Interconnect Made Easy.

BizLink Holding Inc 3665.TT

Investor Relations

Company Introduction

BizLink

AMERICA'S MOST RESPONSIBLE COMPANIES 2021
Newsweek
statista

2021

Apr 05

Safe Harbor Statement

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Who We Are

About
BizLink

Who We Are

- Forerunner for IT, EV, EA, and Optical interconnection solutions
- Vertically-integrated production lines in 17 locations worldwide
- Based in Fremont: Silicon Valley Mindset on a global scale
- Decades-long business partnerships for first-mover advantages
- Six founders continue to be deeply involved in daily operations

Where We Are

Interconnect solutions for the IT, Electrical Appliance, Motor Vehicle, Industrial, Medical, Optical, Semiconductor Capital Equipment, and Photovoltaic industries

Business Model

- ODM capabilities with in-house design, NPI, production, and testing
- Diversified production footprint to link customers with end-markets
- Focused on commercial and industrial markets and applications
- Superior at high-mix-low-volume in Motor Vehicle, Industrial, and Medical sectors

Bridging the divide with the Silicon Valley

Milestones of a 24-Year History

1996
Founded BizLink as an IT & CE interconnect focused business

1999
Launched interconnect product line for motor vehicles

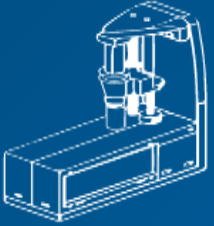**1997**
Founded Fremont, CA (USA) Headquarters

2000
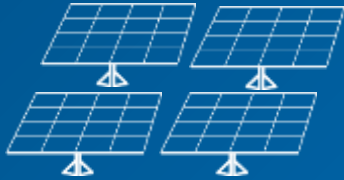Began making optical devices & cables

2001
Started making interconnect products for industrial markets

2008
Began making solar power interconnect products

2014
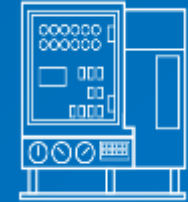**Mass-produced 4K2K docking stations**

2018
Published our 1st corporate sustainability report

2020
Entered System Integration business via acquisition

BizLink 3665.TT

IPO

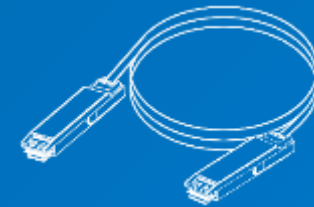# 2002
Began making medical interconnect products

