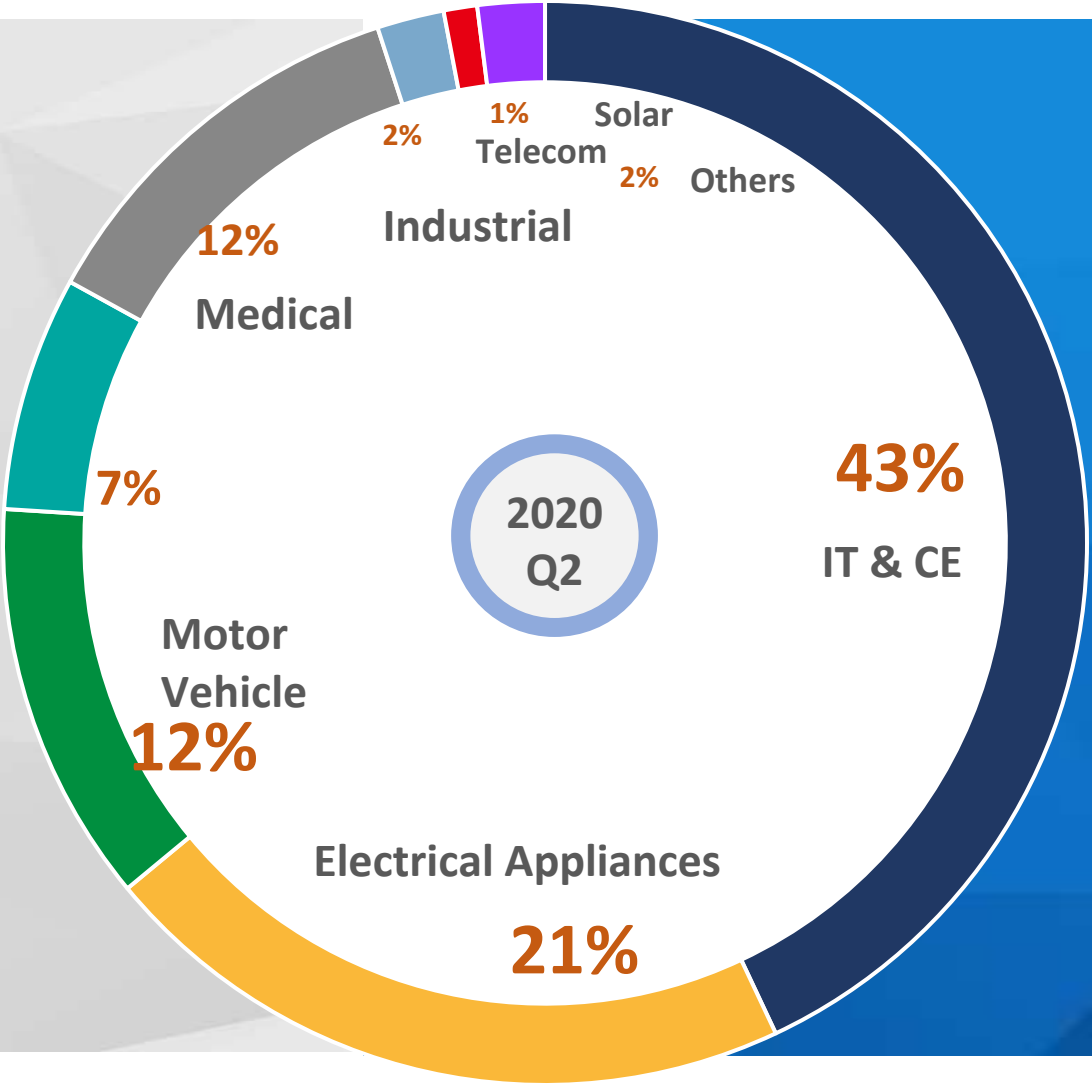
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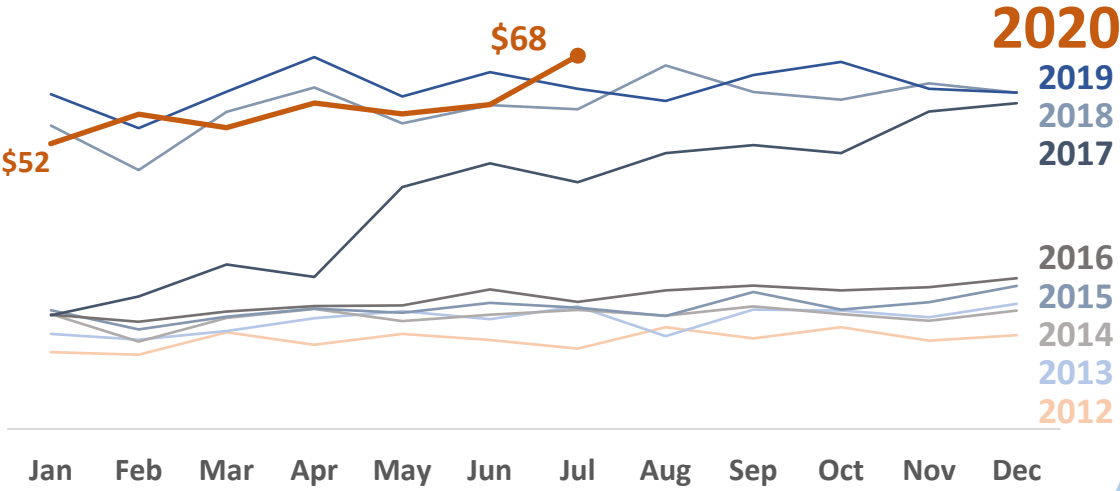
# Product Sales Breakdown



