

Interconnect Made Easy.



# BizLink Holding Inc 3665.TT

Acquisition of LEONI Industrial Solutions Business Group  
Investor Presentation

**BizLink**



2021

October 13, 2021

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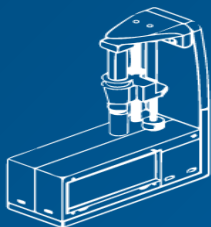
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# 1 The New Milestone

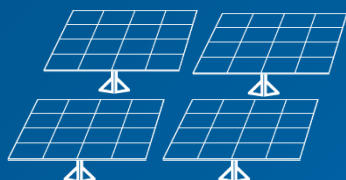
**2001**

Started making interconnect products for industrial markets



**2008**

Began making solar power interconnect products



**2014**

Mass-produced 4K2K docking stations



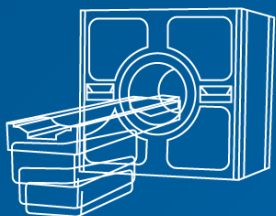
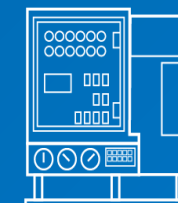
**2018**

Published our 1<sup>st</sup> corporate sustainability report



**2020**

Entered System Integration business via acquisition



**2002**

Began making medical interconnect products



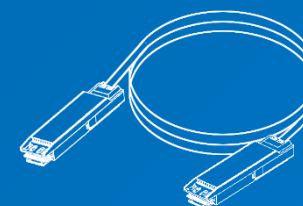
**2011**

Listed on the TWSE (3665.TT)



**2017**

Entered into electrical appliance interconnect business via acquisition



**2019**

Launched 400G QSFP-DD cables



**2021**

Strengthened global leadership in interconnect solutions with LEONI IN<sup>1</sup>

Note:  
1. Industrial Solutions business group of LEONI AG ("LEONI Industrial Solutions")

## 2 Acquisition Summary

### Target

- Industrial Solutions business group of LEONI AG

### Closing & Timing

- Expected to close in early 2022, subject to customary closing conditions and the receipt of required regulatory approvals

### Key Strategic Rationale

I

Accelerate BizLink's ambition to become a global leader in providing interconnect solutions

II

Position BizLink to capture and benefit from secular trends within electrification and within digitization across multiple end-markets

III

Enhance BizLink's global footprint with additional operational scale across Europe, America, and Asia with an increased ability to penetrate attractive, high-growth applications

IV

Drive greater long-term earnings accretion potential with meaningful revenue and cost synergies on the combined platform

# LEONI IN Business Group at a Glance

## Business Highlights

- Leading positions in many technologically highly advanced areas such as industrial robotics, medical applications and semiconductor equipment
- Leading supplier of cables and cable systems for a wide range of growing end-markets such as Healthcare, Robotics, Telecommunication, Factory Automation, E-mobility, and Rolling Stock
- Broad customer base comprising internationally renowned industrial brands and technology leaders
- Well invested asset base of production plants across Europe, North America and Asia with high share of employees in best-cost countries

## Business Units (BU) Across High Growth Markets

### Healthcare (HC)



- Cable assemblies and special bulk cables for medical equipment OEMs
- Engineering and supply chain services

### Robotics Solutions (RS)



- Dress-pack and ready to use function packs
- Robotic programming, visioning and tool calibration units

### Tailor-Made Products (TMP)



- Endoscopy & miniaturized inner-body solutions
- Cable systems for SMT and rolling stock applications

### Silicone (SIL)



- Standard and special silicone cables for industrial applications
- Silicone cables for E-mobility applications

### Telecommunication Systems (TS)



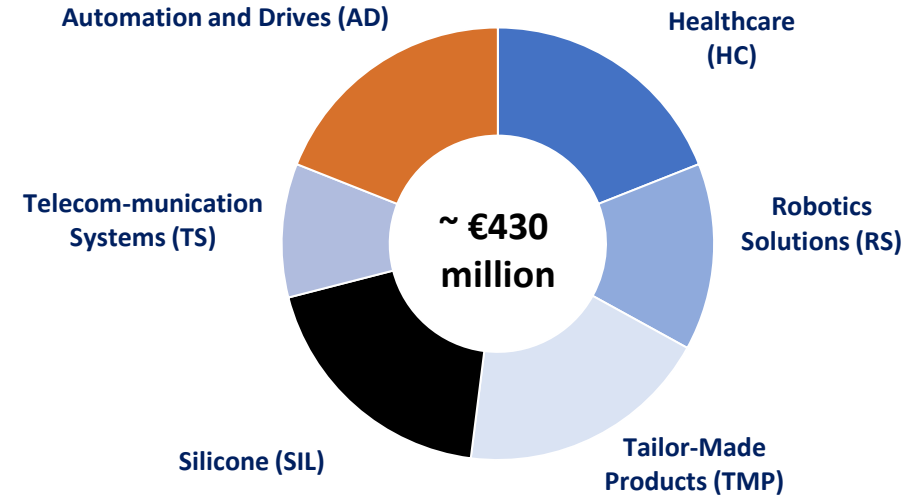
- Bulk cables and cable assemblies for the telecommunication industry and high-speed data centers

