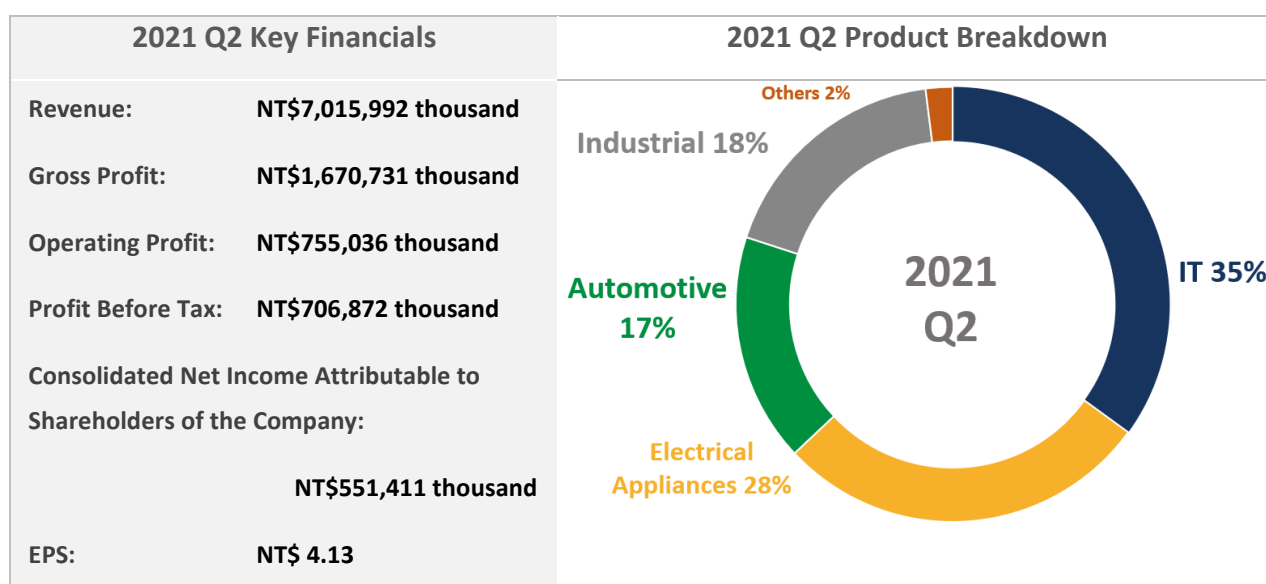


## BizLink: Second Quarter 2021 Results

Issued By: BizLink Holding Inc (TWSE code: 3665)

Issued On: August 31, 2021 <sup>Note 1</sup>

BizLink Holding Inc. (TWSE code: 3665) announced that our Board of Directors have approved second quarter 2021 consolidated financial statements. Second quarter 2021 consolidated net sales totaled NT\$7,015,992 thousand (US\$250,543), an increase of 33.16% YoY <sup>Note 2</sup> (an increase of 42.06% YoY). Second quarter 2021 consolidated net income (attributable to shareholders of the parent company) totaled NT\$551,411 thousand (US\$19,691), an increase of 9.59% YoY <sup>Note 3</sup> (an increase of 16.91% YoY). Second quarter 2021 consolidated EPS totaled NT\$4.13 (US\$0.1473).



### 2021 Second Quarter Highlights

Quarterly sales reached a new record high, rising by +15.86% QoQ (in USD terms), driven by strong growth across all four product segments. Our secular drivers (semiconductor, energy storage plus solar, data-center, electric vehicle plus charging) grew to 25-30% of total sales, and continued to gradually but steadily grow larger versus total docking station and dongle sales, which was just 20-25% of total sales, leading to a more favorable product mix.

IC shortages further curtailed docking station and dongle production although our commercial customers continued to pull from our inventory hubs. Input cost pressures persisted, but we were able to partially pass-through some of these costs onto our customers, which enabled second quarter gross margins to improve from the first quarter lows.