# Sales and Sales Mix

## Consolidated Net Sales

USD, Million, Monthly



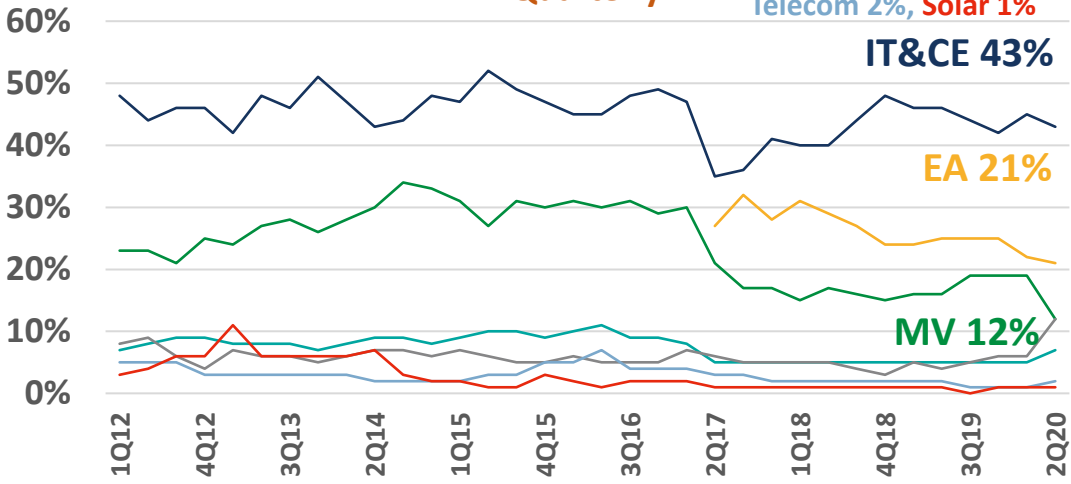
Note: Speedy's Financials Consolidated from Apr 8, 2020