2011
Listed on the TWSE (3665.TT)

2017
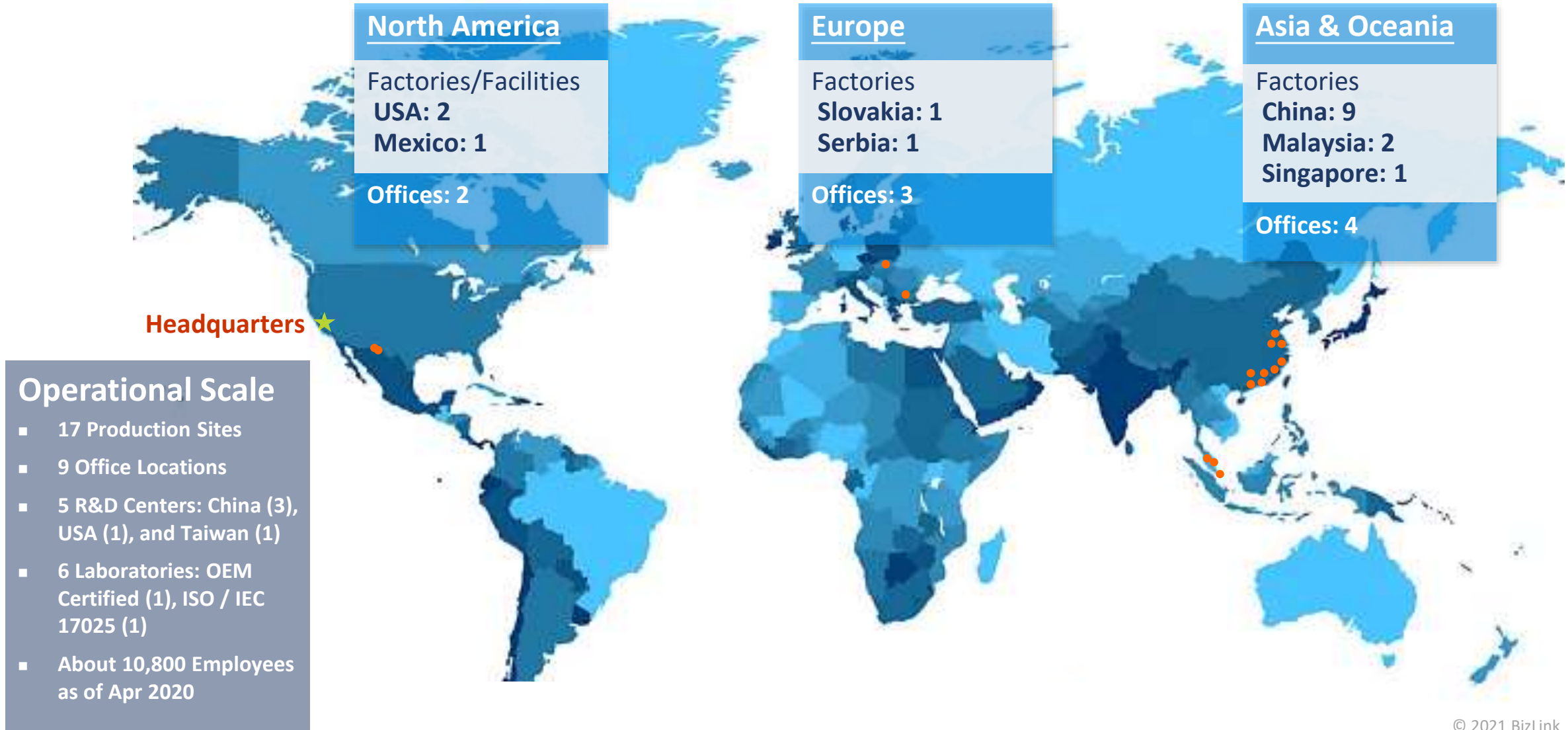**Entered into electrical appliance interconnect business via acquisition**

2019
Launched 400G QSFP-DD cables

Our Global Footprint Brings us Closer to Customers

BizLink

North America

Factories/Facilities
USA: 2
Mexico: 1

Offices: 2

Europe

Factories
Slovakia: 1
Serbia: 1

Offices: 3

Asia & Oceania

Factories
China: 9
Malaysia: 2
Singapore: 1

Offices: 4

Headquarters

Operational Scale

- **17 Production Sites**
- **9 Office Locations**
- **5 R&D Centers: China (3), USA (1), and Taiwan (1)**
- **6 Laboratories: OEM Certified (1), ISO / IEC 17025 (1)**
- **About 10,800 Employees as of Apr 2020**

What Makes Us Different?

Culture

- Silicon Valley Mindset: Innovation, Flexibility, Speed, Competence, and Out-the-of-Box Thinking
- Global, Long-Lasting Partnerships with Customers

Support

- High Flexibility
- Quick Response
- Customer-Oriented

Product

- Forerunner in IT, EV, EA, and Optical industries
- Leverage capabilities and experience across regions and industries to address wider range of and emerging applications

Manufacture

- Production footprint located in key regions
- One-stop shop: from design to mass production
- Automated manufacturing capabilities