The contents of this presentation are based on available information, and the Company's views when made. The information in this presentation may contain descriptions of the future prospects of the Company and its subsidiaries, and are subject to risks and uncertainties, which may cause actual results to be materially different from any future result. The Company disclaims any intention or obligation to update or revise any forward-looking statements, whether as a result of new information or later developments. This presentation is provided for information purposes only. The Company, its consultants, its representatives, and the presenter are not liable for any damages resulting from the use of the contents in this presentation.



**BizLink Holding Inc.**

- Industrial: sales grew the most among our four product segments with Semiconductor, Energy (energy storage plus solar), Medical, and Others (inc. Aerospace, Instrumentation) all visibly growing during the second quarter.
- IT DataComm: sales grew the second most with data-center sales rebounding from the first quarter lows while docking station and dongle sales rose as our commercial customers actively built their inventory levels.
- Automotive: total electric vehicle sales grew with contribution from startup customers continuing to slowly build momentum despite their new product launch delays to the second half while off-road vehicle sales were flattish.
- Electrical Appliances: sales rose on sustained volume growth on shipments for existing and new project launches while pricing also continued to rise on successful customer negotiations to reflect changes in input costs.

**Outlook**

Our secular driver sales mix surpassed that of docking stations and dongles in the first half of 2021, and will continue to gain more ground over the long-term on regionalization of global supply chains, digitization and electrification, and the global push towards a greener future, and to lead to an increasingly more favorable and sustainable product mix.

Input cost pressures, shortages, and COVID-19 remain near-term industry headwinds with climate change emerging as a new risk, all of which will accelerate the regionalization of global supply chains to lessen their impacts as well as to maintain a higher level of business continuity. Our 4 key production regions will help our global brand customers to hedge against these risks, and to minimize downtime as much as possible. Semiconductors are at the center of rising digitization and electrification trends across multiple end-markets, and renewable energy generation and storage solutions will be needed to help stabilize power grids on higher consumption levels and from severe weather events.

We remain optimistic on our long-term growth prospects, and we will intimately work with our partners to overcome near-term challenges. Finally, we will continue to prioritize the health and safety of our global teams above all else.

**ESG: Environmental, Social, and Corporate Governance**

Regionalization of global supply chains will mean less logistics-related travel, lowering carbon emissions as well as supporting the local workforce and supply chain. We will continue to diversify our global production footprint to become even closer to our global brand customers as well as to become their most preferred responsible partner.

(NOTE 1) Taiwan-listed KY companies must also have their quarterly financial reports audited by the CPA from 2Q 2021 as per the Financial Supervisory Commission's announcement on April 2021 in order to enhance transparency and to improve corporate governance, and so the reporting deadline has been extended to end-August 2021.

(NOTE 2) 2Q 2020 audited consolidated net sales totaled NT\$ 5,268,828 thousand.

(NOTE 3) 2Q 2020 audited consolidated net income totaled NT\$ 503,170 thousand.

**BizLink Holding Inc.**

-End of Release-

**About BizLink**

We are a U.S.-headquartered and vertically integrated supplier of interconnect products. Our manufacturing sites in China, Malaysia, Singapore, Mexico, Slovakia, Serbia, and the USA allow for seamless integration into our customers' supply chains by serving the information technology, data communications, medical, consumer electronic, motor vehicle, solar, home appliance, fiber optic, and industrial equipment industries with new product introduction (NPI) and box build as well as system integration capabilities ready at selective sites. Please visit our website for more information about BizLink: <http://www.bizlinktech.com>

**Press Contact:**

Tom Huang, Investor Relations, [ir@bizlinktech.com](mailto:ir@bizlinktech.com), +886-2-82261000 #2662

Mike Wang, Investor Relations, [ir@bizlinktech.com](mailto:ir@bizlinktech.com), +886-2-82261000 #2663

Pei Hsieh, Investor Relations, [ir@bizlinktech.com](mailto:ir@bizlinktech.com), +886-2-82261000 #2760

Paul Chou, Deputy Spokesperson, [ir@bizlinktech.com](mailto:ir@bizlinktech.com)