Unaudited

## Sales Mix

Quarterly

Medical 7%, Industrial 12%,  
Telecom 2%, Solar 1%

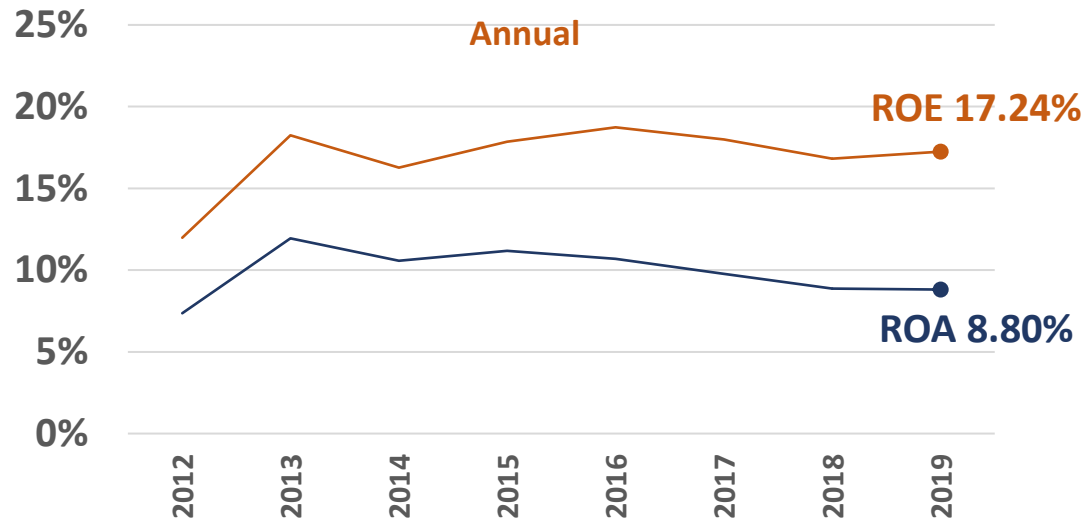




# ROE & ROA and DPR

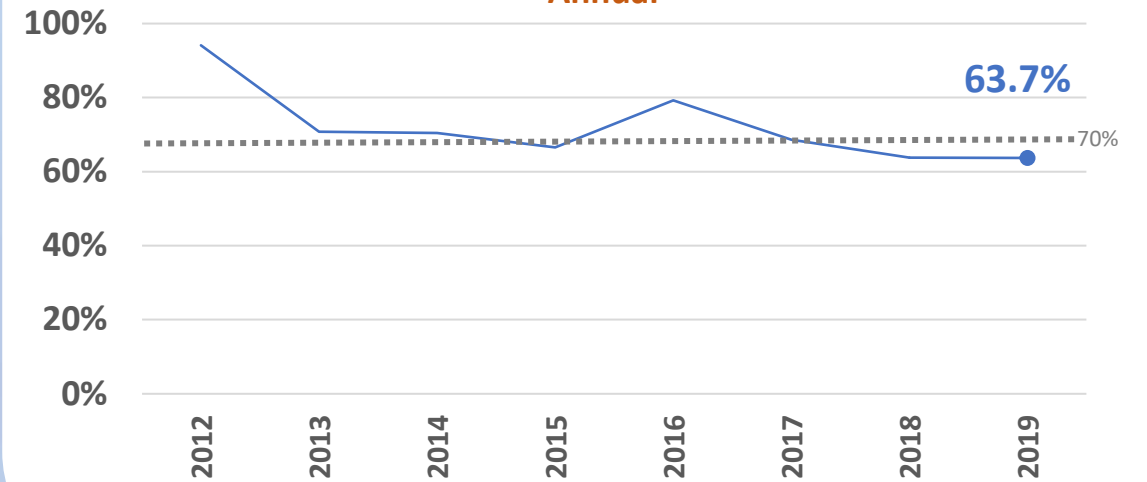
## ROE & ROA

Annual



## Dividend Payout Ratio

Annual



# Product Offerings

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# Products We Provide

## IT & CE

### Product Applications

#### High Speed Cable for Data Centers

- 400G: QSFP-DD DAC
- 32G (PCIe 5.0): GenZ, MCIO
- Loopback Modules
- DCS Power Whips

#### Cable Solutions

- Thunderbolt, USB-C Passive / Active
- VR: Interface Adapters and Active

#### Docking Stations

- 4K and Thunderbolt-3 Models, Ergonomic Docks for Tablets
- Audio Conferencing: Headset-Free Calls