the DNA of BizLink

Key Financials

Product Sales Breakdown

BizLink

2020 Q4

- **38%** IT & CE
- **28%** Electrical Appliances
- **19%** Motor Vehicle
- **4%** Medical
- **8%** Industrial
- **1%** Telecom
- **1%** Solar
- **1%** Others
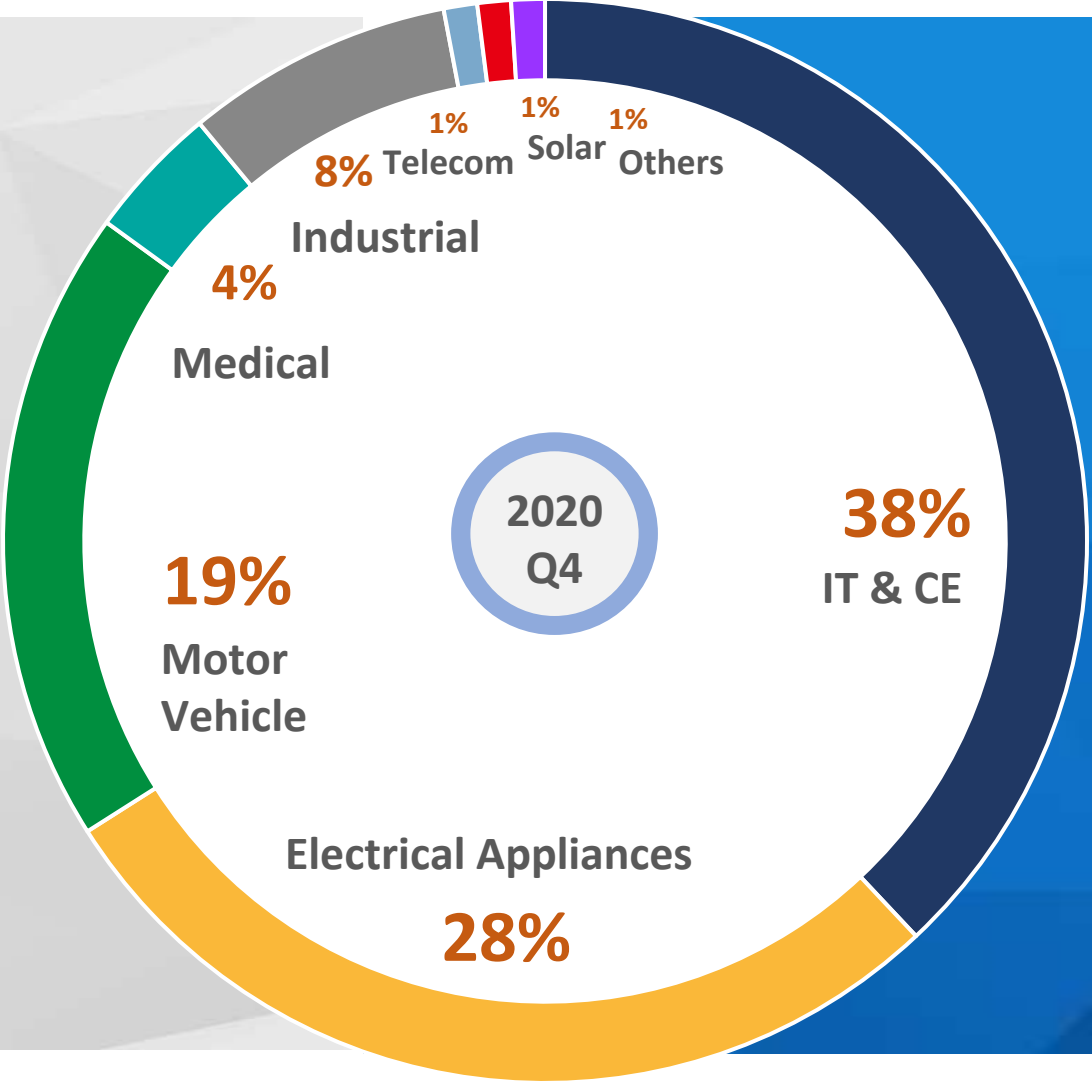
Sales and Sales Mix

