

BizLink Holding Inc
3665.TT

1Q 2022 Earnings Deck

May 13, 2022



SAFE HARBOR STATEMENT

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1Q22 FINANCIAL RESULTS

NT\$ thousand	1Q22	1Q21	4Q21	Y/Y	Q/Q
Sales	11,667,198	6,134,214	7,998,723	+90.20%	+45.86%
Gross Margin	24.42%	22.20%	23.03%	+222bps	+139bps
Operating Margin	7.76%	6.56%	9.59%	+120bps	-183bps
Tax Rate	34.64%	28.66%	24.18%	--	--
Net Income	558,944	309,648	568,796	+80.51%	-1.73%
EPS	3.74	2.35	4.20	+59.15%	-10.95%

Product segment growth (consolidated):

Industrial	329% YoY	39% of sales
IT DataComm	47% YoY	27% of sales
Automotive	97% YoY	17% of sales
Electrical Appliance	5% YoY	16% of sales

Cash dividend payout ratio:

2021: **59%**

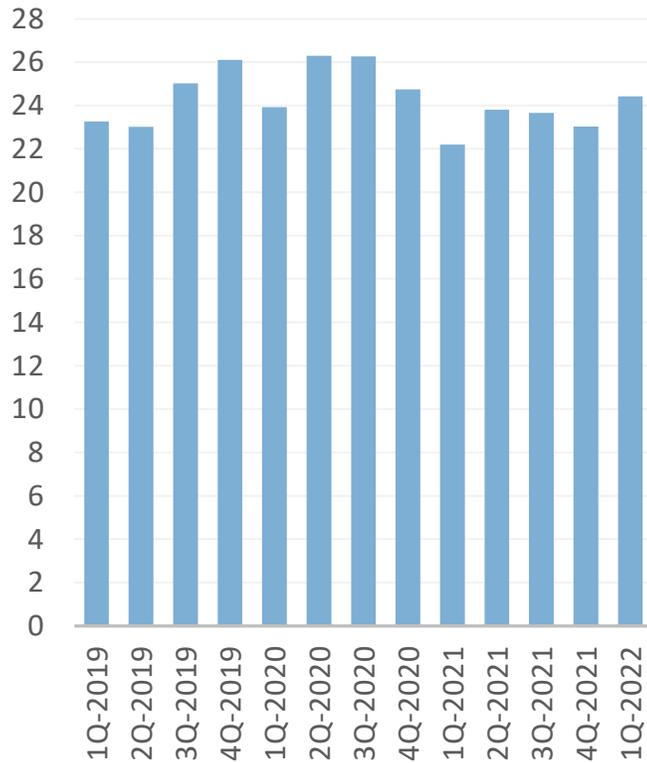
2022: **at least 50%**

2021 Cash dividend per share:

