

BizLink Holding Inc.

## Third Quarter 2017 Results

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BizLink Holding inc. (TWSE: 3665) today reported results for the third quarter of 2017. Audited consolidated net sales totaled NT\$ 4,484,520 thousand\* (US\$ 148,189 thousand), an increase of 89.31% (calculations made in NT\$) from the same period in 2016. The EPS for the quarter was NT\$ 2.69 (US\$ 0.0889). Gross Profit Margin for the quarter was 21.79%. Net Operating Income was 8.63%.

2017 Q3 Key Financials	2017 Q3 Product Breakdown
<p>Operating Revenue :       NTD 4,484,520 thousand</p> <p>Gross Profit :             NTD 977,108 thousand</p> <p>Net Operating Income :   NTD 387,041 thousand</p> <p>Net Income before Tax :  NTD 385,153 thousand</p> <p>Net Income :              NTD 304,330 thousand</p> <p>EPS :                      NTD 2.69</p>	<p>The donut chart illustrates the product breakdown for the third quarter of 2017. The largest segment is IT Solutions at 36%, followed by Electrical Appliances at 32%, and Motor Vehicle at 17%. Other segments include Health Care (5%), Industrial (5%), Solar (3%), Telecom (3%), and Others (1%).</p>

### 2017 Q3 Highlights

- Selective customers for cables and harnesses in the Information Technology and European Motor Vehicle industries underwent seasonal inventory adjustments at the beginning of the quarter. Pull-ins recovered and resumed upwards trends by mid-quarter.
- Information Technology: Starting from mid-quarter, the new docking station was subject to increased and rushed orders. On account of production being in its early phases, output efficiency is expected to progressively redress within the coming two quarters.
- Motor Vehicle: Harnesses pull-in volume remained level.
- Electrical Appliances: Harness and cable prices will climb to reflect rising copper prices.

### Outlook for the Subsequent Two Quarters

- Information Technology: Demand in new docking station remains strong; and gradual improvements in efficiency will improve profit margins.
- Motor Vehicle: Harnesses for the new EV model will increase shipment in the first half of 2018, in accommodation of customer's adjusted production schedule.
- Industrial: Due to strong demand in the semiconductor equipment market, industrial harnesses are expected to continue its growth.
- Electrical Appliances: Revenue growth in the next two quarters is expected to be limited owing to seasonal factors.

\* The consolidated net sales for the same period in 2016 totaled NT\$ 2,368,855 thousand (US\$ 74,682), CPA audited.

-End of Release-



## BizLink Holding Inc.

### About BizLink

We are a U.S.-headquartered supplier of interconnect solutions with manufacturing footprints in China, Malaysia, Mexico, Slovakia, Serbia, and the USA for seamless integration into our customers' supply chains by serving the information technology, data communications, medical equipment, consumer electronic, motor vehicle, photovoltaic, home appliance, fiber optical communications, and industrial equipment industries. For more information please visit <http://www.bizlinktech.com>

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