Consolidated Net Sales
USD, Million, Monthly

2021
2020
2019
2018
2017
2016
2015
2014
2013
2012

$74 $77

Jan Feb Mar Apr May Jun Jul Aug Sep Oct Nov Dec
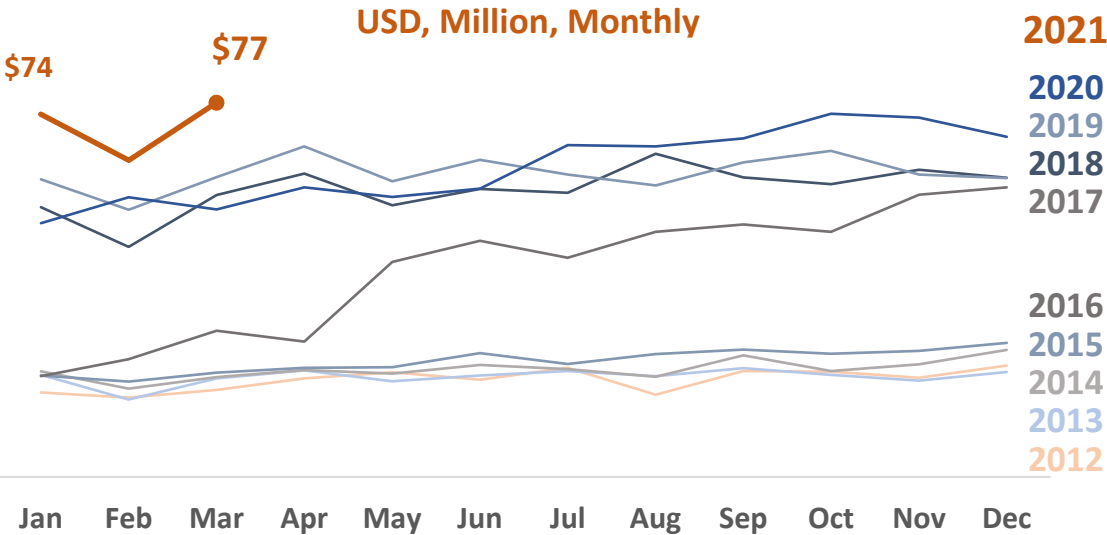
Note: Speedy's Financials Consolidated from Apr 8, 2020   **Unaudited**

Sales Mix
Quarterly

Medical 4%, Industrial 8%,
Telecom 1%, **Solar 1%**
IT&CE 38%

EA 28%

MV 19%

60%
50%
40%
30%
20%
10%
0%

1Q12 4Q12 3Q13 2Q14 1Q15 4Q15 3Q16 2Q17 1Q18 4Q18 3Q19 2Q20
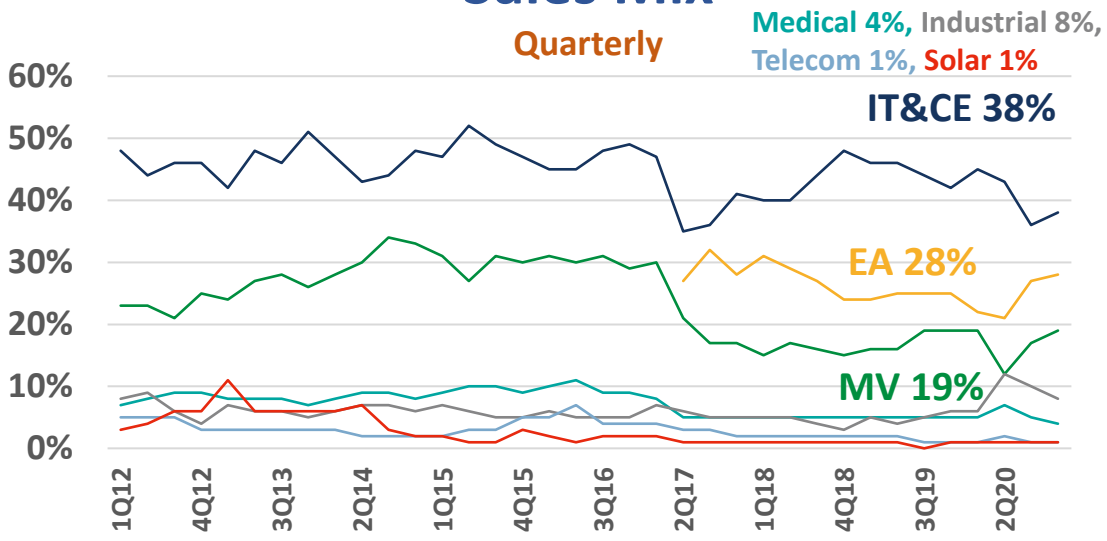
CapEx and DPR