### Automation and Drives (AD)



- Special cable solutions for industrial communication
- Motion control assemblies for drive/motor power

## LEONI IN Sales Mix by BU (FY20)



## Key Stats (FY20)



Sales(1)  
~ €430m



Footprint Sites  
~ 20



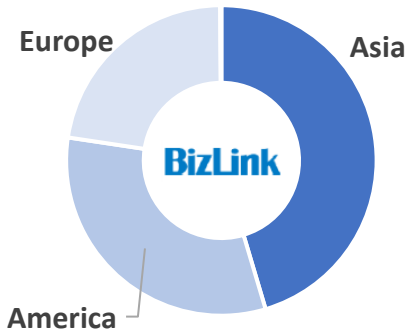
Employees  
~ 3,000

Notes:

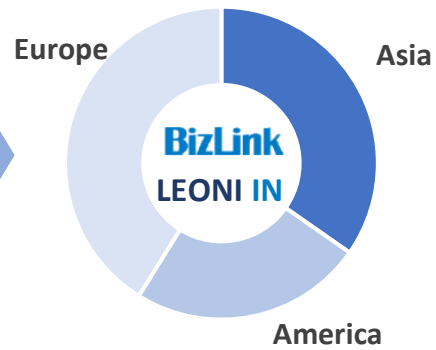
1 Sales incl. copper, based on origin country of customer invoice rather than destination of delivery; large share of EMEA sales also driven by number of large, international customers with European origin

# Post-Closing: Combined Global Footprint

Revenue Breakdown  
Pre-acquisition (2020)



Revenue Breakdown  
Post-acquisition (2020)



## America

**BizLink**  

Production sites (US, Mexico)

**LEONI IN**  

Production sites (US, Canada)

## Europe

**BizLink**  

Production sites (Slovakia, Serbia)

**LEONI IN**       

Production sites (Germany, France, Spain, Italy, UK, Czech, Slovakia)

## Asia

**BizLink**   

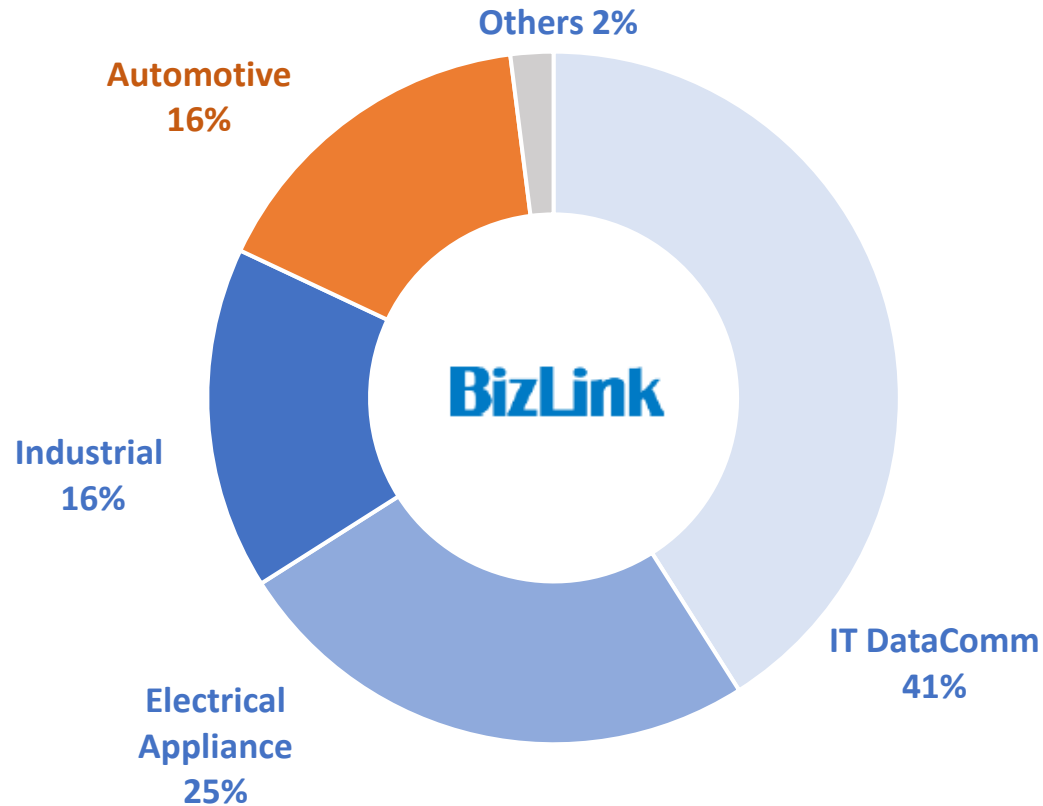
Production sites (China, Malaysia, Singapore)