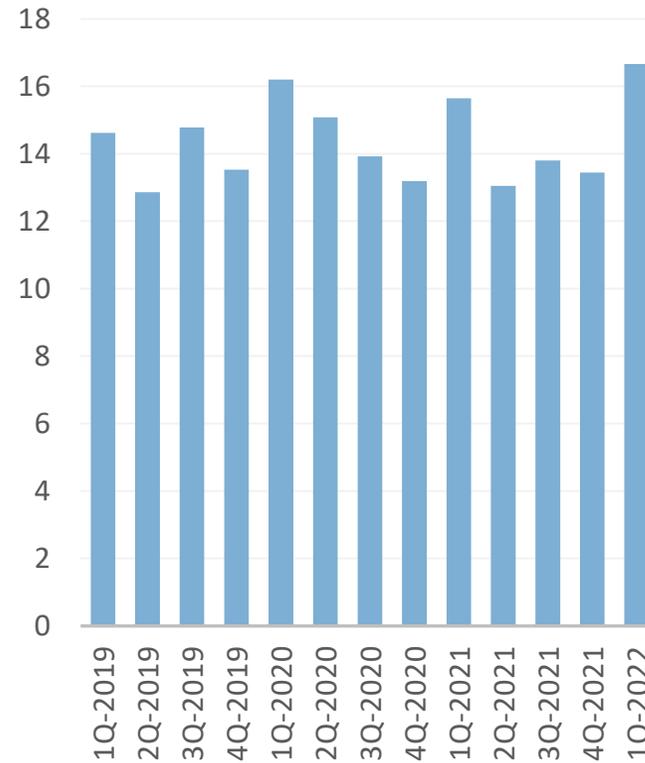
USD **0.32**

1Q22 KEY METRICS

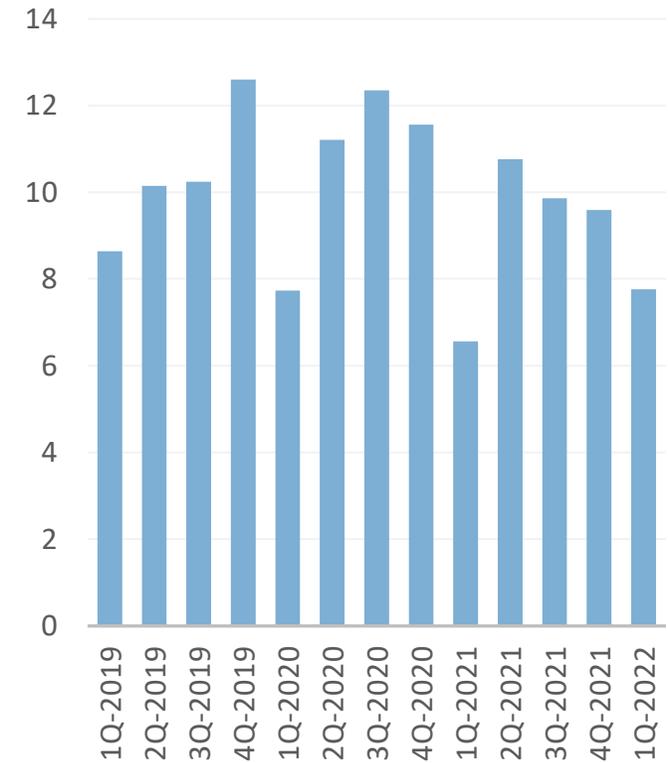
GROSS MARGIN



OPEX RATIO



OPERATING MARGIN



INBG ACQUISITION

TECHNICAL STANDARD-SETTER AND A MARKET LEADER ACROSS A NUMBER OF END-MARKETS

CAPABILITIES TO OPERATE UNDER EXTREME CONDITIONS/REQUIREMENTS FOR CUSTOMERS

SUPERIOR MGMT TEAM AND ESTABLISHED PLATFORM THAT ENABLES HIGH EFFICIENCY

THROUGH ADVANCED INTERCONNECT TECHNOLOGIES THAT UNLOCK NEW POTENTIAL

**Healthcare
16%**



**Telecomm
Systems
9%**



**Robotic
Solutions
14%**



**Automation
& Drives
20%**



**Silicone
24%**



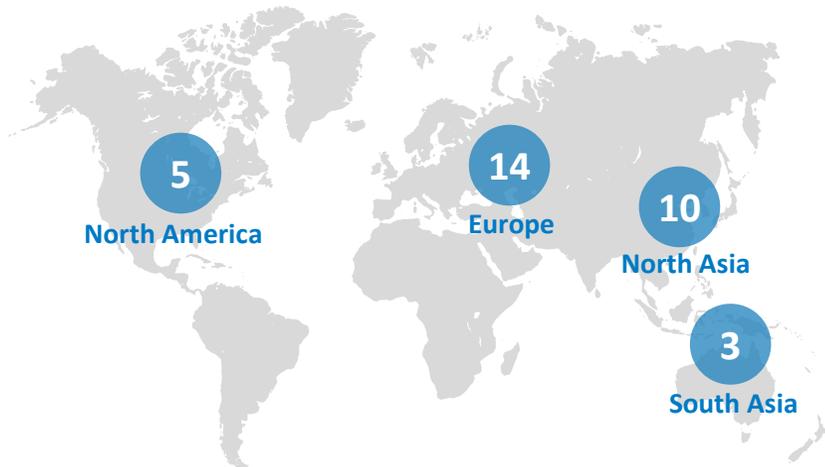
**Tailor-made
Products
17%**



BIZLINK EVOLUTION SINCE 2017

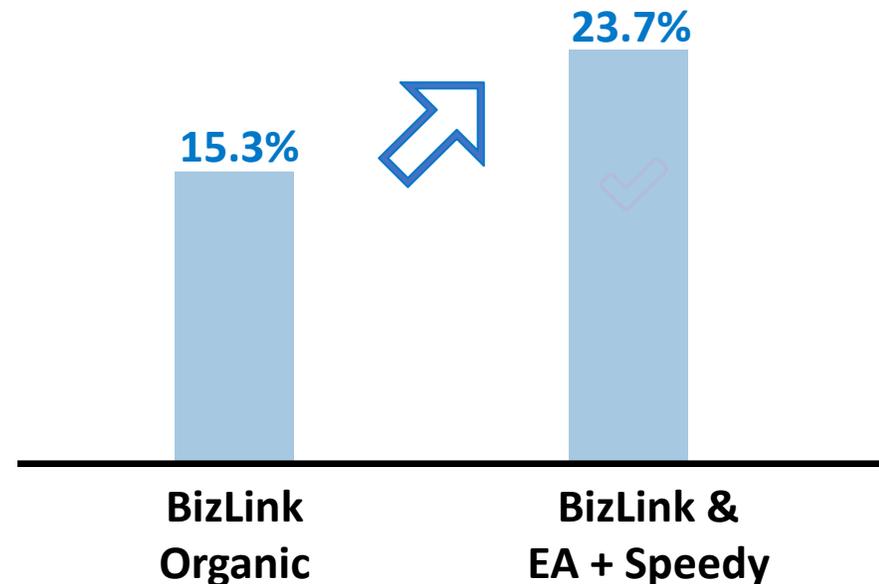
BUILDING A DIVERSIFIED BUSINESS TO CREATE LONG-TERM VALUE