Capital Expenditure

USD, Million, Budget

Year	Value
2021E	$50mn
2020	$24mn
2019	$24mn
2018	$26mn
2017	$16mn
2016	$16mn
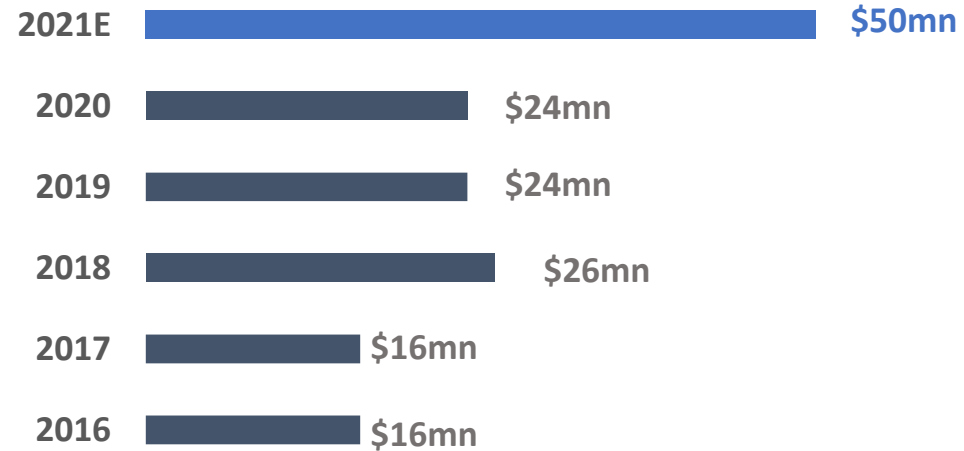
Dividend Payout Ratio

60.0%

70%
60%
50%

2012 2013 2014 2015 2016 2017 2018 2019 2020E
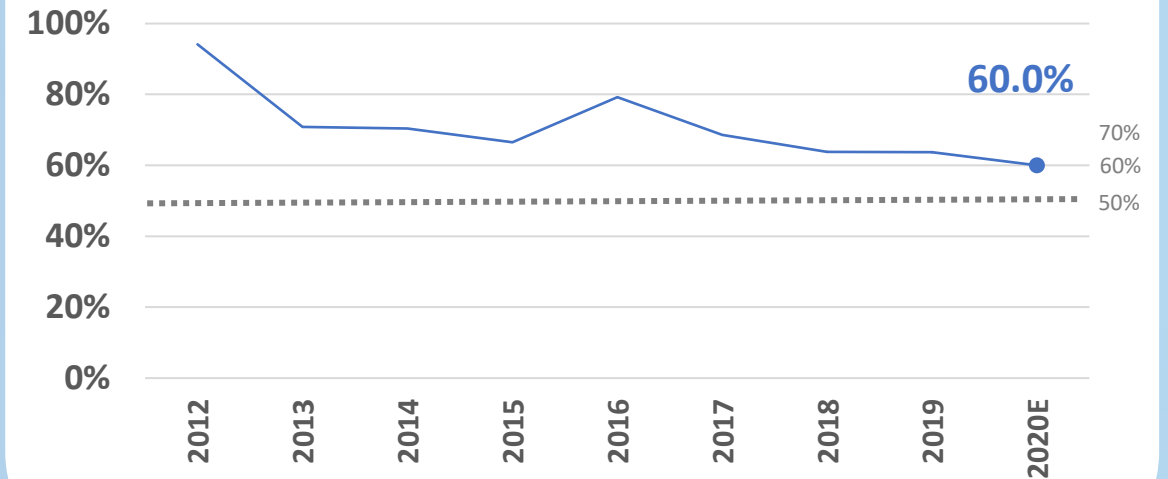
Product Offerings

Products We Provide

IT & CE

Product Applications

High Speed Cable for Data Centers

- 400G: QSFP-DD DAC
- 32G (PCIe 5.0): GenZ, MCIO
- Loopback Modules
- DCS Power Whips

Cable Solutions

- Thunderbolt, USB-C Passive / Active
- VR: Interface Adapters and Active

Docking Stations

- 4K and Thunderbolt-3 Models, Ergonomic Docks for Tablets
- Audio Conferencing: Headset-Free Calls