#### USB-C Dongles



400G QSFP-DD Direct  
Attach Cable



USB 3.1 Gen 2 USB-C  
Active Cable



Power Whip



Active VR Cable



4K, Thunderbolt-3  
Docking Stations



Ergonomic Tablet Dock



Audio Conferencing  
Dock



USB-C to HDMI HDR  
Dongle



# Products We Provide

# Electrical Appliances



## Product Applications

### World Plugs & Customized Power Cords and Connectors

- Variety of Standardized & Customized Plugs

### Wire and Cable Harness with Special Features

- Ready-to-Fit
- Additional Features: Integration of Electrical & Mechanical Parts, Over-Moldings, & More

### Systems and Customized Solutions

- Customer-Specific
- Sample Applications: Tooling, Kitchenware, Batteries



World Plugs & Connectors



In-line Filter Power Cord



Harness Systems with Integrated Features



Premium Power Cord with Integrated LED



Over-Molding of Fixings and Housings



Cable System with Shock Absorption



Systems & Customized Cord Winder Systems



Cable Storage Solution

# Products We Provide

# Motor Vehicle



## Product Applications

### EV Battery Management Systems Harness

### High Voltage Charging

- Harness and Module Solutions

### EV Supply Equipment (EVSE)

- USA, EU and GB Regional Standards

### Energy Storage Harness

### Sports Vehicle Main Power Harness

### ADAS / Autonomous Driving Harness

### In-Vehicle Infotainment

### ABS Braking System Sensor Wiring



EV Battery Mgt System  
Harness



EV Temp. Voltage  
Stability Harness



High-Current Power  
Harness



High-Current  
Acceleration Fuse



Portable EV Charger



EV Battery Pack High-  
Voltage Harness



Main Power & Engine  
Harness



Tail-Light Harness:  
Motorcycle / Off-Road

# Products We Provide

## Medical

### Product Applications

#### General Diagnostic Equipment

- MRI / CT / PET
- Ultrasound Machine
- Oximeter
- X-Ray Machine

#### Laboratory Equipment

- Life Science and Analytical Instrument
- Modular Microscope

#### Life Support Equipment

- Anaesthetic Machine
- Defibrillator

#### Medical Monitors

- ECG / EKG Device
- Patient Monitor

#### Professional Specialty in

- Highly Integrated and Complex Cable
- High Frequency Signal and Image Transmission



Balun Cable



USB Extender Cable



Phase Cable



Micro-Coaxial Cable



Drag Chain Cable



Photo-Electric Hybrid Cable



Defibrillator Cable



FPC Cable



# Products We Provide

## Industrial

### Product Applications

#### Semiconductor Equipment

- Deposition & Etching Equipment
- Chip and Wafer Defect Inspector
- MLCC Production Tester