**LEONI IN** 

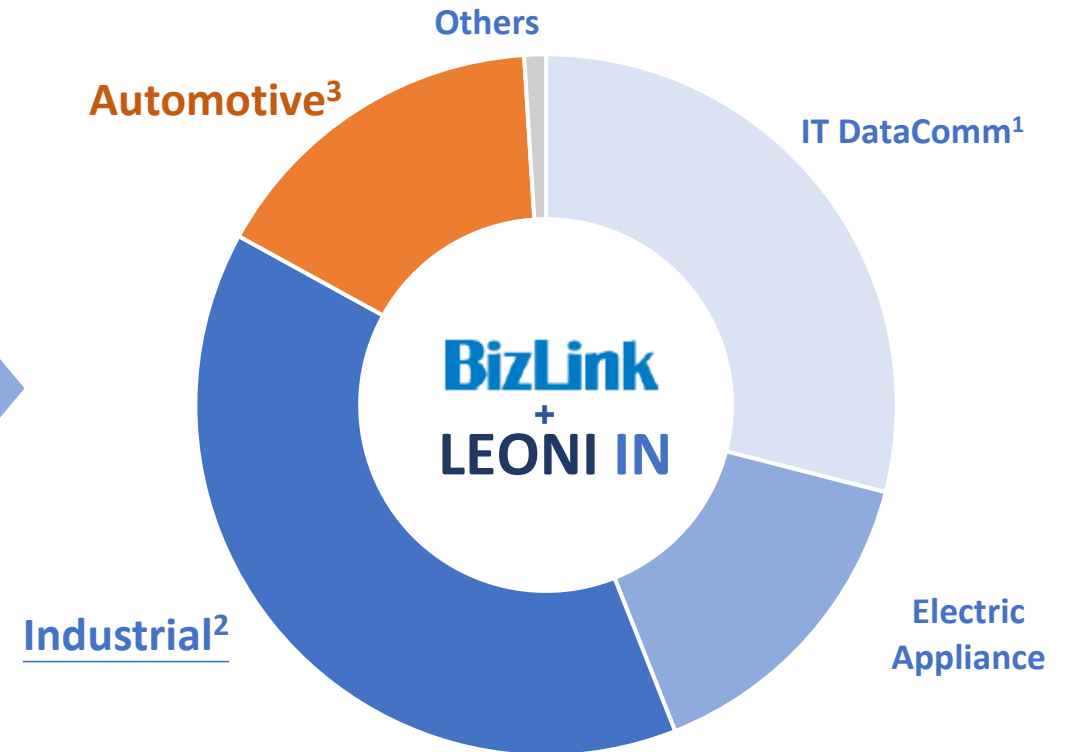
Production site (China)

# Post-Closing: Capture and Benefit From Secular Trends Across Multiple End-markets

Bizlink's 2020 Revenue Breakdown (Pre-acquisition)



Bizlink's 2020 Revenue Breakdown (Post-acquisition)