USB-C Dongles

400G QSFP-DD Direct Attach Cable

USB 3.1 Gen 2 USB-C Active Cable

Power Whip

Active VR Cable

4K, Thunderbolt-3 Docking Stations

Ergonomic Tablet Dock

Audio Conferencing Dock

USB-C to HDMI HDR Dongle

Products We Provide

Electrical Appliances

Product Applications

World Plugs & Customized Power Cords and Connectors

- Variety of Standardized & Customized Plugs

Wire and Cable Harness with Special Features

- Ready-to-Fit

- Additional Features: Integration of Electrical & Mechanical Parts, Over-Moldings, & More

Systems and Customized Solutions

- Customer-Specific

- Sample Applications: Tooling, Kitchenware, Batteries

World Plugs & Connectors

In-line Filter Power Cord

Harness Systems with Integrated Features

Premium Power Cord with Integrated LED

Over-Molding of Fixings and Housings

Cable System with Shock Absorption

Systems & Customized Cord Winder Systems

Cable Storage Solution

Products We Provide

Motor Vehicle

Product Applications

EV Battery Management Systems Harness

High Voltage Charging

- Harness and Module Solutions

EV Supply Equipment (EVSE)

- USA, EU and GB Regional Standards

Energy Storage Harness

Sports Vehicle Main Power Harness

ADAS / Autonomous Driving Harness

In-Vehicle Infotainment

ABS Braking System Sensor Wiring

EV Battery Mgt System Harness

EV Temp. Voltage Stability Harness

High-Current Power Harness

High-Current Acceleration Fuse

Portable EV Charger

EV Battery Pack High-Voltage Harness

Main Power & Engine Harness

Tail-Light Harness: Motorcycle / Off-Road

Products We Provide

Medical ♥

Product Applications

General Diagnostic Equipment
- MRI / CT / PET
- Oximeter
- Ultrasound Machine
- X-Ray Machine

Laboratory Equipment
- Life Science and Analytical Instrument
- Modular Microscope

Life Support Equipment
- Anaesthetic Machine
- Defibrillator

Medical Monitors
- ECG / EKG Device
- Patient Monitor

Professional Specialty in
- Highly Integrated and Complex Cable
- High Frequency Signal and Image Transmission

Balun Cable

USB Extender Cable

Phase Cable

Micro-Coaxial Cable

Drag Chain Cable

Photo-Electric Hybrid Cable

Defibrillator Cable

FPC Cable

Products We Provide

Industrial

Product Applications

Semiconductor Equipment

- Deposition & Etching Equipment
- Chip and Wafer Defect Inspector
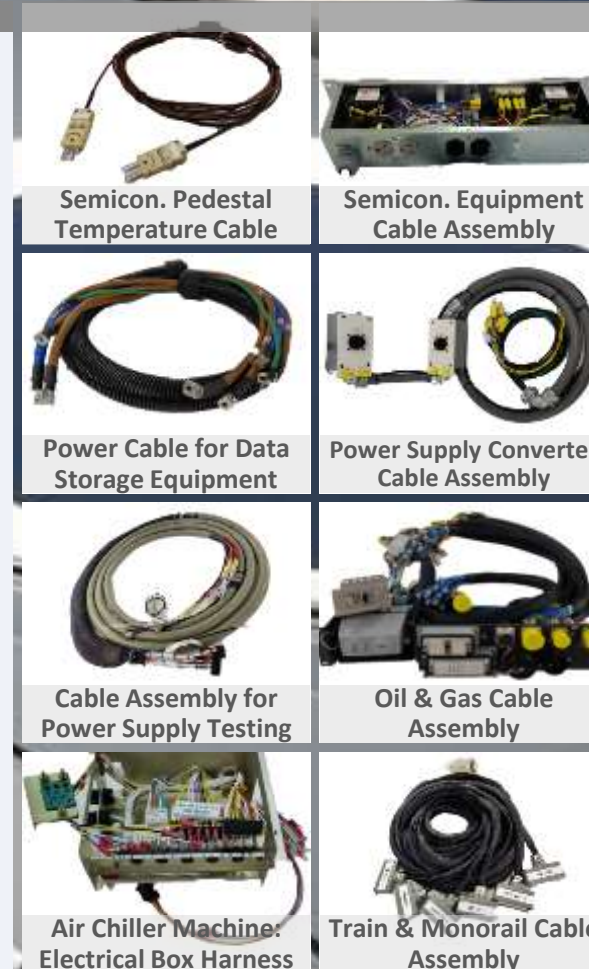- MLCC Production Tester