- ✓ Sustainable profitability record through expansion of product offerings + footprint + customers
- ✓ Enhance business long-term resiliency while effectively managing supply chain disruptions
- ✓ Optimize the interconnect solutions via strategic acquisitions to tackle next generation challenges



“ BizLink and acquired businesses leverage **technologies and decades of industry experience** to capitalize on revenue growth opportunities ”

SALES CAGR 2016-2021



ORGANIC PERFORMANCE BY SEGMENT

- ✓ Q1 2022 organic sales increased **26% YOY**
- ✓ Q1 2022 BizLink + INBG sales increased **90.20% YOY**

Industrial +35% YOY

19% of organic sales mix

Product category sales mix:

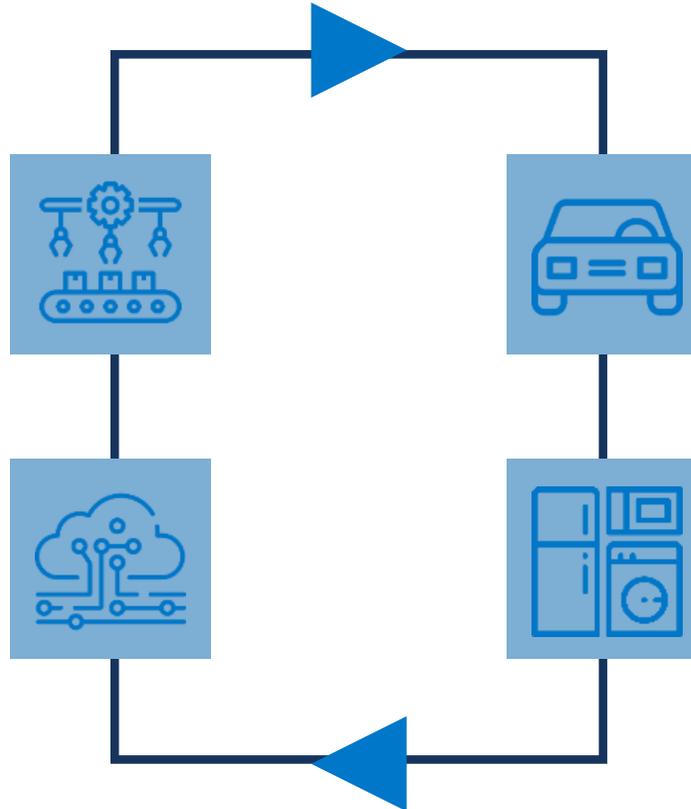
- **Semi-cap:** over 60%
- **Energy:** high single digit
- **Medical:** high teens