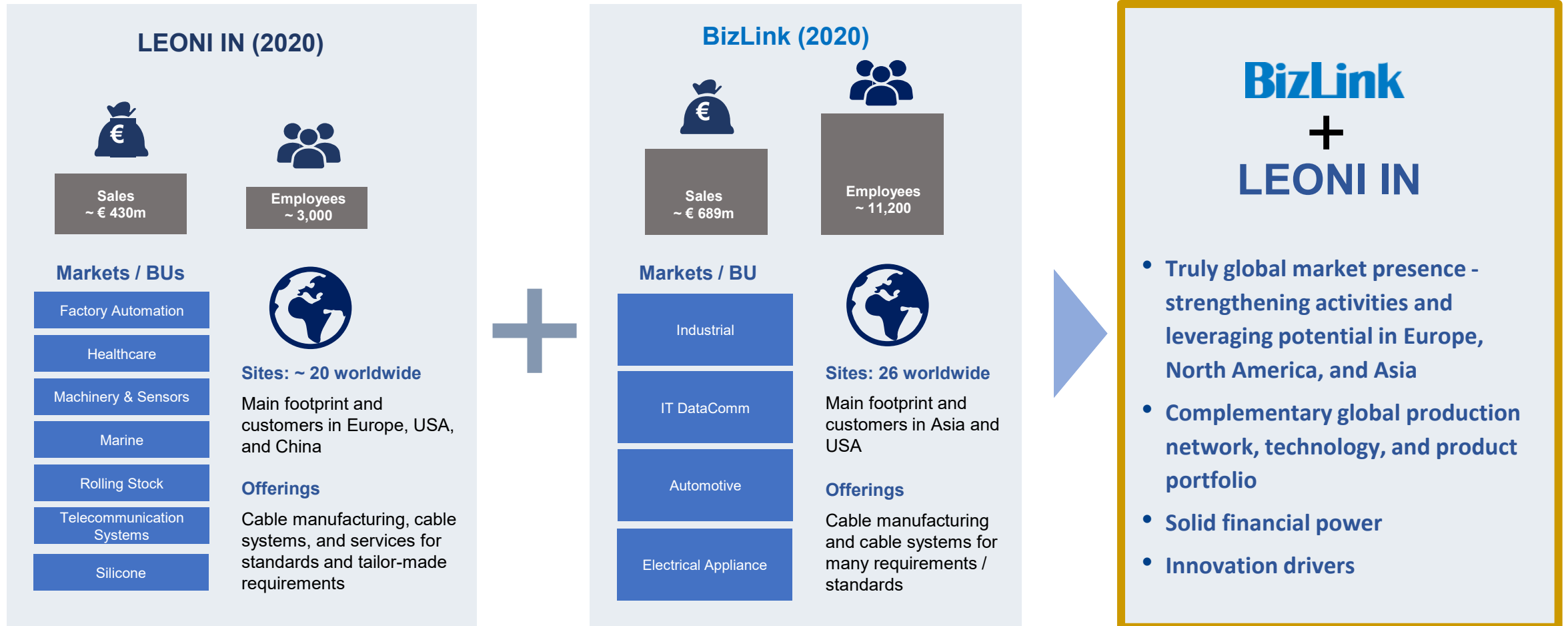
Notes:

1. Including revenue of telecommunication system of LEONI
2. Including revenue of Healthcare, Tailor-Made products, Robotic Solutions, automotive and Silicone cable of LEONI
3. Including revenue of Silicone cable, and Tailor-Made products of LEONI



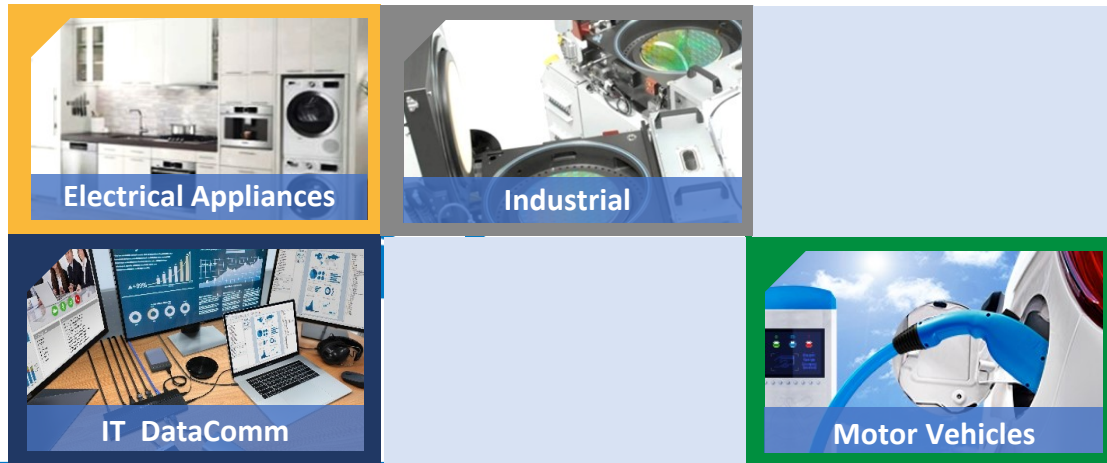
# Post-Closing: Combined Markets and Offerings

This acquisition forms a leading global interconnect company



## 7 Questions & Answers

# Thank you for your participation



Interconnect Made Easy.

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