#### Testing Equipment

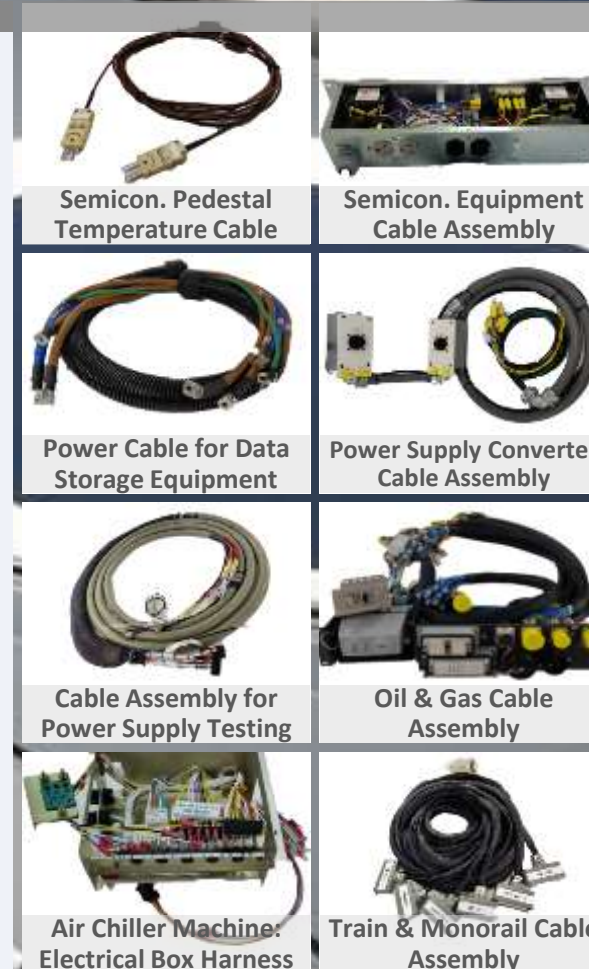
#### Oil & Gas Equipment

#### Passenger Aviation Systems

- Box Build – Galley Air Chiller
- Cable Harness – Inflight Infotainment

#### Train & Monorail Electronic Systems

#### Robotics, Power, Heavy Electrical Equipment & Automation



# Capability We Provide

# One-Stop System Integration

## Full Turnkey Solutions for System Integration / Box-Build Assemblies

### Experienced Engineering Team

- Early Involvement: Engineering / Manufacturing Design
- Reverse Engineering

### Supply Chain & Project Management

- Tailored Order Planning / Contracts to Customer Requirement

### Under One-house Production Capabilities

- Sheet Metal Fabrication for Enclosures and Mechanical parts
- Wire Harness and Cable Assembly
- PCBA Assembly – SMT and MI Line Production
- System Integration Assembly – including Software Loading and Function Testing





# Products We Provide

## Optical

### Product Applications

#### Data Center

- Active Optical Cables
- High Speed Transceivers

#### Telecommunication

- Optical Protection Switch
- High Density Tap Module
- Free Space DWDM, CWDM, WM1 and CEx Modules
- AOC and Transceivers

#### IT & Medical

- USB-C AOC for Conference Room and VR/AR
- Medical Equipment AOC



QSFP28-AOC Active Cable



QSFP Transceivers



High Density Tap Module



O/E Integrated Module



Octo-Optical Fiber Switch



Ultra-Compact CWDM / DWDM



HDMI-AOC Active Cable



DP-AOC Active Cable



# Products We Provide

## Solar

### Product Applications

#### In-House Designed Solar Interconnect Solutions

- In-line Fuse Holder Design for Roof-top and Power Plant Protection Solutions
- Levelized Cost of Energy: Branch Cable to Realize LCOE
- Power Plant Projects: IEC / UL 1500V Certified Junction Box and Solar Power Plant Accessories