Testing Equipment

Oil & Gas Equipment

Passenger Aviation Systems

- Box Build – Galley Air Chiller
- Cable Harness – Inflight Infotainment

Train & Monorail Electronic Systems

Robotics, Power, Heavy Electrical Equipment & Automation

Semicon. Pedestal Temperature Cable

Semicon. Equipment Cable Assembly

Power Cable for Data Storage Equipment

Power Supply Converter Cable Assembly

Cable Assembly for Power Supply Testing

Oil & Gas Cable Assembly

Air Chiller Machine: Electrical Box Harness

Train & Monorail Cable Assembly

Capability We Provide

One-Stop System Integration

Full Turnkey Solutions for System Integration / Box-Build Assemblies

Experienced Engineering Team

- Early Involvement: Engineering / Manufacturing Design
- Reverse Engineering

Supply Chain & Project Management

- Tailored Order Planning / Contracts to Customer Requirement

Under One-house Production Capabilities

- Sheet Metal Fabrication for Enclosures and Mechanical parts
- Wire Harness and Cable Assembly
- PCBA Assembly – SMT and MI Line Production
- System Integration Assembly – including Software Loading and Function Testing

System Integration

Box Build Assembly

PCBA Assembly

Sheet Metal Fabrication

Rack Assembly

Metal Laser Cutting

Turret Punching

Metal Bending

Products We Provide

Optical

Product Applications

Data Center

- Active Optical Cables
- High Speed Transceivers

Telecommunication

- Optical Protection Switch
- High Density Tap Module
- Free Space DWDM, CWDM, WM1 and CEx Modules
- AOC and Transceivers

IT & Medical

- USB-C AOC for Conference Room and VR/AR
- Medical Equipment AOC

QSFP28-AOC Active Cable

QSFP Transceivers

High Density Tap Module

O/E Integrated Module

Octo-Optical Fiber Switch

Ultra-Compact CWDM / DWDM

HDMI-AOC Active Cable

DP-AOC Active Cable

Products We Provide

Solar

Product Applications

In-House Designed Solar Interconnect Solutions

- In-line Fuse Holder Design for Roof-top and Power Plant Protection Solutions

- Levelized Cost of Energy: Branch Cable to Realize LCOE

- Power Plant Projects: IEC / UL 1500V Certified Junction Box and Solar Power Plant Accessories

