

BizLink Announces Third Quarter 2023 Results

Issued By: BizLink Holding Inc (TWSE code: 3665)

Issued On: November 10, 2023

Third quarter 2023 consolidated net sales were NT\$ 13,150,145 thousand (US\$ 414,897 thousand), net income (attributable to shareholders of the parent company) was NT\$ 740,556 thousand (US\$ 23,516 thousand), and consolidated EPS (attributable to shareholders of the parent company) was NT\$ 4.54 (US\$ 0.1446).

Third Quarter Operational Highlights:

- **Financials:** Sixth straight quarter of “clean” gross margins at 26%, fourth quarter of positive FCF, continuing to deleverage as cash builds.
- **Industrial:** FA to remain under some pressure, HC continues to be stable, Capital Eqpt outlook is improving, and Energy growth is intact.
- **IT DataComm:** Peripherals demand yet to materialize but HPC outlook is improving with some shipments restarting from last month.
- **Automotive:** EV and Silicone to see rising pressure from macro while non-EV is resilient so far and Charging outlook remains favorable.
- **EA:** Momentum visibly slowing given large two-quarter recovery and customer inventories need to be digested in upcoming holidays.

ESG Update:

BizLink placed first in the [Asiamoney](#) Asia's Outstanding Companies for 5th consecutive year within the Automobile and Components sector in Taiwan. This recognizes our continued efforts in financial performance, management team excellence, IR activities, and CSR initiatives. We sincerely thank all those investors and analysts that voted for us and look forward to another year of closely engaging with all of you!

Key Figures:	3Q23 Key P&L Items				
NT\$, '000	3Q23	3Q22	2Q23	Y/Y	Q/Q
Revenue	13,150,145	14,526,402	13,004,395	-9%	+1%
Gross Profit	3,509,563	3,740,877	2,850,162	-6%	+23%
Operating Profit	1,413,769	1,558,019	821,415	-9%	+72%
Net Profit	740,556	1,184,084	440,991	-37%	+68%
EPS	4.54	7.57	2.75	-40%	+65%
Segment Trend:	3Q23 Sales Mixes				
Segment Mix	3Q23	3Q22	2Q23	Y/Y	Q/Q
Industrial	39%	39%	38%	-12%	0%
IT DataComm	20%	26%	20%	-33%	-4%
Automotive	23%	20%	26%	0%	-11%
Electrical Appliance	17%	14%	15%	+2%	+8%
Others	1%	1%	1%	-41%	-1%

-End of Release-

About BizLink

We are a U.S.-headquartered and vertically integrated supplier of interconnect solutions. Our global manufacturing footprint stretches across 33 sites on three major continents allow for seamless integration into our customers' supply chains by serving the Industrial, IT DataComm, Automotive, and Electrical Appliance industries with new product introduction (NPI) and box build as well as system integration capabilities ready at selective sites. Please visit our [website](#) for more information, including our [Corporate Sustainability](#) section for our ESG track record.

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