#### Customized Connectivity and Energy Storage Solutions

	
S418 1500V Connector	S415 1500V Branch Connector
	
DC Branch Fuse Holder	S417 1500V Fuse Connector
	
DC Branch Cable 1500V / 1000V	TUV & UL PV Cable



# ESG & Awards

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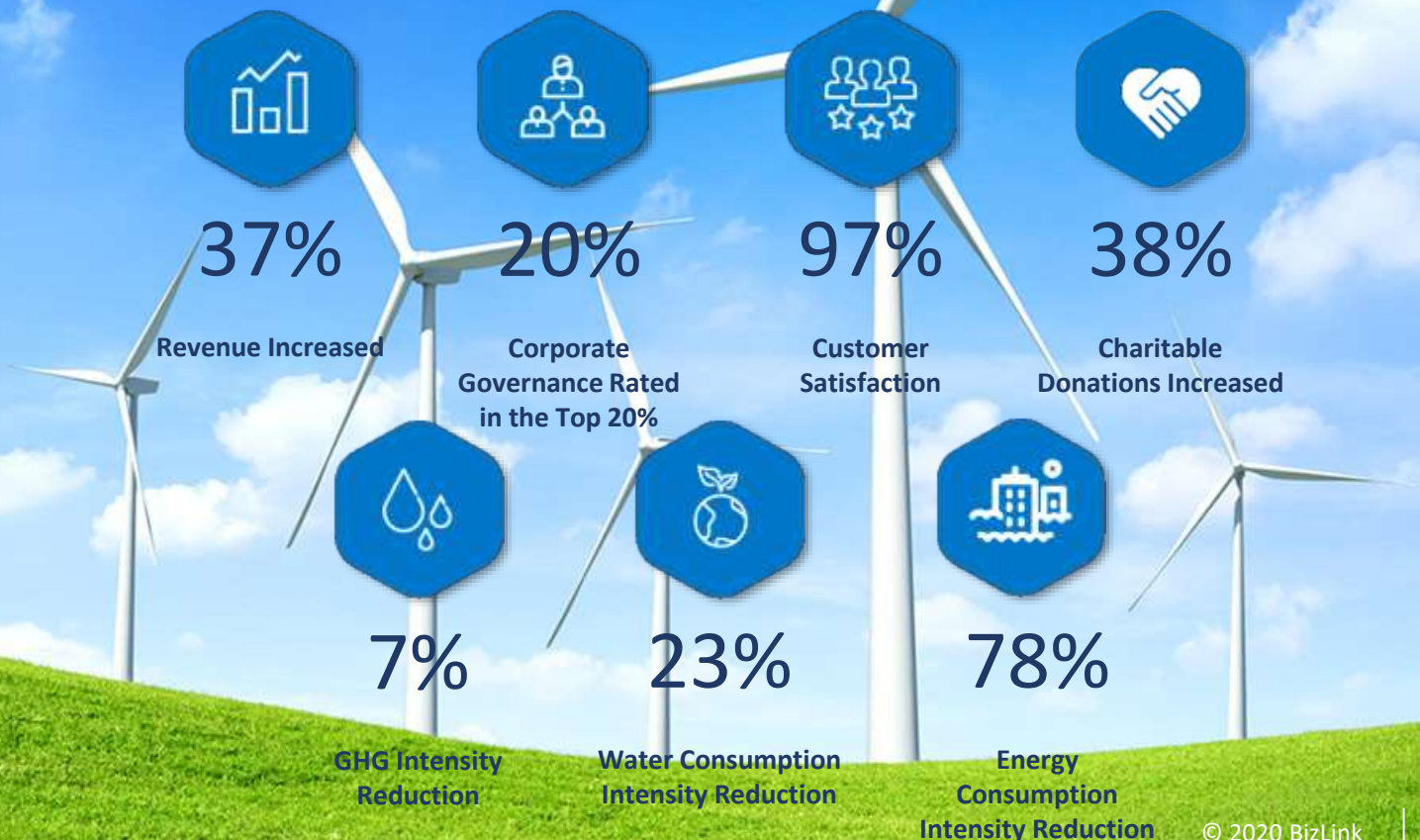
# ESG - Sustainability Achievements in 2018



Scan QR Code or View CSR Reports at  
[www.bizlinktech.com/about/corporate](http://www.bizlinktech.com/about/corporate)



Our **commitment** to corporate sustainability **creates value** for BizLink and our stakeholders by helping us **mitigate risks, reduce costs, and build brand value.**





# Awards – Recognizing Excellence

**Newsweek –  
2020 America's  
Most Responsible  
Companies #149**

**AsiaMoney –  
2019 Asia's  
Outstanding  
Companies –  
Taiwan Automobiles &  
Components Sector**

**IR Magazine –  
2019 Best IR Award  
- Best IR in Taiwan  
- Best IR in Greater  
China (Technology  
Sector)**

**2020  
2019**

**Taiwan Stock  
Exchange –  
2019 Corporate  
Governance  
Top-5%**

**GE Healthcare  
Group (China) –  
2019 Supplier  
Responsibility  
Award**

**CHERVON –  
Strategic Supplier  
Collaboration**

**Deloitte –  
2019 Technology  
Fast 500 Asia  
Pacific  
#59 in Taiwan  
#420 Overall**



**CORPORATE  
GOVERNANCE  
  
2019  
TWSE Top 5%**





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