Customized Connectivity and Energy Storage Solutions

S418 1500V Connector

S415 1500V Branch Connector

DC Branch Fuse Holder

S417 1500V Fuse Connector
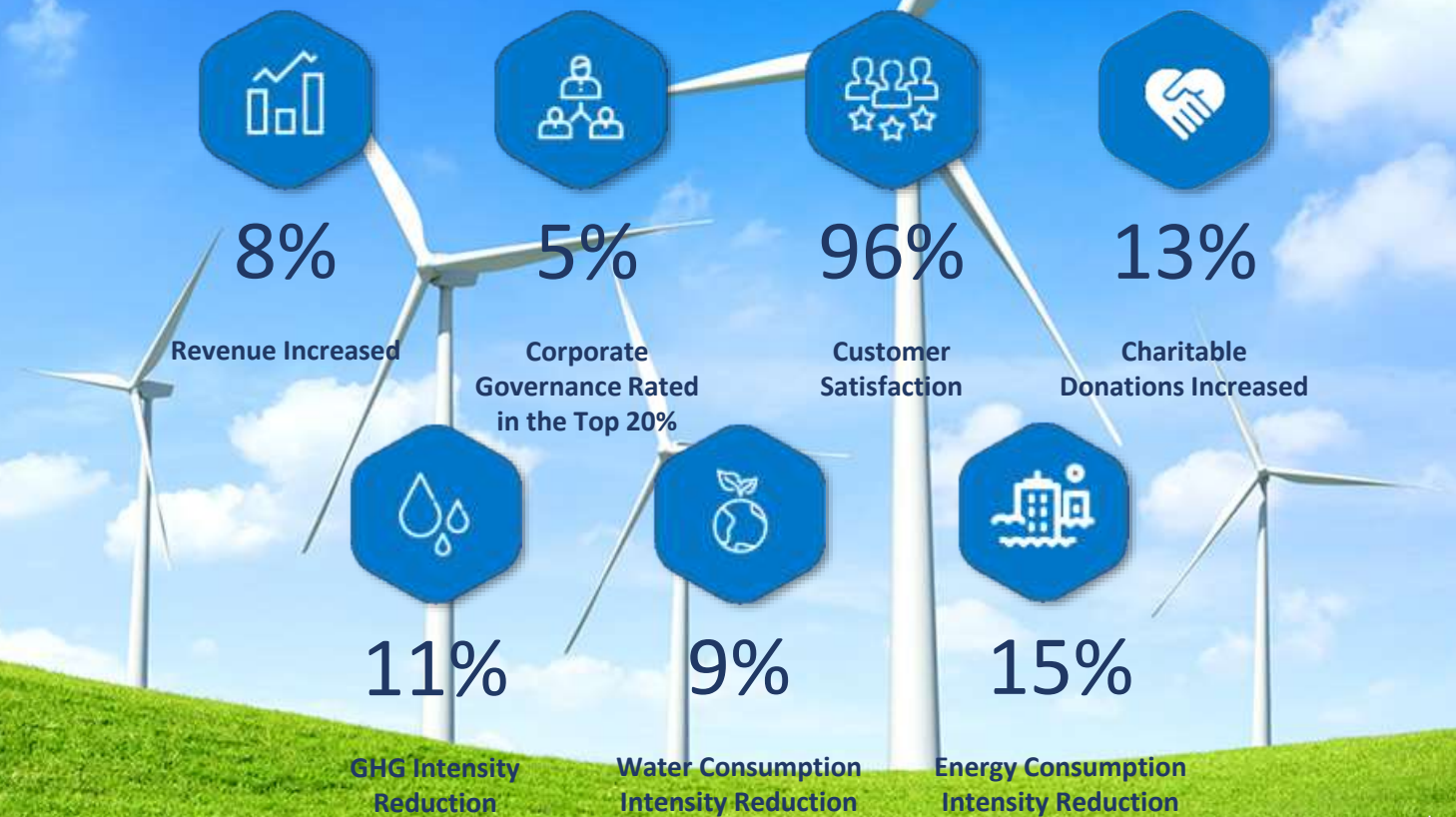

DC Branch Cable 1500V / 1000V

TUV & UL PV Cable

ESG & Awards

ESG - Sustainability Achievements in 2019

Scan QR Code or View CSR Reports:
www.bizlinktech.com/about/corporate

BizLink
2019 貿聯控股公司 永續發展報告書

Our **commitment** to corporate sustainability **creates value** for BizLink and our stakeholders by helping us **mitigate risks**, **reduce costs**, and **build brand value**.

8%
Revenue Increased

5%
Corporate Governance Rated in the Top 20%

96%
Customer Satisfaction

13%
Charitable Donations Increased

11%
GHG Intensity Reduction

9%
Water Consumption Intensity Reduction

15%
Energy Consumption Intensity Reduction

Awards – Recognizing Excellence

Newsweek – 2020 & 2021 America's Most Responsible Companies

AsiaMoney – 2019 & 2020 Asia's Outstanding Companies – Taiwan Automobiles & Components Sector

IR Magazine – 2019 Best IR Award
- Best IR in Taiwan
- Best IR in Greater China (Technology Sector)

2019 · 2020

Taiwan Stock Exchange – 2019 Corporate Governance Top-5%

Philips – 2020 Sustainability Award

TWSE-FTSE Taiwan Indices
- Mid-Cap 100 (effective 9/21/2020)
- Technology (effective 3/22/2021)

Deloitte – 2019 Technology Fast 500 Asia Pacific #59 in Taiwan #420 Overall