IT DataComm +30% YOY

36% of organic sales mix

Product category sales mix:

- **Data-center:** high 20's
- **Docking:** lower than 60%
- **Dongles:** low teens



Automotive +44% YOY

19% of organic sales mix

Product category sales mix:

- **EV:** over 60%
- **Charging:** low single digit
- **ORV:** low 20's

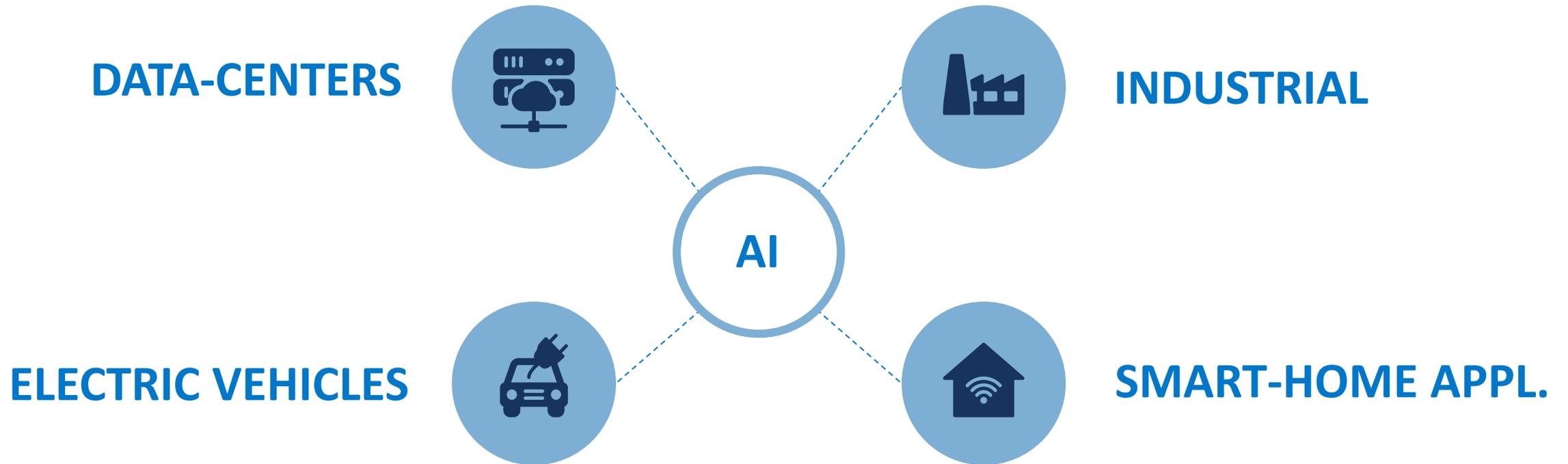
Electrical Appliance +5% YOY

24% of organic sales mix

Product category sales mix:

- **UK-based:** mid 20's
- **Germany-based:** low 20's

SEMI + ETHERNET CONTENT GROWING AS EVERYTHING BECOMES CONNECTED



Q&A Session



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